Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

AUSTRALIA'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

澳大利亚自然人流动承诺时间表

- 1. Australia's commitments under the Movement of Natural Persons Chapter, and under Article 3 (National Treatment) and Article 4 (Market Access) of the Trade in Services Chapter, in relation to the supply by a service supplier of one Party through presence of natural persons of a Party in the territory of another Party, apply only in relation to the categories of persons set out below.
- 2. In accordance with Articles 3, 4 and 8 (National Treatment, Market Access and Schedules of Specific Commitments) of the Trade in Services Chapter, for the categories of persons set out in this Schedule, Australia specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of Australia.

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
For all categories of		
persons listed below except Business	(A) Intra-Corporate Tra	ansferees
Visitors that are Investors, employees of Investors or goods sellers: all sectors listed in Australia's Schedule to the Trade in Services Chapter. 1 For Business Visitors that are Investors, employees of Investors or goods sellers: all sectors.	(i) Executives and senior managers being natural persons who are employees of an enterprise of another Party operating in Australia, and who will be responsible for the entire or a substantial part of the enterprise's operations in Australia, receiving general supervision or direction principally from	Entry and stay of such natural persons is subject to employer sponsorship. Employer sponsorship requirements for this category include minimum skill levels in a gazetted occupation and sponsorship by a bona fide business operating lawfully and actively in Australia. Employer

¹ In relation to maritime cargo handling services, there is an additional requirement for shore labour to undertake loading and unloading of ships under the Navigation Act 1912.

- 1. 澳大利亚在自然人流动章节下的承诺,以及在服务贸易章节第3条 (国民待遇)和第4条(市场准入)下的承诺,关于一方服务供应商通过 一方自然人在另一方领土内的存在来提供服务,仅适用于下方列出的个 人类别。
- 2. 根据服务贸易章节第3条、第4条和第8条(国民待遇、市场准入和具体承诺清单),对于本附表列出的个人类别,澳大利亚指定下方与服务供应商通过一方自然人在澳大利亚领土内的存在而提供的服务相关的任何条款、条件、限制或资格。

部门或子- 部门	描述 类别	条件和 限制 (包括停留期限)
对于下方列出的所有 人员类别, except 商业	(A) 企业内部转移人员	
访客中, 安者, 贵者的,或所有利 大家家在表到别别。 我们是一个, 我们是一一一一一一一一一一一一一一一一一一一一一一一一一一一一一一一一一一一一	(i) 高管和 高管理的 高管理的员子一旁一次的 是是的方一方大力。 是是的方子运利, 一方大力。 一方大力。 一方大力。 一方大力。 一次分的。 一次分的。 一次分的。 一次分的。 一次分。 一次分。 一次分。 一次分。 一次分。 一次分。 一次分。 一次分	入此取 雇赞雇赞此类最在职由真实法积 等 雇赞此类最在职由真实法积 的别人, 一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个

¹ 就海上货物运输服务而言,根据1912年航海法,岸上劳动力在装载和卸载船舶方面存在一项额外要求。

2

AANZFTA – Annex 4 (Australia) 2 AANZFTA – 附件4(澳大利亚)

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
	higher level executives, the board of directors or stockholders of the business, including directing the enterprise or a department or subdivision of it; supervising and controlling the work of other supervisory, professional or managerial employees; and having the authority to establish goals and policies of the department or subdivision of the enterprise.	sponsorship requirements may change from time to time. Full details of employer sponsorship requirements, including the list of gazetted occupations, are available on the website of the Australian government department responsible for immigration matters. (As at the date of this schedule, the address of that website was www.immi.gov.au) Entry is for an initial period of stay of up to four years, with provision for extensions up to a maximum stay of 14 years.
	(ii) Specialists being natural persons who are employees of an enterprise of another Party operating in Australia, and who possess knowledge at an advanced level of expertise and who	Entry and stay of such natural persons is subject to employer sponsorship by the employing company. Employer sponsorship requirements for this

部门或子- 部门	类别的 类别	条件和 限制 (包括长度) 停留)
	较高董股企指企部分它控其专管员拥制和部分企高管事东业导业门部;制他业理工有定政门部业别,会的, 或或 监工监或的;权目策或。 督作督 和力标 包	赞要从时 雇赞要包公职在的 澳政部负移(此该网 w 入停至延延最 年助求时间 主助求括告业 网大府门责民至表址是 m 境留四期期长 的 化
	(ii) 专家 自然人, 是另一方的 实体的员工, 在澳大利亚运营的 一方,并且 拥有知识, 高级专业知识水平 和谁	入境和停留 此类自然人 取决于 雇主 赞助 by the 雇佣公司。 雇主 赞助 此

AANZFTA – Annex 4 (Australia) 3 AANZFTA – 附件4(澳大利亚) 3

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
	possess proprietary knowledge of the enterprise's service, research, equipment, techniques, or management, and who have been employed by the employer for not less than two years immediately preceding the date of the application for temporary entry. A specialist may include, but is not limited to, members of a licensed profession.	category include an assessment that the natural person seeking entry has the necessary qualifications, skills and work experience accepted by the relevant authority as meeting the Australian standards for his or her nominated occupation, which must fall within the list of gazetted occupations. Employer sponsorship requirements may change from time to time. Full details of employer sponsorship requirements, including the list of gazetted occupations, are available on the website of the Australian government department responsible for immigration matters. (As at the date of this schedule, the address of that website was www.immi.gov.au)

部门或子- 部门	类别的 类别	条件和 限制 (包括停留期限)
	拥企专研技管已雇的超紧申临临专但持 类有业有究术理被主实过接请时时家不牌 别知,,,雇体两之的入可仅职知务,备工工工工工,,是有此识设或和工工工工工工工工工工工工工工工工工工工工工工工工工工工工工工工工工工工工	类评自寻必资和被必满澳其 提职必公 职 雇赞要随时 雇赞要包公职可澳 澳政部负移截本该的 w别估然求要格工相要足大或 名业须告 业 主助求时间 主助求括告业在利 大府门责民至 日网地见人人的,作关资 利她 ,属职。 可间。 公的, 亚 亚 多日 生 一评 有 能验接 标 列 化信 的 单

AANZFTA – Annex 4 (Australia) 4 AANZFTA – 附件4(澳大利亚) 4

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
		Entry is for periods of stay up to two years, with provision for an extension.
	(B) Independent Exec	utives
	Independent executives being natural persons whose work responsibilities match the description set out below and who intend, or are responsible for, the establishment in Australia, of a new business of a service supplier which has its head of operations in the territory of another Party and which has no other representative, branch or subsidiary in Australia. Independent executives will be responsible for the entire or a substantial part of the company's operations in Australia, receiving	Entry and stay of such natural persons is subject to employer sponsorship. Employer sponsorship requirements for this category include minimum skill levels in a gazetted occupation and sponsorship by a bona fide overseas business or by a State or Territory Government of Australia. Employer sponsorship requirements may change from time to time. Full details of employer sponsorship requirements, including the list of gazetted occupations, are available on the website of the Australian

部门或子- 部门	类别的 类别	条件和 限制 (包括停留期限) 入境是针对停留期限
		长达两年的 时期,并提供延期 延期。
	(B) 独立执行人员	
	独高自其负匹下描打负在一商服其该另一没代分子 澳独高负全大公在运立管然工责配方述算责澳家业务运地一方有表机司 利的将 部司澳营的正人作 列和,的大新 供营区方和其,构司 利的将 部分的大,在 出谁或 利的 应总 领另他 或在 亚 被 分 亚接的 正	入此取 雇赞正赞此类最在 职由 真由 州政澳 担要随时 雇赞要包公职可网 所有 一种 自于 。 。 。 。 。 求包技告 和海 海实领 利 可间。 , 公的,澳 的 一个 然 一个 ,

AANZFTA – Annex 4 (Australia) 5 AANZFTA – 附件4 (澳大利亚) 5

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
	general supervision or direction principally from higher level executives, the board of directors or stockholders of the business, including directing the company or a department or subdivision of it; supervising and controlling the work of other supervisory, professional or managerial employees; and having the authority to establish goals and policies of the department or subdivision of the company.	government department responsible for immigration matters. (As at the date of this schedule, the address of that website was www.immi.gov.au) Entry is for periods of stay up to a maximum of two years.
	(C) Business Visitors	
	Business visitors being to travel to Australia for whose remuneration and duration of the visit must sources outside Australia engage in making direct public or in supplying the Business visitors comprise	business purposes d financial support for the t be derived from a and who must not sales to the general e services themselves.
	(i) Service sellers, as business visitors being natural	Entry is for an initial stay of 6 months and up to a maximum of

- 41 - t-4 tts-	사기	<i>表 III.</i> 于+
部门或子- 部门	类别的 描述	条件和 限制 (包括停留期限)
	一或主较高董或公包 th部分它控其监专管员拥来和部分 公般指要高管事公司括 e门部;制他督业理工有建该门部 司监导来级,会司 指公或 of监工 的或的;权立 或 of 的督 自别公 股 导司 督作 , 和力目 标 由	政部负移使用该网络加州 www.immi.gov.au 为停留大
	(C) 商务访客	
	商务访客为自然人寻求 为商务目的前往澳大利或 其访问期间的报酬和财务 澳大利亚境外的来源, 从事直接销售给一般 engage in making direct 向公众供应服务或自行 商务访客包括:	务支持必须来自 并且不得 sales to the general
	(i) 服务销售者, 作为商务访客 是自然人	入境是初次 6个月停留和 最大值

AANZFTA – Annex 4 (Australia) 6 AANZFTA – 附件4 (澳大利亚) 6

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
	persons not based in Australia who are (sales) representatives of a service supplier and are seeking temporary entry for the purpose of negotiating for the sale of services or entering into agreements to sell services for that service supplier.	12 months.
	(ii) Business visitors, being natural persons seeking to travel to Australia for the purpose of participating in business negotiations or meetings.	Entry is for periods of stay up to a maximum of three months.
	(iii) Business visitors, being natural persons who are Investors of a Party or employees of an Investor (who are senior managers, executives or specialists whose work responsibilities match those set out in (A)(i) and (ii)	Entry is for periods of stay up to a maximum of three months.

部门或子- 部门	类别的 类别	条件和 限制 (包括停留期限)
	不在澳大利亚的人 (销售) (销个) (销个) (销个) (销个) (销个) (共) (共) (共) (共) (共) (共) (共) (共) (共) (共	12个月。
	(ii) 商务访客, 作为自然人 寻求 前往澳大利亚旅行 以 参与 商务谈判或 会议。	入境是针对最长三个月 的停留 最长三个月 月。
	(iii) 商业 商务访客,作为 自然人,他们 是某一方或员工的 投资者 一个投资者(谁是 高级 理气或 管管实的 工作可以 与作列出的相符 在(A)(i)和(ii)中	入境适用于 停留至 三个月 的时期。

AANZFTA – Annex 4 (Australia) 7 AANZFTA – 附件4 (澳大利亚) 7

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
	above) seeking temporary entry to establish an investment.	
	(iv) Business visitors, being natural persons of a Party who are seeking entry for the purposes of negotiating the sale of goods where such negotiations do not involve direct sale to the general public.	Entry is for periods of stay up to a maximum of three months.
	(D) Contractual Servic	e Suppliers
	Contractual service suppliers (including independent professionals/ specialists). Contractual service suppliers (CSS) being natural persons with trade, technical or professional skills.	Entry and stay of such natural persons is subject to employer sponsorship. Employer sponsorship requirements for this category include sponsorship by a bona fide overseas business or business operating lawfully and actively in Australia and a contract for the supply of a service within Australia. That business must have employed the natural person seeking entry and

部门或子- 部门	类别的 类别	条件和 限制 (包括停留期限)
	上述)寻求 临时入境以 建立 投资。	
	(iv) 商务访客, 为自然人的 一方寻求入境的 寻求入境 目的的 商品销售谈判 货物,其中 谈判不涉及 直接公众。	入境适用于 停留最长 三个月 。
	(D) 合同服务供应商	
	合同服务 供应的 专家)。 会同商(CSS) 传为自然 从事可或 技术 专业技能。	入此取 雇赞Em 赞此类由 真企合并 澳合服在该已自寻境类决 主助oyer 求包海海或经利 利用供大业雇人所然 对自为 水包海海或经利 亚于应利必 相关外企营 和 和于 应利必 电频

AANZFTA – Annex 4 (Australia) 8 AANZFTA – 附件4(澳大利亚) 8

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
		must intend that person to assist in fulfilling its Australian services contract. The natural person seeking entry must be assessed as having the necessary qualifications, skills and work experience accepted as meeting the Australian standards for his or her nominated occupation, which must fall within the list of gazetted occupations. Employer sponsorship requirements may change from time to time. Labour market testing may be required for some occupations, to the extent that this is not inconsistent with Australia's commitments under the WTO and other international trade agreements to which it is a party as at entry into force of this Agreement. Full details of employer sponsorship requirements,
		including the list of

部门或子- 部门	类别的 类别	条件和 限制 (包括停留期限)
		必须意图使个人 协助其完成澳大利亚 履行其澳大利亚 服务合同。 自然人 寻求入境必须 被评估为 拥有
		必要的 技能 和工作经验 和工产受为满足 澳大利亚 被治力,他的或 标准,是名的 现业,必须属于 公告职业列表中
		公告职业 范围内。 雇主 担保可能 理求可能 随时可变化。 劳动力市场 市场测试可能
		对某些 职业是必要的,以 在范围内,如果不是 与不一致 澳大利亚的 承诺在 世界贸易组织和其它 国际贸易
		协议 一文 生效 本协议。 雇主 担保 要括 包括 包括

AANZFTA – Annex 4 (Australia) 9 AANZFTA – 附件4 (澳大利亚) 9

Sector or Sub- Sector	Description of Category	Conditions and Limitations (Including Length of Stay)
		gazetted occupations, are available on the website of the Australian government department responsible for immigration matters. (As at the date of this schedule, the address of that website was www.immi.gov.au) Entry is for periods of stay up to 12 months, with provision for an extension.
	(E) Spouses	
	Spouses of temporary entrants covered by (A), (B) and (D) are accorded full working rights where stay of those temporary entrants is greater than 12 months.	For such spouses, entry and stay is for the same period as for the temporary entrant.

部门或子- 部门	类别的 类别	条件和 限制 (包括停留期限)
		Surather Australian 政部分移在 the Australian 政部分移在 property of the Australian 政部分移在 property of the Australian property of the Austr
	(E) 配偶	
	配偶 của 临时入境者 được bao gồm (A), (B) và (D) là được trao đầy đủ quyền làm việc 那些人的停留 临时入境者 大于12 个月。	对于这些配偶, 入境和居留是 相同的时期 临时 进入者。

AANZFTA – Annex 4 (Australia) 10 AANZFTA – 附件4 (澳大利亚) 10

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

BRUNEI DARUSSALAM'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

文莱达鲁萨兰自然人流动承诺时间表

- 1. Brunei Darussalam's commitments under Chapter 9 (Movement of Natural Persons) and under Article 3 (National Treatment) and Article 4 (Market Access) of Chapter 8 (Trade in Services), in relation to the supply by a services supplier of one Party through presence of natural persons of a Party in the territory of another Party apply only in relation to the categories of persons set out below.
- 2. In accordance with Articles 3, 4 and 8 (National Treatment, Market Access and Specific Commitments) of the Trade in Services Chapter, for the categories of persons set out in this Schedule, Brunei Darussalam specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of Brunei Darussalam.

Entry in t	he following categories only	Conditions (including duration of stay)
Intra-corp	oorate transferees	
Definition: or a spec	: An executive, manager ialist:	
(a)	who is an employee of a firm that provides services within Brunei Darussalam through a branch, subsidiary or affiliate established in Brunei Darussalam and	
(b)	who have been in the prior employ of their firms outside Brunei Darussalam for a period of not less than one year immediately preceding the date of their application for admission.	

- 1. 文莱达鲁萨兰根据第9章(自然人的流动)以及第8章(服务贸易)第3条(国民待遇)和第4条(市场准入)的承诺,涉及一方服务供应商通过一方自然人在另一方领土内的存在而提供服务,仅适用于下方规定的个人类别。
- 2. 根据服务贸易章节的第3条、第4条和第8条(国民待遇、市场准入和具体承诺),对于本附表规定的个人类别,文莱达鲁萨兰根据一方服务供应商通过一方自然人在文莱达鲁萨兰领土内的存在而提供服务,规定下方任何条款、条件、限制或资格。

入境在以	下类别 only	条件 (包括停留期限)
企业内部	•	
<u>定义: 一</u> 或一名 专	名 高管、经理 家:	
(a)	是该公司的员工 一家在文莱提供服务 的公司 文莱达鲁萨兰通过一个 分支机构、子公司或 关联公司设立在 文莱达鲁萨兰 and	
(b)	他们先前雇主 先前雇主 文莱外的公司 文莱达鲁 不少于 一年 申请日期 的 录取。	

Entry in the following categories only	Conditions (including duration of stay)
Offity	(including duration of stay)
	Managers:
	Definition: Natural persons within an organisation who primarily direct the organisation, or a department or sub-division of the organisation, supervise and control the work of other supervisory, professional or managerial employees, have the authority to hire and fire or commend hiring, firing or other personnel actions (such as promotion or leave authorisation), and exercise discretionary authority over day-to-day operations. Does not include first-line supervisors, unless the employees supervised are professionals, nor does it include employees who primarily form tasks necessary for the provision of the service.
	Executives:
	Definition: Natural persons within an organisation who primarily direct the management of the organisation, exercise wide latitude in decision-making and receive only general supervision or direction from higher-level executives, the board of directors, or stockholders of the business. Executives would not directly perform tasks related to the actual provision of the service or services of the organisation

在以下类别中入境 only	条件 (包括停留期限)
•	经理:
	定义:在自然人在内一个主要「管理织,或或者的一个主要」。这个主要(这个主要)。这个是是是一个一个,这个一个一个,这个一个一个,这个一个,这个一个,这个一个,这
	高管: 定义:在组织内的自然人,主要管理织织的组织,行使广泛在决策中的经验的组织,行使的纬度在决策一般监督或来自高级管理人员的指导高级管理人员的指导高级管理人员的指导高级管理人员的指导高级管理人员的指导。高管不会直接执行与实际的服务提供相关的任务或组织的服务

Entry in the following categories	Conditions
only	(including duration of stay)
	Specialists
	Definition: Natural persons within an organisation who possess knowledge at an advanced level of expertise and who possess proprietary knowledge of the organisation's service, research equipment, techniques or management. (Specialists may include but not limited to, members of licensed professions).
	In the case of architects the licensed practising architects should have recognised academic and professional qualifications and registered as "qualified person" with the Ministry of Development. Qualified persons or licensed architects are registered if they have been one year residence in Brunei and practising with a local licensed architect.
	Entry for these intra-corporate transferees is limited to a three year period that may be extended for up to two additional years for a total term not to exceed 5 years.

- 3. With respect to rental/leasing services relating to aircraft without operators (CPC 83104), this is subject to local availability test and designation of specified number of Brunei Darussalam trainees and in order to practise a licensed profession in Brunei Darussalam the following conditions must be met: (a) residency and (b) registration.
- 4. Notwithstanding the commitments set out above, Brunei Darussalam remains unbound with respect to "Banking and Other

在以下类别中入境 only	条件 (包括停留期限)
	专家
	定义:在自然人中 一个拥有 高级水平知识 专业知识水平并拥有 该组织业务专有知识 的研究 设备、技术或 管理。(专家可以 包括但不限于 持牌职业的 成员)。
	在建筑师的情况下, 持牌执业建筑师 应已认可学术 和专业资格 并注册为"合格 人员"与Development部 合格人员 或许可建筑师是 如果他们已经注册 在文莱居住一年并 与本地持牌 建筑师执业。
	这些企业内部转移人员的入境 限制为三个 可延长的年期限 最多延长两年 总期限不超过5年。

3. 对于无运营者的飞机租赁/租赁服务(CPC 83104),这取决于本地可用性测试,并指定指定数量的文莱达鲁萨兰学员,为了在文莱达鲁萨兰从事持牌职业,必须满足以下条件: (a) 居住和 (b) 登记。

4. 尽管规定了上述承诺,文莱达鲁萨兰在"银行及其他金融服务(金融信息的提供和转移、金融数据处理和相关软件提供者)"(CPC 8131)方面仍为未绑定,且与建筑服务(CPC 8671)的国民待遇相关。

Financial Services (provision and transfer or financial information, financial data processing and related software providers of other financial services" (CPC 8131) and in relation to national treatment for architectural services (CPC 8671).

金融服务(金融信息的提供和转移、金融数据处理和相关软件提供者,其他金融服务"(CPC 8131)以及与建筑服务(CPC 8671)的国民待遇相关。

5

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

CAMBODIA'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

柬埔寨自然人流动承诺时间表

- 1. Cambodia's commitments under the Movement of Natural Persons Chapter, and under Article 2 [National Treatment] and Article 3 [Market Access] of the Trade in Services Chapter, in relation to the supply by a service supplier of one Party through presence of natural persons of a Party in the territory of another Party apply only in relation to the categories of persons set out below.
- 2. In accordance with Articles 2. 3 and 6 [National Treatment, Market Access and Specific Commitments] of the Trade in Services Chapter, for the categories of persons set out in this Schedule, Cambodia specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of Cambodia.

Entry in the following categories only	Conditions (including duration of stay)
Business visitors Definition: A natural person who: enters Cambodia for the purposes of participating in business meetings, establishing business contacts including negotiations for the sale of services and/or other similar activities; stays in Cambodia without receiving income from within Cambodian sources; does not engage in making direct sales to the general public or supplying services.	Entry visa for business visitors shall be valid for a period of 90 days for an initial stay of 30 days, which may be extended.
Persons responsible for setting up of a commercial establishment: Definition: Persons working in an executive or managerial position, receiving remuneration from an entity as defined below, who are	The subject persons are not subject to a maximum duration of stay.

- 1. 柬埔寨在自然人流动章节下的承诺,以及在服务贸易章节第2 [国 民待遇] 条和第3 [市场准入] 条下的承诺,关于一方服务供应商通过一方 自然人在另一方领土内的存在而提供服务,仅适用于下方列出的自然人 的类别。
- 2. 根据服务贸易章节第2条、第3条和第6 [国民待遇、市场准入和具体承诺]条,对于本附表列出的自然人的类别,柬埔寨根据一方服务供应商通过一方自然人在柬埔寨领土内的存在而提供服务,具体列明下方的条款、条件、限制或资格。

Entry in the following	Conditions (including duration
categories only	停留时间),
商务访客 定义:一个自然人: - 为参加 商业会议的目的而进入柬埔寨 ,建立商业 联系人包括 服务销售的 谈判和/或其他类似 活动; 在柬埔寨停留不 从柬埔寨来源获得收入 柬埔寨 nguồn cung cấp; - 不从事直接销售 给普通公众 或提供服务。	商务访客入境签证有效期为90天初始停留30天,可延长。
负责人 负责 for 设立商业 设立商业 设立: 定义: 在执行或管理职位工作的人员, 执行或管理职位, 从下方定义的实体接收报酬, 作为主题人员,	主题人员不是, 根据停留的最大时长 停留。

AANZFTA – Annex 4 (Cambodia) 2 AANZFTA – 附件4(柬埔寨) 2

Entry in the following categories only	Conditions (including duration of stay)
responsible for the setting up, in Cambodia, of a commercial presence of a service provider of a Member, that will support employment of persons described in categories a, b, and c of the intra-Corporate Transferees.	
Intra-Corporate Transferees	
<u>Definition</u> : Natural persons who have been employed by a juridical person of another member for a period of not less than 1 year and who seek temporary entry to provide services through a branch, subsidiary and affiliate in Cambodia and who are:	Temporary residency and work permit is required for the natural persons in the categories defined under intra-corporate transferees. Such permits are issued for two years and may be renewed annually up to maximum of total five years.
a) Executives: without requiring compliance with labour market tests, persons within an organization who primarily direct the management of the organization, exercise wide latitude in decision-making, and receive only general supervision or direction from higher-level executives, the board of directors, or shareholders of the business. Executives would not directly perform tasks related to the actual supply of a service or services of the organization.	
b) Managers: without requiring compliance with labour market tests, natural persons employed by a juridical entity and who possess knowledge at an advanced level of expertise or proprietary knowledge of a	

在以下入境	条件(包括停留期限
类别仅 负责在建立 柬埔寨 ,商业 服务提供者的商业存在 支持成员国 就业人员 在a、b和c类别中的 企业内部转移人员。)
企业内部转移人员	
定义: 自然人已被另一成员的法律人受雇超过1年并寻求临时入境以提供通过分支机构、子公司和关联公司柬埔寨并包括: a) 高管: 无需要求遵守劳动力市场	临时居留和工作 许可证是自然人的 在定义的类别中的人员需要 在企业内部转移人员之下。 此类许可证发放期限为两年, 可每年续期, 最长不超过五年。 五年。
测试, 人员 在 an 主要管理	
the 管理	
b) <u>经理:</u> 无需遵守 劳动力市场 测试,由法律实体受雇的 自然人,并且 拥有专业知识达到 高级专业知识水平或 专有知识的一个	

AANZFTA – Annex 4 (Cambodia) 3 AANZFTA – 附件4(柬埔寨) 3

Entry in the following	Conditions (including duration
categories only	of stay)
juridical entity product, service,	
research, equipment, techniques,	
or management, and who	
primarily direct the organization	
or a department of the	
organization; supervise and	
control the work of other	
supervisory, professional or	
managerial employees; have the	
authority to hire and fire or	
recommend hiring, firing or other	
personnel actions; and exercise	
discretionary authority over day-	
to-day operations. They do not	
include first-line supervisors,	
unless the employees supervised	
are professionals, nor do they	
include employees who primarily	
perform tasks necessary for the	
supply of the service.	
c) <u>Specialists</u> : Natural persons,	
within an organization who	
possess knowledge at an	
advanced level of continued	
expertise and who possess	
proprietary knowledge of the	
organization's services, research	
equipment, techniques, or	
management.	

- 3. The commitments set out above apply to all services sectors/subsectors specifies in the Cambodia's schedules of specific commitments under the WTO except Restaurants (CPC 642, 643) and International Transport under Maritime Services (Freight and Passengers) excluding Cabotage.
- 4. With respect to Tourist Guides Services (CPC 7472), notwithstanding the commitments set out above, Cambodian Nationality required for Tourist Guides.

在以下入境	条件(包括停留期限
类别仅)
法所以 法律、 法律、 法律、 法律、 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。	
c) <u>专家:</u> 自然人,在一个组织内,拥有高级水平的持续的专业知识,并且拥有,专有知识 of the 组织的业务,研究设备,技术,或管理。	

- 3. 上述承诺适用于所有在柬埔寨的具体承诺清单(根据世界贸易组织规定)中指定的服务部门/子部门,除外为餐厅(CPC 642, 643)以及海上服务下的国际运输(货运和乘客),不包括沿海航运。
- 4. 关于导游服务(CPC 7472),尽管规定了上述承诺,但导游需要具备柬埔寨国籍。

AANZFTA – Annex 4 (Cambodia) 4 AANZFTA – 附件4(柬埔寨)

- 5. Cambodia remains unbound in relation to National Treatment Limitations applicable to Subsidies, including for Research and Development.
- 6. All the commitments in respect of presence of natural persons made in Cambodia's Schedule of Specific Commitments under WTO including any commitments, regulations and additional commitments, apply to the services suppliers of the other Parties.

- 5. 柬埔寨在补贴适用的国民待遇限制方面仍为未绑定,包括针对研发的补贴。
- 6. 柬埔寨在世界贸易组织下具体承诺清单中关于自然人存在的所有承诺,包括任何承诺、法规和附加承诺,适用于其他缔约方的服务提供者。

AANZFTA – Annex 4 (Cambodia) 5 AANZFTA – 附件4(柬埔寨)

Agreement Establishing the ASEAN–Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

INDONESIA'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

印度尼西亚关于自然人流动承诺的时间表

- 1. Indonesia's commitments under Chapter 9 (Movement of Natural Persons), and under Article 3 (National Treatment) and Article 4 (Market Access) of the Trade in Services Chapter, in relation to the supply by a service supplier of one Party through presence of natural persons of a Party in the territory of another Party apply only in relation to the categories of persons set out below.
- 2. In accordance with Articles 3, 4 and 8 (National Treatment, Market Access and Specific Commitments) of the Trade in Services Chapter, for the categories of persons set out in this Schedule, Indonesia specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of Indonesia

- 1. 印度尼西亚在第9章(自然人的流动)项下的承诺,以及在服务贸易章节第3条(国民待遇)和第4条(市场准入)项下的承诺,涉及一方服务供应商通过一方自然人在另一方领土内的存在来提供服务,仅适用于下方规定的个人类别。
- 2. 根据服务贸易章节第3条、第4条和第8条(国民待遇、市场准入和具体承诺),对于本附表规定的个人类别,印度尼西亚就一方服务供应商通过一方自然人在印度尼西亚领土内的存在来提供服务,下方规定任何条款、条件、限制或资格。

AANZFTA – Annex 4 (Indonesia) AANZFTA – 附件4 (印度尼西亚)

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
I. HORIZONTAL COMMITMENTS				
All sectors included in this schedule	4) Subject to Indonesian Labour and Immigration Laws and Regulations, only directors, managers and technical experts/advisors, unless mentioned otherwise, are allowed to stay for two years and could be extended for a maximum two times subject to two years extension each time. Manager and technical experts (intra corporate transfer) are allowed based on an economic needs test. The entry and temporary stay of business visitor(s) is (are) permitted for a period of 60 days and could be extended maximum for 120 days.	4) Expatriate Charges Any foreign natural persons supplying services are subject to charges levied by Governments. Labour Laws and Regulations. Any expatriate employed by a joint-venture enterprise, representatives office, and/or other types of juridical person and/or an individual services provider must hold a valid working permit issued by the Ministry of Manpower and Transmigration.		

nal Treatment	Additional Commitments
ersons supplying o charges levied	
gulations. yed by a joint- presentatives pes of juridical vidual services valid working Ministry of emigration.	
	1

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	nal T	reatment	Additional Commitments
Definitions:						
"Director": One or a group of persons entrusted by the shareholders of a services providing entity with the final overall control and direction of the enterprise, and legally responsible to act on behalf of the enterprises inside and/or outside of the court.					ith the final overall control and of the court.	
"Manager": Senior employee of a service supplier who primarily directs the management of the organization, receiving general supervision or direction principally from the board of directors of the business, including directing the service supplier or a department or sub-division thereof, supervising or controlling the work of other supervisory, professional or managerial employee or having the authority to hire or fire or recommend such or other personnel actions.					partment or	
"Technical Expert/Advisor": Person employed by a service supplier who possesses a standard of high or common (i) qualifications referring to a type of work or trade requiring specific technical knowledge or (ii) knowledge essential or propriety to the service, research equipment, techniques or management.					common (i) qety to the service	
"Joint Operation ": A joint operation is an undertaking between one or several foreign and Indonesian enterprises of temporary nature, to handle one or several project/businesses without establishing a new statutory body according to Indonesian laws				enterp sian I	orises of tempo laws	rary nature,
"Joint venture Enterprise": A joint venture enterprise is a legal entity organized under Indonesian law and having its domicile in Indonesia, in the form of cooperation between foreign capital and Indonesian (national) capital.				law a	and having its	domicile in
"Contract Management": Contract management is a contract organized under Indonesian law in the form of cooperation on management of temporary nature between Indonesian (national) capital and foreign capital.			peration on	1 the	form of coop	peration on
usiness visitors(s) is (are) natural person staying in Indonesia for the purpose of participating in business meeting, business contacts including egotiations for the sales of services and/or other similar activities including those who prepare for the establishment of a commercial presence in donesia, without acquiring remuneration and/or any other direct income from within Indonesia, and are not engaged in making direct sales or pplying services to general public.			cial presence in	hmen	business conta nt of a commerc led in making d	cial presence in

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment Additional Commitments
II. SECTOR SPECIFIC COM	MITMENTS	
1. BUSINESS SERVICES		
A. Professional Services a. Legal Services (Advisory services in home country law, and international law). (CPC 861)	4) Unbound except for foreign lawyers (advocate). Foreign lawyers (advocate) are allowed to work or take part in Indonesian law firm as employees or as experts in International Law, but shall not appear in courts and/or undertake legal proceedings under any circumstances.	4) Unbound except for foreign lawyers (advocate). Foreign lawyers (advocate) are: • only allowed as employees or experts in Indonesian law firm • obliged to transfer legal knowledge and professional capabilities to Indonesian Lawyers • obliged to transfer knowledge to education, legal research, or government institutions at least 10 hours each month free of charge. The share of foreign lawyers (advocate) in Indonesian law firm must not exceed 20 per cent, and shall be limited to five foreign lawyers (advocate) per firm.

nal Treatment	Additional Commitments
oreign lawyers	
vocate) are :	
employees or esian law firm	
er legal knowledge capabilities to ers	
er knowledge to research, or itutions at least 10 th free of charge.	
lawyers sian law firm must ent, and shall be lawyers	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
	Definition : Lawyer (advocate) is person who has the profession of providing legal service in and outside the court. International law means law established by international treaties and conventions as well as customary law				
 d. Architectural Services (CPC 8671) e. Engineering Services (CPC 8672 - except CPC 86721, 86725, 86726) 	4) As specified in the Horizontal Section	4) As specified in the Horizontal Section			
Advisory and Consultative (CPC 86721) Engineering Design Services for Industrial Processes and Production (CPC 86725)	Unbound except for director and technical expert	4) As specified in the Horizontal Section			
f. Integrated Engineering Services (CPC 8673) g. Urban Planning Services (CPC 86741)	4) As specified in the Horizontal Section	4) As specified in the Horizontal Section			

Additional Commitments

	Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
В.	Computer and Related Ser	rvices		
a.	Consultancy Services Related to the Installation of computer hardware (CPC 841) Software Implementation Services (CPC-842)	Unbound except for director and technical expert	4) As specified in the Horizontal Section	
C.	C. Research and Development Services			
C.	Interdisciplinary R&D (CPC 853, limited to industrial activities)	Unbound except for director and technical expert	4) As specified in the Horizontal Section	
F.	Other Business Services			

Additional
Commitments

	Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
d.	Project Management Services other than Construction (CPC 86601)	Unbound except for director and technical expert	4) As specified in the Horizontal Section	
e.	Technical Testing and Analysis Services (CPC 8676).			
i.	Services Incidental to Manufacturing (CPC 884 & 885)			
n.	Maintenance and Repair of Equipment (not Including Maritime Vessels, Aircraft or other Transport Equipment) (CPC 633+8861+8866)			
2.	COMMUNICATION SERVI	CES		1

2. COMMUNICATION SERVICES

C. Telecommunication Services

nal Treatment	Additiona Commitmer
orizontal Section	
	1

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Local, Long Distance, and International Services:	4) As specified in the Horizontal Section	4) As specified in the Horizontal Section	
 Public Switched Telephone Service (CPC 7521) 			
 Circuit Switched Public Data Network Services (CPC 7523**) 			
 Teleconferencing Services (CPC 75292) 			
Packet-switched public data network services (CPC 7523**)	4) As specified in the Horizontal Section	4) As specified in the Horizontal Section	
Telex services Telegraph services	4) As specified in the Horizontal Section	4) As specified in the Horizontal Section	
Domestic Services:	4) As specified in the Horizontal Section	4) As specified in the Horizontal Section	

nal Treatment	Additional Commitments
orizontal Section	
rizontal Section	
orizontal Section	
orizontal Section	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Mobile Cellular Telephone Services (CPC 75213)			
Internet Access Services			
Regional and National Paging Services (CPC- 75291)			
Public Payphone Services			
Voice Mail Service (CPC-7523)			
Electronic Mail Services (CPC-75232)			
Computer Time Sharing Services (CPC-84330)	4) As specified in the Horizontal Section	As specified in the Horizontal Section	
Videotext Services (CPC-75229)			
Electronic Mail Box (CPC-75232)			

nal Treatment	Additional Commitment
prizontal Section	
<u></u>	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
File Transfer Services (CPC-75299)			
Home Telemeter Alarm (CPC-75299)			
Entertainment Services (CPC-75299)			
Management Information services (CPC75299)			
3. CONSTRUCTION AND RELATED ENGINEERING SERVICES			

nal Treatment	Additional Commitmen

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
A. Construction Work for Buildings (CPC 512)	4) As specified in the Horizontal Section	4) As specified in the Horizontal Section	
B. Construction Work for Civil Engineering (CPC 513)			
C. Assembly and Erection of Prefabricated Constructions (CPC 514)			
C. Installation Work (CPC516)			
D. Building Completion and Finishing Work (CPC517)			
E. Pre-erection Work at Construction Site (CPC 511)			
F. Special Trade Construction(CPC 515)			
G. Renting Services Related Equipment for Construction or Demolition of Building or Civil Engineering Works with Operator (CPC 518)			

nal Treatment	Additional Commitments
rizontal Section	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
5. EDUCATIONAL SERVICES	S		
General Conditions			
Temporary entry for natural persons engaged in education activities in Indonesia is subject to approval by the Ministry of National Education. Approval is granted on case-by-case basis.			
B. Secondary Education Servi	ces		
Technical and Vocational Secondary Education Services (electronic, automotive) (CPC 92230)	Unbound except as indicated in the Horizontal Section and General Conditions	As indicated in the Horizontal Section and General Conditions	
C. Higher Education Services	C. Higher Education Services		
Post Secondary Technical and Vocational Education Services (Poly-technique Machine and Electrical) (CPC 92310)	Unbound except as indicated in the Horizontal Section and General Conditions.	4) Unbound	

nal Treatment	Additional Commitment
Ministry of National	Education.
orizontal Section ons	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitment
D. Adult Education Services			
Language Course and Training (CPC 924)	Unbound except as indicated in the Horizontal Section and General Conditions	4) Unbound	
E. Other Education Services	3		•
Football and Chess only (CPC 92900)	Unbound except as indicated in the Horizontal Section and General Conditions	4) Unbound	
FINANCIAL SERVICES			•

General Condition on Non Banking Financial Services Sub Sector

- 1) In addition to the Horizontal Measures, temporary entry will be granted to technical expert(s)/advisor(s) for no longer than 3 (three) months per person for any given year.
- 2) In relation to the presence of natural person, only directors, managers, and experts/advisors can be assumed by expatriates with maximum stay of 3 (three) years and can be extended.

nal Treatment	Additional Commitments	
visor(s) for no longer than 3		
: assumed by expatriates with		

14

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Non-Life Insurance Services (CPC 8129) except CPC-81293 (Marine, Aviation and other Transportation)	Unbound except for director and technical advisor/expert.	4) As specified in the Horizontal Section.	
Reinsurance Services	Unbound except for director and technical advisor/expert.	4) As specified in the Horizontal Section.	
Life Insurance Services (CPC 81211)	Unbound except for director and technical advisor/expert.	4) As specified in the Horizontal Section.	
Insurance Brokerage Services (CPC 81401)	Unbound except for director and technical advisor/expert.	4) As specified in the Horizontal Section.	
Reinsurance Brokerage Services (CPC 8140)	Unbound except for director and technical advisor/expert.	4) As specified in the Horizontal Section.	
Financial Lease Services (CPC 81120)	Unbound except as indicated in the Horizontal Section.	4) As specified in the Horizontal Section.	
Factoring Services (CPC 8113)	Unbound except as indicated in the Horizontal Section.	4) As specified in the Horizontal Section.	
b Credit Card Business (Issuer and Agent of	Unbound except as indicated in the Horizontal Section.	4) As specified in the Horizontal Section.	

nal Treatment	Additional Commitments
orizontal Section.	

	Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Credit Card) (CPC- 8113)			
	- Consumers Finance Services (CPC 8113)			
f.	Securities Business Trading for Own Account or for Account of Customers, on an Exchange or Over-the Counter Market Listed shares Bonds	Unbound except as indicated in the Horizontal Section.	4) As specified in the Horizontal Section.	
g.	Participation in Issues of Securities, including Underwriting and Placement as Agent (whether publicly or privately), and Provision of Services Related to such issues	4) Unbound except as indicated in the Horizontal Section.	4) As specified in the Horizontal Section.	

nal Treatment	Additional Commitments
orizontal Section.	
orizontal Section.	

	Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
i.	- Portfolio Management, all forms of collective investment management	Unbound except for directors.	4) As specified in the Horizontal Section	
_	Asset Management Limited only to Investment Fund Management			
k.	Investment Advisory Services limited only to Investment Advisory in Capital Market	4) Unbound except for directors.	4) As specified in the Horizontal Section	

BANKING SUB SECTOR

General Conditions on Banking Sub Sector

- 1. With respect to the presence of natural persons, no economic needs test will apply. A non Indonesian employed as manager or as technical expert shall have at least two Indonesian understudies during his/her term.
- 2. In addition to the Horizontal Measures, temporary entry will be granted to technical expert(s)/adviser(s) of branch office of the foreign bank and joint venture bank for no longer than 3 (three) months per person for any given year.

Commercial Banking Business

nal Treatment	Additional Commitment
izontal Section	
izontal Section	
n employed as mai	nager or as
branch office of the f	foreign bank

	Sector or sub-sector		Limitations on Market Access		Limitations on National Treatment	Additional Commitments
(i)	Acceptance of Deposits and other Repayable Funds from the Public	4)	Unbound except as indicated in the Horizontal Section and General Conditions on Banking Sub-sector.	4)	Unbound except as indicated in the Horizontal Section and General Conditions on Banking Sub-sector.	
(ii)	Lending of all types, including Consumer Credit, Mortgage, Credit, Factoring, and Financing of Commercial Transaction					
(iii)	All Payment and Money Transmission Services including Credit, Charge and Debit Cards, Travelers Check and Bankers Drafts					
(iv)	Guarantees and Commitments					
(v)	Trading for Own Account or for Account of Customers, whether on an Exchange, in an over-the-Counter					

nal Treatment	Additional Commitment
ndicated in the id General ig Sub-sector.	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
Market or otherwise, the following:				
 Money market instruments (including check, bills, certificates of deposits) 	Unbound except as indicated in the Horizontal Section and General Conditions on Banking Sub-sector.	Unbound except as indicated in the Horizontal Section and General Conditions on Banking Sub-sector.		
○ Foreign Exchange				
 Exchange rate and interest rate instruments, including products such as swaps, forward rate agreements 				
 Transferable securities issued in the money market 				
(vi) Cash Management, Custodial and Depository Services				
8. HEALTH RELATED AND SOCIAL SERVICES				
Hospital Services (only for	4) Unbound	4) Unbound		

nal Treatment	Additional Commitment
ndicated in the id General ig Sub-sector.	
	l

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
specialist and super specialist medical care/more specific than specialist medical care, provided by hospital of more than 300 beds) (CPC 9311)			
9. TOURISM AND TRAVEL	RELATED SERVICES		
Hotels_(3, 4 and 5 star hotels)	4) a) Unbound except for: 1. Top Management Level in Hotel business comprised of: i) General Manager ii) Food and Beverage Manager iii) Resident Manager iv) Comptroller v) Marketing Director 2. Highly Skilled Professionals Comprised of: i) Executive Chef ii) Souse Chef iii) Specialty Cook	4) As specified in the Horizontal Section	

nal Treatment	Additional Commitments
orizontal Section	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
B. Travel Agent and Tour Operator (TA & TO) (CPC-74710)	4) Unbound except for technical advisor	4) As specified in the Horizontal Section	
Tourist Resorts Included Hotel (3, 4 and 5 stars) Marinas Golf Courses and other Sport Facilities	4) Unbound except for Resort Manager	4) As specified in the Horizontal Section	
International Hotel Operator (CPC-91135)	4) Unbound, except for : a. Top Management Level in hotel business comprised of General Manager Food and Beverage Manager Resident Manager Comptroller Marketing Director b. Highly Skilled Professionals comprised of: Executive Chef Souse Chef Specialty Cook	4) As specified in the Horizontal Section	

nal Treatment	Additional Commitment
orizontal Section	
orizontal Section	
orizontal Section	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
Tourism Consultancy Services (CPC-91136)	4) Unbound	4) As specified in the Horizontal Section		
Meal Serving Services with full Restaurant Services (CPC-64210)	4) Unbound, except for : c. Top Management Level in hotel business comprised of General Manager Food and Beverage Manager Resident Manager Comptroller Marketing Director d.Highly Skilled Professionals comprised of: Executive Chef Sous Chef Specialty Cook	4) As specified in the Horizontal Section		
11. TRANSPORTATION SERVICES				
A. Maritime Transport Service	es			
(a). International Passenger Transport (CPC 7211)	4) As specified in the Horizontal Section	4) As specified in the Horizontal Section		
(b). International Freight	As specified in the Horizontal Section	4) As specified in the Horizontal Section		

nal Treatment	Additional Commitment
orizontal Section	
lorizontal Section	
lorizontal Section	
orizontal Section	

Sector or sub-sector		Limitations on Market Access		Limitations on National Treatment	Additional Commitments
Transport (CPC 7212)					
Maritime Auxiliary Services					
Maritime Cargo Handling Services	4)	As specified in the Horizontal Section	4)	As specified in the Horizontal Section	
Air Transport Services					
Aircraft repair and maintenance services	4)	Unbound except as specified in the Horizontal Section	4)	Unbound except as specified in the Horizontal Section	
b. Computer reservation system (CRS)					
c. Selling and marketing					
12. ENERGY SERVICES			•		

nal Treatment	Additional Commitments
orizontal Section	
specified in the	

Sector or sub-sector	Limitations o	n Market Access	Limitations on National Treatment	Additional Commitments
Core Analysis and Other Lab Test, only for Isotope Analysis	Unbound, except experts.	for directors and technical 4)	As specified in the Horizontal Section	
a. According to Indonesia Proposal of Energy Services Classification is under: Isotope Analysis (1A.2.7.3)				
b. According to W 120 is under: Business Services on Technical Testing and Analysis Services (CPC 8676)				

nal Treatment	Additional Commitments
orizontal Section	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Geological and Geophysical Services, only for Seismic Data Acquisition	Unbound, except for directors and technical experts.	4) As specified in the Horizontal Section	
a. According to Indonesia Proposal of Energy Services Classification is under: Seismic Data Acquisition (1A.1.4.1.1.)			
b. According to W 120 Seismic Data Acquisition is under: Business Services on Subsurface Surveying Services (CPC 8672)			
Liquefaction and Gasification only for Coal	Unbound, except for directors and technical experts.	4) As specified in the Horizontal Section	
a. According to Indonesia Proposal of Energy Services Classification is under			
Coal liquefaction (2.4.4.4)			
o Coal Gasification			

nal Treatment	Additional Commitment
orizontal Section	
orizontal Section	

Sector or sub-sector		Limitations on Market Access		Limitations on National Treatment	Additional Commitments
(2.4.4.5)					
b. According to W 120 is under: Services Incidental to Manufacturing (CPC 884)					
Engineering, Procurement and Construction (EPC) Services	4)	Unbound, except for directors and technical experts.	4)	As specified in the Horizontal Section	
a. According to Indonesia Proposal of Energy Services Classification is under: Engineering, Procurement and Construction (EPC) Services (1A.3.2.2.)					
b. According to W 120 is under: engineering design services for industrial processes and production (CPC-86725)					

nal Treatment	Additional Commitments
orizontal Section	

Sector or sub-sector	Limitations on Market Access			Limitations on National Treatment	Additional Commitments
Electrical Logging and Perforation	4)	Unbound, except for directors and technical experts.	4)	As specified in the Horizontal Section	
a. According to Indonesia Proposal of Energy Services Classification is under: Electrical Logging and Perforation (EPC) Services (1A.2.8.)					
b. According to W 120 is under: Technical Testing and Analysis Services (CPC-8676)					

nal Treatment	Additional Commitments
orizontal Section	

27

Sector or sub-sector		Limitations on Market Access		Limitations on National Treatment	Additional Commitments
Competency Certification in Quality Control and Handling of Aviation Fuels and Lubricants	4)	Unbound, except for directors and technical experts.	4)	As specified in the Horizontal Section	
a. According to Indonesia Proposal of Energy Services Classification is under: Competency Certification in Quality Control and Handling of Aviation Fuels and Lubricants (4.2.2.9)					
b. According to W 120 is under: Other Education Services (CPC 92900)					

nal Treatment	Additional Commitments
orizontal Section	

Sector or sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Competency Certification in Power Plant	Unbound, except for directors and technical experts.	4) As specified in the Horizontal Section	
a. According to Indonesia Proposal of Energy Services Classification is under: Competency Certification in Power Plant (4.2.2.11)			
b. According to W 120 is under: Other education services (CPC 92900)			
Land Clearing Services	Unbound, except for directors and technical experts	4) As specified in the Horizontal Section	

nal Treatment	Additional Commitments
orizontal Section	
orizontal Section	

29

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

LAO PDR'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

老挝人民民主共和国自然人流动承诺时间表

- 1. Lao PDR's commitments under the Movement of Natural Persons Chapter, and under Article 3 (National Treatment) and Article 4 (Market Access) of the Trade in Services Chapter, in relation to the supply by a service supplier of one Party through presence of natural persons of a Party in the territory of another Party, apply only in relation to the categories of persons set out below.
- 2. In accordance with Articles 3, 4 and 8 (National Treatment, Market Access and Specific Commitments) of the Trade in Services Chapter, for the categories of persons set out in this Schedule, Lao PDR specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of Lao PDR.

HORIZONTAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
For all categories of business visitors and intra-corporate transferees listed in this Schedule: Unless otherwise specified in the Sectoral Section below, these horizontal commitments apply to all sectors listed in Laos'	In all cases: (i) total number of unskilled foreign natural persons of any establishment shall not exceed 10% of the total staff; (ii) total number of skilled foreign natural persons of any establishment shall not exceed 20% of the total staff.	Lao PDR makes no commitments for any measures relating to social insurance schemes including <i>inter alia</i> unemployment and pension benefits.	

under Article 3 (National apply by a service supplier pply only in relation to the

cific Commitments) of the pecifies below any terms, lier of a Party through the

ADDITIONAL COMMITMENTS

2

AANZFTA – Annex 4 (Lao PDR)

HORIZONTAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
Schedule to the Trade in Services Chapter.			
	A. Business Visitors A natural person who: - enters to the Lao PDR to be engaged in activities related to representing a services supplier for the purpose of negotiating for the sale of the services of that supplier; and - stays in the Lao PDR without receiving remuneration from sources within the Lao PDR; and - does not engage in making direct sales to the general public or supplying services. The temporary stay of the business visitor is subject to a		

ADDITIONAL COMMITMENTS

HORIZONTAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
	maximum duration of stay of sixty days.		
	B. Intra-Corporate Transferees Natural persons who have been employed by a juridical person of another Party outside the Lao PDR for a period of not less than one year immediately preceding the request for transfer to the Lao PDR, who seek temporary entry to provide services through commercial establishment of that juridical person in the Lao PDR, who cannot be substituted by Lao nationals, and who fall within one of the following categories:		

ADDITIONAL COMMITMENTS

HORIZONTAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
	a) Executives: Natural persons within an organization who primarily direct the management of the organization, exercise wide latitude in decision-making, and receive only general supervision or direction from higher-level executives, the board of directors, or shareholders of the business. Executives would not directly perform tasks related to the actual supply of a service or services of the organization; and b) Managers: Natural persons who possess knowledge at an advanced level of expertise or proprietary knowledge of a juridical entity product, service, research, equipment,		
	techniques, or management,		

ADDITIONAL COMMITMENTS

HORIZONTAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
	and who primarily direct the organization or a department of the organization; supervise and control the work of other supervisory, professional or managerial employees; have the authority to hire and fire or recommend hiring, firing or other personnel actions; and exercise discretionary authority over day-to-day operations. They do not include first-line supervisors, unless the employees supervised are professionals, nor do they include employees who primarily perform tasks necessary for the supply of the service. c) Specialists: Natural persons within an organization who possess knowledge at an		

ADDITIONAL COMMITMENTS

HORIZONTAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
	advanced level of continued expertise and who possess proprietary knowledge of the organization's services, research equipment, techniques, or management and where there are shortages of Lao nationals with requisite skills. For the natural persons in the categories defined under intracorporate transferees, temporary residency and work permit will be issued for six months which may be renewed for up to one year as long as conditions indicated for each category are satisfied.		

1
ADDITIONAL
COMMITMENTS

SECTORAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
BUSINESS SERVICES			
Landscape architectural services (CPC 86742)		This has to be in compliance with Law on Taxation.	
Accounting, Auditing and Bookkeeping Services (CPC 862)	No commitments.	No commitments.	
COMMUNICATION SERV	ICES		
Telecommunication Services			
(a) Voice telephone service (CPC 7521)		This has to be in compliance with Law on Taxation.	
(e) Telegraph services (CPC 7522)			

_	
_	ADDITIONAL
	COMMITMENTS
_	
_	

AANZFTA – Annex 4 (Lao PDR)

SECTORAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
(f) Facsimile services			
(CPC 7529)			
TOURISM			
Hotel and other Lodging Services (CPC 64110) Beverage Serving Services Without Entertainment (CPC 64310)	No commitments, except that the following persons are permitted to enter and stay in Laos for a period of up to 6 months, with provision for extension, subject to approval of the competent authority of the Government Lao PDR: general manager, sales and marketing manager, operation manager, congress manager and tourism consultant.	No commitments.	
Meal Serving Services with Full restaurant	No commitments, except that the following persons	No commitments.	

ADI			
COM	MITI	MEN	ITS

AANZFTA – Annex 4 (Lao PDR)

SECTORAL SECTION			
	MARKET ACCESS	NATIONAL TREATMENT	ADDITIONAL COMMITMENTS
Services (CPC 64210) Travel agencies and tour operators services (Part of CPC 7471).	are permitted to enter and stay in Laos for a period of up to 6 months, with provision for extension, subject to approval of the competent authority of the Government Lao PDR: general manager, sales and marketing manager, operation manager, congress manager and tourism consultant.		

ADDITIONAL
COMMITMENTS

AANZFTA – Annex 4 (Lao PDR)

10

10

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

MALAYSIA'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

马来西亚关于自然人流动的承诺时间表

- 1. Malaysia's commitments under the Movement of Natural Persons Chapter, and under Article 3 (National Treatment) and Article 4 (Market Access) of the Trade in Services Chapter, in relation to the supply by a service supplier of one Party through presence of natural persons of a Party in the territory of another Party apply only in relation to the categories of persons set out below.
- 2. In accordance with Articles 3. 4 and 8 (National Treatment, Market Access and Specific Commitments) of the Trade in Services Chapter, for the categories of persons set out in this Schedule, Malaysia specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of Malaysia.

HORIZONTAL SECTION

Description of Category	Conditions and Limitations (Including Length of Stay)	
For National Treatment : Unbound, except for the following categories of natural persons.		
1. Intra-Corporate Transferees		
(a) Senior managers being persons within an organization that provides services within Malaysia:	Entry and stay of natural persons defined in categories 1 (a) and (b) shall not exceed a total of 10 years.	
 having proprietary information of the organization; 		
 exercise wide latitude in decision making relating to the establishment, control and operation of the organization; 		
 primarily direct the management of the organisation; and 		
receive only general supervision or direction from the board of directors or		

- 1. 马来西亚关于自然人流动章节的承诺,以及服务贸易章节第3条 (国民待遇)和第4条(市场准入)的承诺,在服务供应商通过一方自然 人在另一方领土上的存在来提供服务方面,仅适用于下方列出的人员类别。
- 2. 根据《服务贸易章节》第3条、第4条和第8条(国民待遇、市场准入和具体承诺)的规定,对于本附表所列的人员类别,马来西亚就一方服务供应商通过一方自然人在马来西亚领土内提供服务而与服务供应相关的任何条款、条件、限制或资格作出如下规定。

水平部分

水平部分		
类别描述	条件和限制 (包括停留期限)	
对于国民待遇:未绑定,除以下类别外 的自然人类别。		
1. 企业内部转移人员		
(a) 高级管理人员是 组织内的个人 该组织在 马来西亚:	自然人的入境和停留 在第1类(a)和(b)中定义的 不得超过10年	
- 拥有专有 信息 của tổ chức; 组织		
在决策中 与组织相关的 设立 , 控制 和运营的 组织;		
- 主要管理 主要管理 组织;和		
- 仅接受 高级管理人员的监督或指导 董事会或		

AANZFTA – Annex 4 (Malaysia) 2 AANZFTA – 附件4(马来西亚) 2

Description of Category	Conditions and Limitations (Including Length of Stay)
partners of the organization.	(memaning zen gar er etal)
(b) Three specialists or experts per organization that provides services within Malaysia being persons within the organization who possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organization's new service products and technology, research equipment and techniques or management.	
Additional specialists or experts may be allowed subject to market test and the training of Malaysians through an acceptable training programme in the relevant services sector or subsector:	
Provided that such persons are employees of the foreign service supplier and have been in the employment of that foreign service supplier for a period of not less than one year immediately preceding the date of their application for a work permit and he is to serve in at least a similar capacity.	
2. Others	
(a) Specialists or experts being persons who possess knowledge at an advanced level of continued expertise and subject to market test and the	Entry and stay of natural persons defined in categories 2 (a) and (b) shall not exceed a total of 10 years.
employment of Malaysians as counterparts and/or training of	For category 2 (c), the period of stay shall not exceed a total of 90

类别描述	条件和限制 (包括停留期限)
组织的合作伙伴。	
(b) 每个三个专家或专家	
提供 提供	
在马来西亚提供服务 该组织中的	
具备 高级持续专业知识水平的	
并且具备	
专有知识 of the 组织的全新服务	
产品和技术, 研究设备和	
技术或管理。	
额外的专家或 专家可能被允许	
在市场测试和the 通过培训马来西亚人	
一个可接受的培训 相关服务部门或子部门的计划	
服务行业或子部门:	
如果这些人 是外国的	
服务供应商的	
员工并且 在那家	
外国服务供应商 之前的年份	
他们申请工作许可的日期 他应当在该职位上工作	
至少具有类似职位	
2. 其他	
(a) 专家或专家 拥有	自然人的入境和停留 在类别2 (a) 和 (b) 中定义
知识在高级 持续专业知识	不得超过10
市场测试和	年。
马来西亚人作为 对应人员和/或培训	对于类别2 (c),停留期限 不得超过90

AANZFTA – Annex 4 (Malaysia) 3 AANZFTA – 附件4(马来西亚) 3

Description of Category	Conditions and Limitations (Including Length of Stay)
Malaysians through acceptable training programmes in the relevant services sector or subsector;	days. For category 2(d), the period of stay shall not exceed a total of six months.
(b) Professionals being persons who possess necessary academic credentials, professional qualifications, experience and/or expertise which have been duly recognized by the professional bodies in Malaysia and registered with those respective professional bodies; and are carrying out respective professional activities; and	
(c) Business visitors being persons not based within Malaysia, receiving no remuneration from a source located within Malaysia, who have been employed for at least one year by a foreign service supplier, whose entry and temporary stay is for the purposes of negotiating for the sale of services or entering into agreements to sell services for that service supplier and who will not engage in direct sales to the general public.	
(d) Installers or maintainers being persons who are installers or maintainers of machinery and/or equipment who is employed or appointed by a supplying company, where	

类别描述	条件和限制 (包括停留期限)
马来西亚人通过可接受的 培训计划在 相关服务部门或 子部门;	天。 对于第2(d)类,停留期限 不得超过总共六 个月。
(b) 专业人士为具有 必要 学术资格 专业资格, 经验和价值 已被专业机构正式认可 马来西亚的专业机构 专业机构注册 专业机构; 并且是 专业机构注册的 执行各自的 专业活动; 以及	1 / 10
(c) 商务访客 在的人员 马来西亚,接收不到 从来酒获得的报酬 位于马来。 受雇于 外国服务供应商至少一年, 其入境和临时停留 是为了谈判 谈判目的 服务销售或签订服务销售协议 服务销售协议 服务供应商和谁 将不会从事直接销售 向普通公众	
(d) 安装人员或维护人员作为 安装人员或维护人员 机械的安装人员或维护人员 和/或设备,由 受雇或由 供应公司委派,其中	

AANZFTA – Annex 4 (Malaysia) 4 AANZFTA – 附件4(马来西亚)

Description of Category	Conditions and Limitations (Including Length of Stay)
such installation and/or maintaining by the supplying company is a condition of purchase of the said machinery and/or equipment; and are not performing activities which are not related to the Installing or maintaining activities which is the subject of the contract.	

类别描述	条件和限制 (包括停留期限)
此类安装和/或 由供应方维护 公司是 购买所述 机械和/或设备; 并且没有执行 与安装或维护 不相关的活动 活动是主题 合同。	

AANZFTA – Annex 4 (Malaysia) 5 AANZFTA – 附件4(马来西亚) 5

SECTORAL SECTION

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
A. Professional Services			
Legal Services (CPC 8619) Covering advisory and consultancy services relating only to home country laws, international law and offshore	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	
corporation laws of Malaysia.			
Accounting, auditing and bookkeeping services (CPC 862)	5 specialists/experts for each institution, subject to registration with MIA and fulfilment of residency requirements. Entry shall be limited to maximum period of two years, subject to domestic regulations.	Unbound, except for the categories of natural persons referred to in the market access column.	The qualifying examination to determine the competence and ability to supply the service for the purposes of registration with the MIA will be conducted in the English language.
Taxation Services (CPC 863 / 8630)	2 specialists/experts for each institution, subject to registration as a tax agent under Section 153 of the Income Tax Act 1967 and fulfilment of residency requirements. Entry shall be limited to maximum period of two years, subject to domestic regulations.	Unbound, except for the categories of natural persons referred to in the market access column.	
Architectural services (CPC 8671)	2 specialists/experts per country and registration is subject to qualification of registration and	Unbound, except for the categories of natural persons referred to in the market access column.	The qualifying examination to determine the competence and ability to supply the

Additional Commitments The qualifying examination to determine the competence and ability to supply the service for the purposes of registration with the MIA will be conducted in the English language. The qualifying examination to determine the competence

and ability to supply the

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	domestic regulations. Temporary registration on annual basis and renewal subject to domestic regulations.		services for the purposes of registration with the professional bodies will be conducted in the English language.
Engineering services (CPC 8672*) covering: (CPC 86721- 86729)	Unbound, except as indicated in the horizontal section and in respect of 2 b), subject to temporary registration for a period of one year per temporary registration.	Engineering services must be authenticated by a registered professional engineer in Malaysia.	The qualifying examination to determine the competence and ability to supply the service for the purpose of registration with the professional bodies will be conducted in English language.Other requirements as per in ASEAN Chartered Professional Engineer (ACPE) Registry.
Integrated engineering services (CPC 8673*) covering: (CPC 86731, 86732, 86733, 86739)	Unbound, except as indicated in the horizontal section and in respect of 2 b), for a period of up to one year or the duration necessary to complete the services contract.	Unbound, except for the categories of natural persons referred to in the market access column.	The qualifying examination to determine the competence and ability to supply the service for the purpose of registration with the professional bodies will be conducted in English language.

Additional Commitments

services for the purposes of registration with the professional bodies will be conducted in the English language.

The qualifying examination to determine the competence and ability to supply the service for the purpose of registration with the professional bodies will be conducted in English language. Other requirements as per in ASEAN Chartered Professional Engineer (ACPE) Registry.

The qualifying examination to determine the competence and ability to supply the service for the purpose of registration with the professional bodies will be conducted in English language.

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Urban Planning Services Covering development services programmes regarding land use, site selection, control and utilisation, road systems and servicing of land with a view to creating and maintaining systematic, coordinated urban planning. (CPC 86741)	Unbound except for: i) independent professionals ¹ with an employment contract with a registered Malaysian town planning company. Independent professionals must possess recognised qualifications and obtained temporary registration with the relevant regulatory authorities;	Unbound	
	ii) consultants (with recognised qualifications and subject to registration) for wholly public funded projects and in collaboration with a Malaysian urban planning company. Any other requirements or provisions as spelt out under the relevant legislation.		

Additional Commitments

art or parts of the service subsector

Independent professionals is as defined in para 2(b) in the horizontal section

* An asterisk against a CPC code number indicates that the corresponding service subsector in this schedule covers only a part or parts of the service subsector classified under the CPC concordance

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Landscaping services, covering the provision of advisory, planning and designing services for the aesthetic landscaping of golf courses and theme parks (CPC 86742*)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	

Additional Commitments	

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
B. Computer and Related	Unbound, except as indicated in 1 a)	Unbound, except for the categories of	
Services	and b) and 2 a) and c) in the	natural persons referred to in the	
	horizontal section.	market access column.	
Consultancy services related to			
the installation of computer			
hardware			
(CPC 841)			
Software implementation			
service(CPC 842)			
0011100(01 0 0 12)			
Data Processing Services			
(CPC 843)			
Data base services			
(CPC 844 / 84400)			
Community of the same development			
Computer software development			
services covering development of new software for general			
application, including, ready-			
made software packaged for			
general application			
(CPC 842*)			
,			

nt	Additional Commitments
of	

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
C. Research and Development Services	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	
Research and experimental development services on social sciences and humanities			
(CPC 8520 except 85203 and 85204)			
E. Rental/Leasing Services without Operator	Unbound, except as indicated in the horizontal section,	Unbound, except for the categories of natural persons referred to in the market access column.	
Relating to ships exclude cabotage and offshore trades (CPC 83103)			
Relating to aircraft (CPC 83104)			
Leasing or rental services relating to construction and mining equipment and industrial plant and equipment (CPC 83107*)	Unbound, except as indicated in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	
F. Other Business Services Advertising services (CPC 8711, 8712, 8719)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	
Management Consulting	Unbound, except as indicated in 1 a)	Unbound, except for the categories of	

nt	Additional Commitments
s of	
s of	
3 of	
s of the	
s of	
	L

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Services covering	and b) and 2 a) and c) in the	natural persons referred to in the	
	horizontal section.	market access column.	
a) covering advisory, guidance			
and operational assistance			
services concerning			
management of the transmission			
of non-conventional energy			
(CPC 8650*)			
b) covering advisory, guidance and operational assistance on environmental management services including risk assessment services (CPC 8650*)			
c) covering advisory and			
guidance in the field of			
pharmacy as follows:			
-Basic material manufacturing			
consultancy in the manufacture			
of drugs in raw material form;			
-New systems of drug delivery;			
-Biotechnology-new techniques			
for influencing the process and			
products of living cells;			
-New techniques in drug			
development and methods of			

nt	Additional Commitmen

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
producing drugs and vaccine;			
- Vaccine production. (CPC 8650*)			
(d) covering advisory and guidance on International Value-Added Network Services, rural telecom development and human resource development in telecommunications (CPC 8650*)			
Services incidental to agriculture and fishing covering only specialised consultancy, advisory and operational assistance on crop and fisheries management, including, valueadded services such as preservation techniques, etc. (CPC 881*, 882*)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section.	Unbound except for the categories of natural persons referred to in the market access column.	
Services incidental to manufacturing (CPC 884, 885 except 88442)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section.	Unbound except for the categories of natural persons referred to in the market access column	
Technical Testing and Analysis Services (CPC 8676 except 86764)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	

nt	Additional Commitments
s of the	
s of the	
s of the	

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Convention Centre	Unbound, except as indicated in 1 a)	Unbound, except for the categories of	
(CPC 87909)	and b) and 2 a) and c) in the	natural persons referred to in the	
(Convention and exhibition	horizontal section.	market access column.	
management services covering			
the provision of planning,			
organisational, management and marketing services for			
conventions and other similar			
events			
events			
Translation and interpretation	No limitation subject to domestic	No limitation subject to domestic	
services (CPC 87905)	regulation.	regulation.	
Charles Discourse A Compies	Links and support as indicated in the	Links and support for the set on size of	
Student Placement Services, covering promoting, recruiting	Unbound, except as indicated in the horizontal section.	Unbound, except for the categories of natural persons referred to in the	
and facilitating students for	Horizontal section.	market access column.	
studies outside Malaysia		market decess column.	
(CPC 87909)			
,			
Market research and public	Unbound except as indicated in 1 (a)	Unbound except for the categories of	
opinion polling services	and (b) and 2 (a) and (c) in the	natural persons referred to in the	
(CPC 864)	horizontal section.	market access column.	

nt	Additional Commitments
s of the	
stic	
s of the	
s of the	

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Operational Headquarters	Unbound, except as indicated in the	Unbound, except for the categories of	
(OHQ) Services	horizontal section.	natural persons referred to in the	
covering general management		market access section column.	
and administration, business			
planning, procurement of raw			
materials, technical support,			
marketing control and sales			
promotion planning, training and			
personnel management,			
provision of treasury and fund			
management services and			
research and development			
carried out by a company in			
Malaysia for its offices and			
related companies outside			
Malaysia. Services rendered by			
OHQ companies are limited to			
establishments engaged in			
business related to the following			
sectors or sub-sectors: Sea and			
air services, Communication			
services, Tourism services,			
Professional and Consulting			
services			
(CPC 87909)			

nt	Additional Commitmer
s of	
the	

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Basic Telecommunications	Unbound	Unbound	
1. Voice service (wired or wireless) (CPC 7521)			
2. Packet-switched data transmission services, including frame-relay services (CPC 7523)			
Circuit switched data transmission services (CPC 7523)			
4. Facsimile Service (CPC 7521**, PCPC 7529**)			
5. Private leased circuit service (CPC 7522** & CPC 7523**)			
6. Paging services (CPC 75291)			

nt	Additional Commitments

16

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Other telecommunication services	Unbound	Unbound	
7. Domestic/ International satellite services and satellite links/capacities (inclusive of mobile satellite)			
8. Satellite earth station			
International switching and other international gateway			
10. Mobile services analogue/digital cellular			
11. Trunked radio services			
12. Video transport services			

4	A 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
nt	Additional Commitment

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Data and message transmission services	Two specialists/experts for each institution, for a maximum period of two years, subject to domestic	None	
Covering electronic mail, voice mail, on-line information and database retrieval, enhanced facsimile, code and protocol conversion (CPC 7523)	regulations.		
Voice telephone services CPC 7521	Unbound	Unbound	
Mobile telephone service CPC 75213			
Telegraph services CPC 7522			
Telex services CPC 7523**			
Mobile data services CPC 7523**	Two specialists/experts for each institution, for a maximum period of two years, subject to domestic	Unbound, except for the categories of natural persons referred to in the market access column.	
	regulations.		

nt	Additional Commitment
o of	
s of the	

Sector or Sub-sector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Audiovisual Services		Unbound, except for the categories of natural persons referred to in the	
Motion picture, video tape and audio recording distribution services (CPC 96113)	horizontal section.	market access column.	

nt	Additional Commitments
s of the	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
CONSTRUCTION SERVICES			
Pre-erection Work at Construction Site (CPC 511) Construction Work for Buildings (CPC 512) Construction Work for Civil Engineering (CPC 5 13)	Unbound except as indicated in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	
Assembly and Erection of Prefabricated Constructions (CPC 514)			
Special Trade Construction (CPC 515)			
Installation Work (CPC 516)			
Building Completion and Finishing Work (CPC 517)			
EDUCATION SERVICES			
Primary education services CPC 921	Unbound, except as indicated in the horizontal section.	Unbound except as indicated in the market access column.	

∍nt	Additional Commitment
s of the	
the	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
General secondary education services CPC 9221			
Other education services (CPC 929 / 9290 / 92900) Technical and vocational secondary education services (CPC 9223)	Unbound, except as indicated in the horizontal section.	Unbound except as indicated in the market access column.	
Technical and vocational secondary school-type education services for handicapped students (CPC 9224)			
Other Higher Education Services provided by privately funded higher education institutions excluding private higher education institutions with Malaysian Government equity or that receive Malaysian government assistance (CPC 92390)	Entry and stay of natural persons defined in categories 1(a), 1(b), 2(a), 2(b) and 2(c) shall not exceed a total of 10 years. Unbound except for measures affecting the entry and temporary stay of natural persons defined below: 1. Intra-corporate Transferees	Unbound except as indicated in the market access column.	
	a) senior managers being persons with an organization having propriety information of the organization and who exercise wide latitude in		

ent	Additional Commitmen
the	
the	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	decision making relating to the		
	establishment, and receive only		
	general supervision or direction		
	from the board of directors or		
	partners of the organisation.		
	b) Lecturers and experts		
	10 lecturers and/or experts but not		
	more than 20% of lecturers employed		
	in an educational institution who		
	possess the necessary qualifications,		
	knowledge, credentials or experience		
	2. Others		
	(a) Professionals		
	2 professionals being persons who		
	possess necessary professional		
	qualifications, industry and/or who		
	are employed on the basis of their		
	expertise in an educational institution.		
	(b) Business visitors		
	Business visitors being persons not		
	based within Malaysia, receiving no		
	remuneration from a source located		
	within Malaysia who is an investor		
	or who have been employed for at		

ent	Additional Commitme

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	least one year by a foreign educational institution, whose entry and temporary stay is for the purposes of evaluating business opportunities.		
	(c) Contractual Service Suppliers		
	(i) Independent Professionals		
	- the natural person has obtained a service contract in the territory of the Party where the service is to be provided;		
	 possess appropriate educational and professional qualification relevant to the service to be provided and/or recognized by and registered with professional bodies; 		
	- commitment relates only to the service activity which is subject of the contract; it does not confer entitlement to exercise the professional title;		
	- commitment applies only to the list of sectors specified in the schedule.		
	(ii) Employees of Juridical Persons		

ent	Additional Commitment

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	(a) Engaged in the supply of a service on a temporary basis as employees of a juridical person supplying the service, with no commercial presence in the territory of the Party where the service is to be provided;		
	(b) The juridical person has obtained a service contract to be provided in the territory of another Party;		
	(c)The employees receive remuneration from their employer while abroad;		
	(d) The employees may not engage in other employment in the territory of the Party where the service is to be provided;		
	(e) The employees have appropriate educational and professional qualifications relevant to the service to be provided;		
	(f) Commitment relates only to the service activity which is the subject of the contract; it does not conferentitlement to exercise the		

ent	Additional Commitmen

		professional title of the Party concerned;		
		(g) Commitment applies only to the		
		List of sectors specified and the		
		employee provides the service as a professional/ specialist in the specified		
		sector.		
7.	FINANCIAL SERVICES	INCLUDING INSURANCE		
<u> </u>				
AL	L FINANCIAL SERVICES HO	PRIZONTAL SECTION		
Hoi	rizontal Commitments Applicat	ble to the Financial Services Sector		
1.	The commitments in the fina Trade in Services and the A	ncial services sector are in accordance wit nnex on Financial Services.	h the ASEAN-Australian-New Zealand Fre	ee Trade Area Agreement on
2.	The limitations listed under the all-sector horizontal section shall not apply to financial services, unless otherwise indicated.			
3.	companies, offshore insuran representative offices of com	s, offshore investment banks, commercial ce brokers, offshore insurance underwriting imercial banks and merchant banks, the follows to the activity of each financial service a	g managers, offshore insurance managers llowing limitations on market access and r	s, insurance companies, and national treatment shall apply
	FINANCIAL SERVICES	Limitations in the all-sector horizontal	Limitations in the all-sector horizontal	

Limitation on Market Access

Sector or Sub-sector

ent	Additional Commitments
d Fre	ee Trade Area Agreement on
u 1 10	Trade Area Agreement on
vise i	ndicated.
	ce and offshore reinsurance
	s, insurance companies, and
and r hedu	national treatment shall apply
neau	iie.
-t-I	
ntal I in	

AANZFTA – Annex 4 (Malaysia) 25

Limitations on National Treatment | Additional Commitments

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
Offshore banks, offshore investment banks, offshore direct insurance companies, offshore reinsurance companies, offshore insurance brokers, offshore insurance underwriting maangers and offshore insurance managers	Unbound, except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	Unbound, except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	

nt	Additional Commitments
ary	
ect	
of	

Sector or Si	ub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
2. Commercial merchant bar	banks an		Unbound except for the categories of natural persons referred to in the market access column.	Additional Communicates

ent	Additional Commitment
s of	
the	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	(c) For a representative office, two foreign nationals. Only one foreign national for the two top posts.		
	(d) Entry shall be limited to a maximum period of five years.		
3. Direct insurance companies.	Unbound except the following: (a) Unless otherwise specified, temporary presence of natural persons is offered only in respect of supply through the mode of commercial presence. (b) One senior manager and five specialists or experts for branches of foreign insurance companies and locally incorporated insurance companies. A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial service supplier. Specialists or experts for each institution for areas relating to: (i) underwriting of specialized	Unbound except for the categories of natural persons referred to in the market access column.	

s of the	ent	Additional Commit	ment
s of the			
	s of the		

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	classes of general business;		
	(ii) information technology; and (iii) actuarial functions.		
	(iii) dotdariai fariotione.		
	(c) Entry shall be limited to a maximum period of five years.		
FINANCIAL SERVICES ACTIVIT	IES		
A. BANKING AND OTHER FINANCIAL SERVICES, EXCLUDING INSURANCE			
Acceptance of deposits, and other repayable funds from the public, wholesale and retail.	Unbound except as indicated in the all financial services horizontal section.	Unbound except as indicated in the all financial services horizontal.	
Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transactions.	For banks, unbound except as indicated in the all financial services horizontal section.	For banks, unbound except as indicated in the all financial services horizontal section.	
	For non-banks, unbound except one foreign national for a management post which is not the CEO post, for each establishment.	For non-banks, unbound except for the categories of natural persons referred to in the market access column.	
	For representative offices of scheduled businesses, two foreign nationals subject to only one foreign national for the two top posts.		

ent	Additional Commitmen
e all	
as	
ces	
for	
ons	
ess	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	Entry shall be limited to a maximum period of five years.		
Financial leasing.	Unbound except two foreign nationals, one for management post which is not the CEO post and one technical post, for each establishment. For representative offices, two foreign	Unbound except for the categories of natural persons referred to in the market access.column. For offshore leasing companies, unbound except for temporary	
	nationals subject to one foreign national for the two top posts. Entry shall be limited to a maximum	presence of natural persons in respect of supply through the mode of commercial presence.	
	period of five years.		
	For offshore leasing companies, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.		
All payment and money transmission services, namely credit and debit cards, travellers cheques and bankers drafts.	For banks, unbound except as indicated in the all financial services horizontal section.	For banks, unbound except as indicated in the all financial services horizontal section.	
	For non-banks, unbound except one foreign national for a management post which is not the CEO post, for each establishment.	For non-banks, unbound except for the categories of natural persons referred to in the market access column.	
	Entry shall be limited to a maximum		

ent	Additional Commitmen
s of the	
ies, rary sect of	
as ces	
for ons ess	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	period of five years.		
Charge cards.	Unbound except two senior managers for each establishment. Entry shall be limited to a maximum period of five years.	Unbound except for the categories of natural persons referred to in the market access.column.	
Guarantees and commitments.	Unbound except as indicated in the all financial services and all-sector horizontal section.	Unbound except as indicated in all financial services and all-sector in the horizontal section.	
Money and foreign exchange broking services.	Unbound. For offshore money and foreign exchange brokers, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	Unbound For offshore money and foreign exchange brokers, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	
Trading for own account or account of customers in the following:	For banks, unbound except as indicated in the all financial services horizontal section.	For banks, unbound except as indicated in the all financial services horizontal section.	
 money market instruments foreign exchange transferable securities exchange rate and interest rate instruments derivative products, including futures and options other negotiable 	For non-banks, unbound except as indicated in the all-sector horizontal section.	For non-banks, unbound except as indicated in the all-sector horizontal section.	

ent	Additional Commitments
s of the	
all the	
eign t for ural ugh	
as	
as ntal	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
instruments, including bullion			
Services related to the issues of all kinds of securities and placement as agents (whether publicly or privately) (excluding	For banks, unbound except as indicated in the all financial services horizontal section.	For banks, unbound except as indicated in the all financial services horizontal section.	
issuing and rating houses).	For non-banks, unbound except as indicated in the all-sector horizontal section.	For non-banks, unbound except as indicated in the all-sector horizontal section.	
Underwriting	For commercial banks, merchant banks, offshore banks and offshore investment banks, unbound except as indicated in the all financial services horizontal section.	For commercial banks, merchant banks, offshore banks and offshore investment banks, unbound except as indicated in the all financial services horizontal section.	
	For non-banks, unbound except as indicated in the all-sector horizontal section.	For non-banks, unbound except as indicated in the all sector horizontal section.	

ent	Additional Commitments
as	
ces	
as	
ntal	
nant	
iore	
t as	
ces	
as	
ntal	

32

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
Asset management as follows: - cash or portfolio management - all forms of collective investment management - custodial and depository services	For commercial banks and merchant banks, unbound except as indicated in the all financial services horizontal section. For non-banks, unbound except as indicated in the all-sector horizontal section.	For banks, unbound except as indicated in the all financial services horizontal section. For non-banks, unbound except as indicated in the all-sector horizontal section.	
Advisory, intermediation and other auxiliary financial services, including credit reference and analysis, investment advice on acquisitions, corporate restructuring and strategy.	For banks, unbound except as indicated in the all financial services horizontal section. For non-banks, unbound except as indicated in the all-sector horizontal section. For representative offices, two foreign nationals subject to only one foreign national for the two top posts. Entry shall be limited to a maximum period of five years.	For banks, unbound except as indicated in the all financial services horizontal section. For non-banks, unbound except as indicated in the all-sector horizontal section.	
Operational headquarters (OHQ) for financial sector (Provides services to commercial and investment banking institutions in activities relating to work carried out in	Unbound except as indicated in the all-sector horizontal section.	None	

ent	Additional Commitment
as	
ces	
ntal	
as	
ces	
ntal	
IIIai	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
Malaysia for its offices and related companies outside Malaysia, pertaining to general management and administration, business planning, technical support, marketing control and sales promotion planning, training and personnel management, provision of treasury and fund management services and			
research and development). Securities broking services comprising: - broking services; - credit reference and analysis; - investment portfolio management and advice; and - market research	Unbound for a stockbroking company, except as indicated in the all-sector horizontal section. For representative offices, two foreign nationals subject to only one foreign national for the two top posts. Entry shall be limited to a maximum period of five years.	Unbound except for the categories of natural persons referred to in the market access column.	
Commodity futures broking services	Unbound except one foreign national for a management post per establishment, subject to market test.	Unbound except for the categories of natural persons referred to in the market access column.	

ent	Additional Commitments
of	
•	
s of	
the	

34

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
B. INSURANCE SERVICES			
Direct insurance (non-life).	Unbound except as indicated in the all financial services horizontal section.	Unbound except as indicated in the all financial services horizontal section.	
Direct insurance (life).	Unbound except as indicated in the all financial services horizontal section.	Unbound except as indicated in the all financial services horizontal section.	
Reinsurance and retrocession (non-life)	Unbound except for: (a) Two senior managers and three specialists or experts for each institution are permitted. A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial service supplier. Specialists or experts are individuals who possess knowledge and expertise relating to new products and services, technique or management of the financial service supplier. (b) Entry shall be limited to a maximum period of five years.	Unbound except as indicated in the all financial services horizontal section. For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.	

ent	Additional Commitments
e all	
all	
١.	
all	
l.	
ies,	
all :	
١.	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	unbound except as indicated in the all		
Reinsurance and retrocession (life).	financial services horizontal section. Unbound except for: (a) Two senior managers and three specialists or experts for each institution are permitted. A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial service supplier. Specialists or experts are individuals who possess knowledge and expertise relating to new products and services, technique or management of the financial service supplier. (b) Movement of a senior manager, specialist or expert can be through intra-corporate transfers or otherwise. (c) Entry shall be limited to a maximum period of five years.	Unbound except as indicated in the all financial services horizontal section. For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.	
	For offshore reinsurance companies, unbound except as indicated in the all		

∍nt	Additional Commitment
e all	
ies,	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
	financial services horizontal section.		
Insurance intermediation - insurance broking (excluding agency).	Unbound except as indicated in the all financial services horizontal section.	Unbound except as indicated in the all financial services horizontal section.	
Insurance intermediation - insurance underwriting and insurance management.	Unbound except as indicated in the all financial services horizontal section.	Unbound except as indicated in the all financial services horizontal section.	
Services auxiliary to insurance, as follows: (a) Consultancy (excludes insurance agency services to insurance industry) (b) Actuarial risk assessment (c) Risk management (d) Maritime loss adjusting.	Unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	Unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	
HEALTHCARE SERVICES			
Medical speciality services covering forensic medicine, nuclear medicine, geriatrics, micro vascular surgery, neurosurgery, cardiothoracic surgery, plastic surgery, clinical immunology and oncology, traumatology, anaesthesiology,	Unbound, except indicated in 2 a) in the horizontal section	None other than: - practice only in private hospitals of at least 50 beds; - practice to be only at a specified location and a change of location requires approval; and - the setting up of individual or joint	The qualifying examination to determine the competence and ability to supply the service will be conducted in English language.

ent	Additional Commitments
e all	
e all	
rary pect of	
s of fied	The qualifying examination to determine the competence and ability to supply the service will be conducted in English language.
oint	in English language.

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
intensive care specialist, child psychiatry and physical medicine (CPC 93122)		group practices is not permitted	
Veterinary services (CPC 932) Services delivered to equine animals in equestrians or turf clubs	Unbound, except indicated in 2 a) in the horizontal section.	Unbound, except indicated in the horizontal section.	
Private hospital services (CPC 93110*)	Unbound, except as indicated in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	
TOURISM AND TRAVEL RELAT	TED SERVICES		
Hotel, tourist resort and restaurant services covering the management and operation of hotels or resorts, including outlets which may not necessarily include ownership of such properties (CPC 641, 642, 643)	Unbound except as indicated in 1(a) and (b) and 2 (a) and (c) in the horizontal section.	Unbound except for the categories of natural persons referred to in the market access column.	
Travel Agencies and Tour Operators Services (CPC 7471)	Unbound except as indicated in 1(a) in the horizontal section.	Unbound except for the categories of natural persons referred to in the market access column.	

ent	Additional Commitments
the	
s of the	
s of the	
s of the	

38

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
RECREATIONAL, CULTURAL A	AND SPORTING SERVICES		
Other entertainment services (CPC 96191, 96192)	Unbound except as indicated in 2 a) in the horizontal section.	Unbound, except for the categories of natural persons referred to in the market access column.	
		Participation of Malaysian entertainers/ artistes may be required based on the guidelines of the relevant Ministry	
Theme Park (part of CPC 96194)	Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal section	Unbound except for the categories of natural persons referred to in the market access column.	
(A family based recreational area/ amusement centre which may consist of rides, mechanical and/or high-tech simulation equipment with various kinds of amusement facilities built around a theme or several themes. Activities to be offered will contain elements of entertainment and adventure. The concept of the park can either be outdoor or indoor or a combination of both)			
Sports events management services	Unbound, except as indicated in 2 a) in the horizontal section	Unbound, except for the categories of natural persons referred to in the	
(CPC 96411, 96412)		market access column.	

ent	Additional Commitments
s of the	
sian ired the	
s of the	
s of the	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
TRANSPORT SERVICES			
A. Maritime Transport	Unbound, except as indicated in the		
Services	horizontal section. Ship crew is	natural persons referred to in the	
International maritime	permitted to disembark only for	market access column.	
transportation services,	duration of berth.		
excludes cabotage (CPC 7211, 7212)			
Maritime agency services	Unbound except as indicated in 1 (a)	Unbound except the categories of	
covering marketing and sales	and (b) and 2 (a) and (c) in the	natural persons referred to in the	
of maritime transport and	horizontal section	market access column	
related services and acting on			
behalf of the companies			
organizing the call of the ship			
or taking over cargoes when			
required (CPC 7454*)			
Vessel salvage and refloating			
services except on inland			
waters (CPC 74540)			
waters (or o 14040)			

∍nt	Additional Commitments
s of the	
of	
the	

Sector or Sub-sector	Limitation on Market Access	Limitations on National Treatment	Additional Commitments
OTHER SERVICES			
Skills training services covering the provision of training for technical, supervisory and production related functional levels in new and emerging technologies as follows: 1) automated manufacturing technology; 2)advanced materials technology; 3) biotechnology; 4) electronics; 5) information technology; and 6) avionics/aviation technology (CPC 97090)	Unbound, except as indicated in the horizontal section	Unbound, except for the categories of natural persons referred to in the market access column.	

ent	Additional Commitmen
s of	
the	

41

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

MYANMAR'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

缅甸自然人流动承诺时间表

MYANMAR'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

Sector or Sub sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
HORIZONTAL SECTION			
All sectors unbound: For a service in Mode 4.	ce supplier of another Party who is a natu	ral person of that Party but is not a perm	anent resident of that Party
All Sectors	(f) All foreign enterprises and foreign workers shall abide by Business Visa* Period for Permission of Visa -70 days Period for Permission of stay Extension -up to 3 months** 36US\$ - Over 3 months-up to one year** 90 US\$		
	[**with recommendation of Ministry concerned, Application Form, Passport (original & copy), Stay Form, (2) Recent Photos, FRC, Company Registration Card, Export & Import License] (Remark: In accordance with permission of Visa Confirming Board, Ministry of Immigration		

S

Addi	itiona	l Co	nmit	men
anent	reside	ent of	that	Party

MYANMAR'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

Sector or Sub sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	has been obligating) 4) The Department of Labour, under the Ministry of Labour performs registration for oversea workers who have been given the permission to stay in work by the Myanmar Investment Commission. The duration of registration is six months and the registration fee is 5 FEC for one person.	4)Any expatriate engage in joint venture, representative offices or other types of judicial person and / or individual services provider shall receive the approval of the respective authority. Any expatriate entering into Myanmar shall abide by The Myanmar Immigration (Emergency Provisions) Act 1947, The Foreigners Act 1846, The Registration of Foreigners Act 1940, The Registration of Foreigners Rules 1948 and Immigration rules , regulations and procedures of Myanmar Individual services providers who work with the approval of respective authorities shall register themselves with the Department of labour, the Ministry of labor.	
		The Department of Labour, under	

Additional Commitmen

MYANMAR'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

Sector or Sub sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		the Ministry of Labour performs registration for oversea workers who have been given the permission to stay in work by the Myanmar Investment Commission . Regarding the recognize the educational certificates and technical standard certificate,	
		Myanmar only determines equivalent factor depend on syllabus, contents, volume, time frame. Myanmar needs syllabus, contents, volume, time frame in English of respective countries.	

S

Additional Commitments

MYANMAR'S	SCHEDULE (OF MOVEMENT	OF NATURAL	PERSONS CO	MMITMENTS
IVI I AIVIVIAIN O	JUILDULL		OI MAIDNAL	. FLINDUNG GU	

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
SECTOR-SPECIFIC COMMITME	ENTS		
BUSINESS SERVICES			
A. Professional Services			
Accounting, Auditing and Book-keeping Services	4) Unbound	4) Unbound	
 Architectural services (CPC 8671) Engineering service (CPC 8672) Integrated engineering services (CPC 8673) Landscape architectural services (CPC 86742) 	 4. (a) Subject to Union of Myanmar Foreign Investment Laws, Myanmar Labour Laws and Immigration Laws and existing laws and regulations, Management, professional and Technical Experts unless mentioned otherwise are allowed to stay up to one year and extendable there on. (b) Preference for entry and temporary stay of skilled workers from traditional source of supply. (c) Unskilled labour is not allowed in Myanmar 	4.(a) Any expatriate engaged in joint ventures, representative offices or other types of judicial person and/or individual services provider shall receive the approval of the respective authority. (b) Any expatriate entering into Myanmar shall abide by the immigration rules and procedures of Myanmar. (c) Any expatriate in Myanmar shall abide by the laws, rules and regulations of Myanmar and they shall not interfere in the internal affairs of the country. (d) Individual services providers who work with the approval of	

Additional commitments

MYAN	MAR'S SCHEDULE OF MOVEMENT OF	F NATURAL PERSONS COMMITMENTS	3

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
		respective authorities shall register themselves with the Department of labour. (e) The Government needs to regulate the flow of foreign workers to ensure social cohesion in Myanmar.	
B. Computer and Related Services			
1. Consultancy services related to the installation of computer hardware (CPC 841) 2. Software implementation services (CPC 842) System and software consulting services (CPC 8421) System analysis services (CPC 8422) System design services (CPC 8423) Programming services (CPC 8424) System maintenance services	(4) Subject to Union of Myanmar Foreign Investment Laws, Myanmar labour law, Immigration law and existing laws and regulations, Only core staff including management staffs, technical experts, and such will be allowed to enter to carry out the activities.	 (4) Presence of natural persons (a) Natural persons require approval from the related departments and will be subject to the existing laws, rules, and regulations. (b) Any expatriate engaged in joint ventures, representative offices or other types of judicial person and/or individual services provider shall receive the approval of the respective authority. (c) Any expatriate entering into Myanmar shall abide by the immigration rules and procedures of Myanmar. 	

Additional commitments

MYANMAR'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMEN	
	TS

	Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
3.	(CPC 8425) Data processing services (CPC 843) Input preparation services (CPC 8431) Data-processing and		(c) Any expatriate in Myanmar shall abide by the laws, rules and regulations of Myanmar and they shall not interfere in the internal affairs of the country.	
	tabulation services(CPC 8432) Time-sharing services (CPC 8433) Other data processing services (CPC 8439)		(d) Individual services providers who work with the approval of respective authorities shall register themselves with the Department of labour.	
4. 5.	844) Other (CPC 845 + 849) Maintenance and repair services of office		(e) Subject to domestic rules and regulations for the categories of natural persons referred to under market access.	
	machinery (CPC 845) Data preparation services (CPC 8491) Other computer services (CPC 8490)		(f) Standard rate of income taxs are 30% of net profit for kyat-income and 2% of net profit for foreign currency-income.	
	(CPC 8499)System integration servicesSoftware development		(g) Unskilled labour is not allowed in Myanmar.	

Additional commitments

MYANI	MAR'S SCHEDULE OF MOVEMENT OF	NATURAL PERSONS COMMITMENTS	S

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
services		(h) The Government needs to regulate the flow of foreign workers to ensure social cohesion in Myanmar	
F. Other Business Services			
a. Advertising Services (CPC 871)	4) Unbound	4) Unbound	
r. Printing and Publishing (CPC 89)	4) Unbound	4) Unbound	
t. Translation and Interpretation Services (CPC 87905)	4) Unbound	4) Unbound	
COMMUNICATION SERVICES			
D. Audio Visual Services			
Motion Picture and Video Tape Production Services (CPC 96121)	4) Subject to the Union of Myanmar Foreign Investment Law, Myanmar Labour Law, Immigration Laws and existing laws and regulations only managers, executives, experts and skilled technicians of foreign nationality will be granted stay permit of one year (under domestic law). If the foreigner wishes to stay beyond the initial valid period, he may apply, in accordance with rules and	4).(a) Any expatriate engaged in joint ventures, representative offices or other types of judicial person and/or individual services provider shall receive the approval of the respective authority. (b) Any expatriate entering into Myanmar shall abide by the immigration rules and procedures of Myanmar.	

Additional commitments

MVANMAD'Q	SCHEDIIIE	OF MOVEMENT	OF NATURAL	PERSONS COMMITMENT	C
IVITAIVIVIAR 3	OCHEDULE		UFNATURAL	PERSONS COMMINITIMENT	-

	Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
-		regulations, for an extension of a period not exceeding one year.	(c) Any expatriate in Myanmar shall abide by the laws, rules and regulations of Myanmar and they shall not interfere in the internal affairs of the country.	
			(d) Individual services providers who work with the approval of respective authorities shall register themselves with the Department of labour.	
			(e) Subject to domestic rules and regulations for the categories of natural persons referred to under market access.	
			(f) Standard rate of income taxs are 30% of net profit for kyat-income and 2% of net profit for foreign currency-income.	
	Cinema Theatre Services and Motion Picture Projection Services (CPC 9615)	4) Unbound	4) Unbound	
-	Rental and Leasing of	4) Unbound	4) Unbound	

<u> </u>	
Additional	
commitments	

MYANI	MAR'S SCHEDULE OF MOVEMENT OF	NATURAL PERSONS COMMITMENTS	S

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
Studio Recording equipment (CPC 38109)			
CONSTRUCTION SERVICES			
 Pre-erection work at construction site (CPC 511) Construction work for buildings (CPC 512) Construction work for civil engineering (CPC 513) Assembling and erection of prefabricated construction (CPC 514) Special trade Construction (CPC 515) Installation work (CPC 516) Building completion and finishing work (CPC 517) Renting services related to equipment for construction or demolition of building or civil engineering works with operator. (CPC 518) 	4. Subject to Union of Myanmar Foreign Investment Laws, Myanmar labour law, Immigration law and existing laws and regulations, management, professional and technical experts are allowed to stay up to one year and may be extendable there on.	4) (a) Any expatriate engaged in joint ventures, representative offices or other types of judicial person and/or individual services provider shall receive the approval of the respective authority. (b) Any expatriate entering into Myanmar shall abide by the immigration rules and procedures of Myanmar. (c) Any expatriate in Myanmar shall abide by the laws, rules and regulations of Myanmar and they shall not interfere in the internal affairs of the country. (d) Individual services providers who work with the approval of respective authorities shall register themselves with the	

Additional commitments

MVANMAD'Q	SCHEDIIIE	OF MOVEMENT	OF NATURAL	PERSONS COMMITMENT	C
IVITAIVIVIAR 3	OCHEDULE		UFNATURAL	PERSONS COMMINITIMENT	-

Sector or Sub sector Limitations on market access Li		Limitations on national treatment	Additional commitments
		Department of labour.	
		(e) Subject to domestic rules and regulations for the categories of natural persons referred to under market access.	
		(f) Standard rate of income taxs are 30% of net profit for kyatincome and 2% of net profit for foreign currency-income.	
		(g) Unskilled labour is not allowed in Myanmar.	
		(h) The Government needs to regulate the flow of foreign workers to ensure social cohesion in Myanmar	
EDUCATION SERVICES			
1. Education Services (CPC 922, 923 and 929)	(4) Unbound	(4) Unbound	Due to existing regulations of Education, all kinds of education services are to be regulated by Ministry of Education
2. Management Consulting	(4) Commitment with Limitation	(4) Unbound	Due to existing

;

-	Additional commitments
	Due to existing regulations of Education, all kinds of education
	services are to be
	regulated by Ministry of Education
-	Due to existing

MYANMAR'S SCHEDULE OF MOVEMENT OF	NATURAL PERSONS COMMITMENTS

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
and Regulated Services (CPC 865)			regulations of Education, all kinds of education services are to be regulated by Ministry of Education
TRANSPORT SERVICES			
A. Maritime Transport Services			
International Passenger Transport (Excluding Cabotage)	4) Unbound	4) Unbound	
International Freight Transport (Excluding Cabotage)	Only management level is allowed in Myanmar	4) Unbound	
3. Maritime Cargo Handling Services	4).Management, professional and Technical Experts are allowed in Myanmar.	4) (a)Any expatriate engage in Joint Venture, representative offices or other type of judical person and individual services providers shall receive the approval of the respective authority.	
		(b) The immigration rules and procedures shall abide by any expatriate when entering into Myanmar. (c) Any expatriate in Myanmar	

	Additi commit	
		Education
	nds of ed	
	ces are to	
		/linistry of
Educ	ation	

MYANN	IAR'S SCHEDULE OF MOVEMENT	OF NATURAL	PERSONS COMMITMENTS

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
		shall abide by the laws, rules and regulations of the Union of Myanmar and that they shall not interfere in the internal affairs of the country. (d) Individual services provider who work with approval of respective authority shall register themselves with the Department of Labour.	
4 .Storage and Warehouse Services	4) (a) Subject to the Union of Myanmar Foreign Investment Law, Myanmar Labour Law and Immigration Laws, Management, Professional and Technical Experts, unless mentioned otherwise are allowed to stay up to one year and may extendable thereon. (b) Only management level is allowed in Myanmar.	 (4) (a)Any expatriate engage in Joint Venture, representative offices or other type of judical person and individual services providers shall receive the approval of the respective authority. (b) The immigration rules and procedures shall abide by any expatriate when entering into Myanmar. (c) Any expatriate in Myanmar shall abide by the laws, rules 	

Additional
commitments
 Commitments

MYANMAR'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENT
--

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
		and regulations of the Union of Myanmar and that they shall not interfere in the internal affairs of the country.	
		(d) Individual services provider who work with approval of respective authority shall register themselves with the Department of Labour.	
5. Maritime Freight Forwarding Services	4) Unbound	4) Unbound	
C. Air Transport Services			
Aircraft Repair and Maintenance Services	(4) (a) Subject to the provisions of the Union of Myanmar Foreign Investment Law, Myanmar Labour Laws and Immigration Laws, management, professional and technical experts are allowed to stay up to one year and may be extendable thereon. (b) Only management level is allowed in Myanmar.	 (4) (a) Any expatriate engaged in joint ventures, representatives offices or other types of judicial persons and/or individual services provider shall receive the approval of the respective authorities. (b) Any expatriate entering into Myanmar shall abide by the immigration rules and procedures of Myanmar. 	

Additional commitments

MYANMA	R'S SCHEDULE OF MOVEMENT	T OF NATURAL	PERSONS COMMITMENTS

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
		(c) Any expatriate in Myanmar shall abide by the laws, rules and regulations of Myanmar and they shall not interfere in the internal affairs of the country.	
		(d) Individual service providers who work with approval of respective authorities shall register themselves with the Department of Labour.	
Selling and Marketing of Air Transport Services	(4) (a) Subject to the provisions of the Union of Myanmar Foreign Investment Law, Myanmar Labour Laws and Immigration Laws, management, professional and technical experts are allowed to stay up to one year and may be	(4) (a) Any expatriate engaged in joint ventures, representatives offices or other types of judicial persons and/or individual services provider shall receive the approval of the respective authorities.	
	extendable thereon. (b) Only management level is allowed in Myanmar.	(b) Any expatriate entering into Myanmar shall abide by the immigration rules and procedures of Myanmar.	
		(c) Any expatriate in Myanmar shall abide by the laws, rules and regulations of Myanmar	

Additional commitments	

MYANMAR'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

Sector or Sub sector	Limitations on market access	Limitations on national treatment	Additional commitments
		and they shall not interfere in the internal affairs of the country.	
		(d) Individual service providers who work with approval of respective authorities shall register themselves with the Department of Labour.	

Additional commitments

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

NEW ZEALAND'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

新西兰关于自然人流动承诺的日程表

- 1. New Zealand's commitments under Chapter 9 (Movement of Natural Persons), and under Article 3 (National Treatment) and Article 4 (Market Access) of Chapter 8 (Trade in Services), in relation to the supply by a service supplier of one Party through presence of natural persons of a Party in the territory of another Party apply only in relation to the categories of persons set out below.
- In accordance with Articles 3, 4 and 8 (National Treatment, Market Access and Schedules of Specific Commitments) of Chapter 8 (Trade in Services), for the categories of persons set out in this Schedule, New Zealand specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of New Zealand.

Entry in the following categories	Conditions
only	(including duration of stay)
Business Visitors Definition: A natural person of a Party whose remuneration and financial support is derived entirely from sources outside New Zealand and is seeking temporary entry to New Zealand for business purposes, such as:	Entry for a period not exceeding in aggregate three months in any calendar year.
(i) for the purpose of negotiating and concluding the sale of goods or services but is not engaged in making direct sales to the general public or in supplying goods or services themselves; or (ii) as an investor, or duly authorised representative of an investor, for the purpose of establishing, expanding, monitoring, or disposing of an	

- 1. 新西兰在第9章(自然人的流动)项下的承诺,以及在第8章(服务贸易)第3条(国民待遇)和第4条(市场准入)项下的承诺,涉及一方服务供应商通过一方自然人在另一方领土内的存在来提供服务,仅适用于下方列出的自然人的类别。
- 2. 根据第8章(服务贸易)第3条、第4条和第8条(国民待遇、市场准入和具体承诺清单)的规定,对于本附表列出的自然人的类别,新西兰指定下方与服务供应商通过一方自然人在新西兰领土内的存在来提供服务相关的任何条款、条件、限制或资格。

入境在以	下类别 only	条件 (包括停留期限)
	Offity	(巴拉伊田朔枫)
商务访客 定义:一方 其报外支持, 其外的主持, 其外的, 是一方, 是一方, 是一方, 是一方, 是一方, 是一方, 是一方, 是一方	E全 É境外的来源 †入境 Ł	入境,期限不超过 任何日历年累计三个月 。
(i)	为了 谈判和 达成销售 货物或服务,但 不从事 直接销售给 普通公众或在 供应货物或 服务本身; or	
(ii)	作为投资者,或依法 授权的 一个实体的代表 投资的目的 成立, 扩展、监控、 或处置一个	

AANZFTA – Annex 4 (New Zealand) 2 AANZFTA – 附件4(新西兰) 2

Entry in the following categories		Conditions
	only	(including duration of stay)
	investment, but not with the intention of establishing or operating any business on the business visitor's own account.	
Intra-corp	oorate transferees	
		Executives:
·	An executive,	
manager	or a specialist :	<u>Definition</u> : A natural person
(0)	who is an ampleyee of	of a Party who primarily
(a)	who is an employee of a goods supplier,	directs the management of an enterprise, exercises wide
	service supplier or	latitude in decision making
	investor of a Party with	and receives only general
	a commercial	supervision or direction from
	presence in New	higher level executives, the
	Zealand; and	board of directors or
(b)	whose salary and any	stockholders of the enterprise. An executive
(5)	related payments are	would not directly perform
	paid entirely by the	tasks related to the actual
	service supplier or	provision of the service or the
	enterprise that	operation of the enterprise.
	employs the intra-	Entry for a period of initial stay up
	corporate transferee.	Entry for a period of initial stay up to a maximum of three years for
		executives who have been
		employed by their employer for at
		least twelve months prior to their
		proposed transfer to New
		Zealand.
		Managers:
		<u>Definition</u> : A natural person who will be responsible for or directs the entire or a substantial part of the operations of the enterprise
		in New Zealand, receiving general supervision or

在以下类别	引中入境	多 件
, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	only	条件 (包括停留期限)
企业内部	投资 , 但不 以为目的 建立或 经营任何商业 在商业 访客自己的账户。	
TIVITY THEA	119719	高管:
<u>定义:</u> <u>一</u> 经理 或一 (a)	个高管 个专家: 谁是雇员 的雇员 的服一方的一个 一个一个 一个一个 一个一个 一个一个 一个一个 一个一个 一个一个	定义: 一个自然人 一方主要 管理企业 的实体,行使广泛 决策权 并仅接受一般 监督或指导 高级管理人员,the 董事会或 企业的高管
(b)	具工资和任何 相关款项是 完全由 服务供应商或 企业 雇佣了intra- 企业转让者。	不会直接执行 与实际报务或 该企业期入境 提供企业期入境 超一年的超过一年的, 最短的一个人工。 一个人工工, 一个一个一个一个一一一, 一个一一一一一一一一一一一一一一一一一一一一一
		企业的运营 在新西兰,接收 一般监督或

AANZFTA – Annex 4 (New Zealand) 3 AANZFTA – 附件4(新西兰) 3

Entry in the following categories	Conditions
only	(including duration of stay)
	direction principally from higher level executives, the board of directors or stockholders of the enterprise; supervising and controlling the work of other supervisory, professional or managerial employees; and having the authority to establish goals and policies of the entire or a substantial part of the operations of the enterprise.
	Entry for a period of initial stay up to a maximum of three years for managers who have been employed by their employer for at least twelve months prior to their proposed transfer to New Zealand.
	Specialists
	Definition: A natural person with advanced trade, technical or professional skills within an organisation who possesses knowledge at an advanced level of technical expertise, and who possesses proprietary knowledge of the organisation's service, research equipment, techniques or management. Such specialists are responsible for or employed in a particular aspect of an organisation's operations in New Zealand. Skills are assessed in terms of the applicant's employment experience, qualifications,

在以下类别中入境	多 件
only	条件 (包括停留期限)
Offiny	主要来自 高级管理人员,the 董事会或 该企业的股东 实体;监督和管理 其他监督、专业或 管理人员;和 管理人员 拥有权力 制定目标和政策 全部或部分 实体的运营
	企业。
	初始停留期限的入境 最长三个月为 已受雇的经理 为其雇主受雇至少 十二个月 拟转移至新西兰
	专家
	之 定义高或的知识的 定义高或的知识的, 自然专生, 一级专组,的, 自然专生, 一级少组,的, 自然大有, 一级业组,的, 有一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个

AANZFTA – Annex 4 (New Zealand) 4 AANZFTA – 附件4(新西兰)

Entry in the following categories	Conditions
only	(including duration of stay)
	and suitability for the position.
	Entry for a period of initial stay up to a maximum of three years.
Installers/Servicers	
<u>Definition</u> : A natural person who is an installer or servicer of machinery and/or equipment, where such installation and/or servicing by the supplying company is a condition of purchase of the said machinery or equipment. An installer or servicer cannot perform services which are not related to the service activity which is the subject of the contract.	Entry for periods not exceeding three months in any twelve-month period.
Independent Service Suppliers (Self-employed Services suppliers working on a contractual basis, without a requirement for commercial presence) In the following category only:	In respect of the services sectors set out in New Zealand's Schedule of Specific Services Commitments (Annex 3) only and subject to economic needs tests, entry for a period of stay up to a maximum of 12 months.
A. Independent	
Professionals:	
Definition: Self-employed	
natural persons with	
advanced technical or	
professional skills, without	
the requirement for a	
commercial presence, working under a valid	
contract in New Zealand.	
Independent professionals	

在以下类别中入境	发肿
only	条件 (包括停留期限)
J	以及职位适用性
	0
	初始停留入境期限至
	最长三个月。
安装/服务人员	
<u>定义:一</u> 个自然人是	 入境期限不超过
机械和/或设备的安装人员或维修人员,	任何十二个月期限内的三个月
机械和/或设备,	期限。
在安装和/或 由供应公司提供的维修服务	
田供应公司提供的维修服务 是购买所述机械或设备的条件	
购买的条件	
安装人员或维修人员	
不能提供的服务	
与该服务活动无关	
是合同的	
主题。	
独立服务供应商	
(自由职业服务供应商	在服务行业方面
以合同制方式工作,	新西兰的
无需商业存在)	具体服务承诺清单 (附件3)仅,且
,	须符合经济需求测试,
仅在该类别中:	停留期限不超过
م کیل کے بھاد	12个月。
A. 独立的	
专业人士: <u>定义:自</u> 由职业	
自然人,具有	
高级技术或	
专业技能,且不	
the requirement for a 商业存在	
向业存在 在有效	
新西兰合同。 独立专业人士	

AANZFTA – Annex 4 (New Zealand) 5 AANZFTA – 附件4(新西兰)

Entry in the following categories only	Conditions (including duration of stay)
must also have (i) a	
qualification resulting from	
three or more years of formal	
post-secondary school	
education leading to a	
recognised degree or	
diploma and (ii) six or more	
years of experience. Both (i)	
and (ii) must be in the field in	
which the Independent	
Professionals wish to supply	
their professional services ¹ .	

- 3 Notwithstanding the commitments set out above, New Zealand remains unbound in cases of labour/management disputes, and also with respect to ships' crews.
- 4. With respect to audiovisual services, the New Zealand Immigration policy, based on the Immigration Act 1987 and the Immigration Regulations 1999, stipulates a special procedure for the granting of visas to entertainers, performing artists and associated support personnel for work purposes. To be eligible for a work visa or work permit, such applicants must come within the policy guidelines agreed to between the Minister of Immigration, independent promoters, agents or producers and the relevant performing artists' unions.
- 5. All the commitments in respect of the presence of natural persons mode in New Zealand's Schedule of Specific Commitments in the WTO (as currently set out in GATS/SC/62), including any requirements, regulations and additional commitments, apply to the services suppliers of the other Parties.

These qualifications must be recognised by the appropriate New Zealand authority where under New Zealand law such recognition is a condition of the provision of

that service in New Zealand.

在以下类别中入境	条件
only	(包括停留期限)
还必须具有 (i) 一个	
由产生的资格	
三个或更多年的正规	
高等教育	
并导致获得	
认可学位或	
文凭和(ii)六或更多	
年的经验。两者(i),	
并且 (ii) 必须在	
独立专业人士	
希望提供	
他们的专业服务1。	

- 3尽管规定了上述承诺,新西兰在劳资纠纷以及船员方面仍然未绑定。
- 4. 关于视听服务,新西兰移民政策基于1987年移民法和1999年移民条例,对表演者、表演艺术家和相关支持人员因工作目的申请签证规定了特殊程序。要获得工作签证或工作许可,此类申请人必须符合移民部长、独立推广人、代理人或制作人以及相关表演艺术家工会之间同意的政策指南。
- 5. 在世界贸易组织(GATS/SC/62中目前列出的)新西兰具体承诺清单中 关于自然人模式存在的所有承诺,包括任何要求、法规和附加承诺,均适 用于其他缔约方的服务提供者。

AANZFTA – Annex 4 (New Zealand) 6 AANZFTA – 附件4(新西兰) 6

¹ 这些资格必须由新西兰当局承认,根据新西兰法律,这种承认是该服务在新西兰提供的一个条件。

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

THE PHILIPPINE SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

菲律宾自然人流动承诺时间表

- 1. This schedule applies to all sectors covered under the specific commitments of the Philippines in the Trade in Services Chapter of the AANZFTA.
- 2. Philippines' commitments under the Movement of Natural Persons Chapter, and under Article 3 [National Treatment] and Article 4 [Market Access] of the Trade in Services Chapter, in relation to the supply by a service supplier of one Party through presence of natural persons of a Party in the territory of another Party, apply only in relation to the categories of persons set out below.
- 3. In accordance with Articles 3, 4 and 8 [National Treatment, Market Access and Specific Commitments] of the Trade in Services Chapter, for the categories of persons set out in this Schedule, Philippines specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of the Philippines.
 - The Philippines shall require a covered natural person of each Party seeking entry and temporary stay under the terms and conditions set out in each category below to obtain an appropriate visa prior to entry pursuant to the Philippine Immigration Act of 1940, as amended.
 - b) Pursuant to the provisions of Article 40 of the Labor Code, as amended and its implementing rules and regulations, non-resident aliens may be admitted to the Philippines for the supply of a service after a determination of the non-availability of a person in the Philippines who is competent, able and willing at the time of application, to perform the services for which the alien is desired.
 - c) Pursuant to Section 14, Article XII of the Constitution of the Republic of the Philippines, the practice of profession in the Philippines shall be limited to Filipino citizens, save in cases prescribed by law. If the position of the natural person constitutes the practice of a regulated profession under the laws and regulations of the Philippines, the natural person must secure a special permit to practice the regulated profession from the Professional Regulation Commission pursuant to Section 7(j) of Republic Act No. 8981, and obtain an AEP from DOLE pursuant to Article 40 of the Labor Code

2

- 1. 本附表适用于菲律宾在AANZFTA服务贸易章节中具体承诺所涵盖的所有部门。
- 2. 菲律宾在自然人流动章节下的承诺,以及在服务贸易章节第3 [国民待遇]条和第4 [市场准入]条下的承诺,关于一方服务供应商通过一方自然人在另一方领土内的存在而提供服务,仅适用于下方规定的个人类别。
- 3. 根据服务贸易章节第3条、第4条和第8 [国民待遇、市场准入和具体承诺]条,对于本附表规定的个人类别,菲律宾就一方服务供应商通过一方自然人在菲律宾领土内提供服务而规定的任何条款、条件、限制或资格,如下列明。

菲律宾应要求受保护的自然人

b) 依据《劳动法》第40条的规定,经修订及其实施规则和法规,非居民 外国人可在菲律宾为服务供应目的被允许入境,前提是已确定在菲律宾 没有能够、愿意并在申请时能够履行外国人所需服务的个人。

c) 依据《宪法》第12条第14款的规定 《劳动法》第40条的规定, 经修订及其实施规则和法规, 非居民外国人可在菲律宾为服务供应目的被允许入境, 前提是已确定在菲律宾没有能够、愿意并在申请时能够履行外国人所需服务的个人。d) 依据《宪法》第12条第14款的规定

菲律宾共和国,在菲律宾从事职业应仅限于菲律宾公民,法律规定的例外情况除外。 如果该自然人的职位根据菲律宾的法律和法规构成受监管的职业的实践,该自然人必须根据第8981号共和国法案第7(j)条从专业监管委员会获得特殊许可证来从事受监管的职业,并根据劳动法第40条从劳工部获得AEP

as amended. The natural person shall likewise comply with the requirements relative to practice of profession by a foreign national as provided for in the appropriate professional regulatory law.

- d) In activities expressly reserved by law to citizens of the Philippines, (i.e. foreign equity is limited to a minority share) all executive and managing officers must be citizens of the Philippines. The number of non-Filipino citizens in the Board of Directors of an entity shall be proportionate to the aggregate share of foreign capital to that entity.
- e) For Telecommunications sector, individual service suppliers must be Filipino citizens. The number of non-Filipino citizens in the Board of Directors of an entity shall be proportionate to the aggregate share of foreign capital to that entity. All executives and managers must be citizens of the Philippines.
- f) For banking services, unbound except as indicated in item 2 of this schedule. A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.
- g) For all insurance and insurance related services, only aliens qualified to hold technical positions may be employed within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry. Each employed alien shall have at least two Filipino understudies.
- h) For transport services, only aliens qualified to hold technical positions may be employed within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry. Each employed alien shall have two Filipino understudies. For specialized vessels, aliens may be employed as supernumeraries only for a period of six months.
- i) All measures relating to permanent residents are unbound. The Philippines reserves the right to enact laws on the treatment of permanent residents of foreign countries. Until such time as the Philippines enacts said domestic law, the

3

as amended. 该自然人还必须遵守外国人在适当的专业监管 法律中规定的与从事职业相关的要求。

d) 在法律明确保留给公民的活动

菲律宾公民的活动(即外国股权仅限于少数股权)中,所有高 管和管理人员必须是菲律宾公民。实体董事会中非菲律宾公民 的数量应与该实体外国资本的总份额成比例。

e) 对于电信部门,个体服务供应商必须是菲律宾公民。实体董事会中非菲律宾公民的数量应与该实体外国资本的总份额成比例。所有高管和经理必须是菲律宾公民。f) 对于银行服务,除本附表第2项另有说明外,均未绑定。作为官员受雇或被分配从事技术职能的非菲律宾公民应有两名菲律宾下属。g) 对于所有保险和保险相关服务,在企业在运营后的前五年(5年)内,仅可雇用有资格担任技术职位的外国人,其入境后的停留时间不得超过五年(5年)。每位受雇的外国人应至少有两名菲律宾下属。h) 对于运输服务,在企业在运营后的前五年(5年)内,仅可雇用有资格担任技术职位的外国人,其入境后的停留时间不得超过五年(5年)。每位受雇的外国人应有两名菲律宾下属。对于特种船舶,外国人仅可被雇用为非核心人员,期限为六个月。i) 所有与永久居民相关的措施均未绑定。菲律宾保留制定关于外国国家永久居民待遇的法律的权利。在菲律宾制定相关国内法律之前。

obligations of the Philippines with respect to the permanent residents of the other Parties shall be limited to the Philippines' obligations under the GATS, and the obligations of the other Parties with respect to the permanent residents of the Philippines shall be limited to their obligations under the GATS.

Categories of Natural Persons Covered under this Commitment	Conditions and Limitations (Including Period of Stay)
1. Business visitors	
Natural persons who enter the Philippines for the purpose of participating in business contracts including negotiations for the sale of goods or services, or other similar activities including those to prepare for establishing commercial presence in the Philippines, without acquiring remuneration from the Philippines and without engaging in the supply of services.	Entry and temporary stay shall be granted to a natural person of each Party, who stays in the Philippines for an initial period of fifty nine (59) days, which may be extended every two (2) months thereafter for a total period of stay of one (1) year
2. Intra-corporate Transferees	
A natural person of each Party who is a manager, executive or person with specialized technology or knowledge, who has been employed by a juridical person that supplies services and/or has established commercial presence in each Party's territory and who is being transferred to its branch, subsidiary, affiliate, representative office or joint	Entry and temporary stay for one (1) year, which may be extended.

菲律宾就其他缔约方的永久居民所承担的义务应仅限于菲律宾 根据GATS承担的义务,其他缔约方就菲律宾的永久居民所承 担的义务应仅限于其根据GATS承担的义务。

自然人类别	条件和限制
涵盖在本承诺项下	(包括停留期限)
1. 商务访客	
自然人进入 菲律宾的是 参与面业 合同,包括谈判 为销售货物或 服务,包括数 服务,包括为 建立商。 在菲律宗从 在 在 不 无 服 服 形 的 形 的 的 形 的 的 的 的 的 的 的 的 的 的 的 的	入境和临时停留应 被授予给自然人 每一方的 自然人在菲律宾停留的 五十九天,可以 每两年 此后延长 停留期限为一年
2. 企业内部转移人员	
每一方的自然人 谁是经理、高管或 具有专业技术或知识的人员 技术或知识,谁 受雇于一个 法人,该法人提供 服务并/或已建立 在每一方的领土上的商业存在 一方和谁是 被转移到其分支机构、 子公司、 代表处或合资	入境和临时停留为 一年,或者 延期。

AANZFTA – Annex 4 (Philippines) 4 AANZFTA – 附件4(菲律宾) 4

Categories of Natural Persons Covered under this Commitment	Conditions and Limitations (Including Period of Stay)
venture partner in the Philippines.	
3. Investors engage in the following:	
 (a) activities to invest in business in the Philippines and manage such business; (b) activities to manage business in the Philippines on behalf of a person other than that of the Philippines who has invested in such business; or (c) conduct of business in the Philippines in which a person other than that of the Philippines has invested. 	Entry and temporary stay for a period of one (1) year, which may be extended, shall be granted to a natural person of each Party who engage in any of these activities
4. Natural Persons of each Party who Engage in Supplying Services, which Require Technology or Knowledge at an Advanced Level or which Require Specialized Skills belonging to Particular Fields of Industry, on the Basis of a Contract with Public or Private Organizations in the Philippines.	Entry and temporary stay for a period of one (1) year, which may be extended, shall be granted to a natural person of a Party who occupy a technical, advisory or supervisory position on the basis of a personal contract with a public or private organization in the Philippines.

自然人类别 涵盖在本承诺项下 风险合伙人	条件和限制 (包括停留期限)
3. 投资者从事 以下:	
(a) 投资在菲律宾的商业活动的商业和管理的此类商业; (b) 管理业务活动在菲律宾的商业代表非律宾人,推销有一,投资,或 (c) 商业活动在菲律宾人,其中非非律宾有投资。	入境和临时停留为一 一年期限,其 可延期,应被 授予每一方的 从事任何 上述活动
4. 各缔约方自然人 一方 提供服务者,其 需要技术或 高级知识 级别或要求 特定领域的专业技能 行业特定领域 基于与公共或私营机构签订的合同 合同与公众 私营机构 菲律宾。	入境和临时停留为 一年期限, 可延长,应 授予一方自然人 占据技术性, 咨询或监督职位 基于个人 合同与菲律宾的公共或私人 组织。

AANZFTA – Annex 4 (Philippines) 5 AANZFTA – 附件4(菲律宾) 5

Categories of Natural Persons Covered under this Commitment	Conditions and Limitations (Including Period of Stay)
Technical, Advisory or Supervisory position does not include skilled labor, and does not involve the practice of regulated profession as defined under the laws and regulations of the Philippines except for professionals covered in the schedule of commitments under the professional services in the Trade in Services Chapter, subject to the issuance of Special Permit by the Professional Regulation Commission and Alien Employment Permit by the Department of Labor and Employment pursuant to Section 7(j) of the PRC Modernization Act of 2000 and the applicable regulatory laws for each profession.	(including i eriod of otay)

自然人类别	条件和限制
涵盖在本承诺项下	(包括停留期限)
技术、咨询或	
监督职位不	
包括熟练劳动力,并且不	
涉及受监管职业的实践	
如菲律宾法律和法规定义的	
受监管职业的实践	
菲律宾法律和法规,除了	
专业人士涵盖在	
承诺时间表	
专业服务	
服务贸易	
章节,受	
由颁发特殊许可证的	
专业法规	
委员会和外国人	
就业许可证	
劳动部门	
根据就业	
第7(j)条 of the PRC	
2000年现代化法案和	
适用法规	
每个职业的。	

AANZFTA – Annex 4 (Philippines) 6 AANZFTA – 附件4(菲律宾) 6

Categories of Natural Persons Covered under this Commitment	Conditions and Limitations (Including Period of Stay)	
5. Natural Persons of Each Party who Engage in Professional Service under a Twinning or Bridging Program Done Through an Accredited Higher Education Institution in the Philippines by a Foreign Higher Education Provider		
A natural person of each Party who is a Specialist with knowledge at an advanced level in the fields of agriculture, industrial, environment and natural resources management, engineering, architecture, science and technology, nursing and midwifery, curriculum development and enhancement, library and laboratory enrichment and cultural exchange in the fields of agriculture, industrial, environment and natural resources management, engineering, architecture, science and technology and health-related programs on the basis of a contract with public or private Higher Education Institution in the Philippines.	Entry and temporary stay for a period of one (1) year, which may be extended.	

自然人类别 涵盖在本承诺项下	条件和限制 (包括停留期限)
5. 每个 一方参与 专业服务 双联或桥梁 项目通过 认证高等教育 机构在 菲律宾由外国人 高等教育提供者	
每一在在农环资工科护课增实文农环资工科健合公教菲合;级下,和管,技和发,室交、和管,技相的或机实的。 以业境源程学理程强验化业境源程学康同共育建然专平域业然,筑,产与书集在业然,筑和项础立机实的人家上,,	入境和临时停留为一年期限,其可延长。

AANZFTA – Annex 4 (Philippines) 7 AANZFTA – 附件4(菲律宾) 7

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

SINGAPORE'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

新加坡自然人流动承诺时间表

- 1. Singapore's commitments under Chapter 9 (Movement of Natural Persons), and under Article 3 (National Treatment) and Article 4 (Market Access) of the Trade in Services Chapter, in relation to the supply by a service supplier of one Party through presence of natural persons of a Party in the territory of another Party apply only in relation to the categories of persons set out below.
- 2. In accordance with Articles 3, 4 and 8 (National Treatment, Market Access and Specific Commitments) of the Trade in Services Chapter, for the categories of persons set out in this Schedule, Singapore specifies below any terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of Singapore.

Entry in the following category only	Duration of stay	
Intra-corporate transferees		
Intra-corporate transferees refer to managers, executives and specialists, as defined below, who are employees of firms that provide services within Singapore through a branch, subsidiary, or affiliate established in Singapore and who have been in the prior employ of their firms outside Singapore for a period of not less than one year immediately preceding the date of their application for admission and who are one of the following:	Entry for these intra corporate transferees is limited to a two year period that may be extended for up to three additional years each time for a total term not exceeding eight years.	
(a) Managers:		
Persons within an organisation who primarily direct the organisation, or a department or sub- division of the organisation, supervise and control the work of other supervisory, professional or managerial employees, have the authority to hire and fire or recommend hiring, firing, or other personnel actions (such		

- 1. 新加坡在第9章(自然人的流动)项下的承诺,以及服务贸易章节第 3条(国民待遇)和第4条(市场准入)项下的承诺,在服务供应商通过 一方自然人在另一方领土内的存在来提供服务方面,仅适用于下方列出 的自然人的类别。
- 2. 根据服务贸易章节第3条、第4条和第8条(国民待遇、市场准入和具体承诺),对于本附表列出的自然人的类别,新加坡在下方指定与服务供应商通过一方自然人在新加坡领土内的存在来提供服务相关的任何条款、条件、限制或资格。

入境在以下类别中 only	停留期限
企业内部转移人员	
企业内部转移人员是指 经理、高管和 专业人员,如下所述,他们 是提供在新加坡通过 分支机构、子公司或关联公司 提供服务的公司的员工 在新加坡成立且 在先前雇主 其公司 在新加坡以外 的时期不少于 他们申请录取 谁是以下其中之一:	这些公司内部调任人员的入境 期限仅限于两年 期限可以延长 最多三年额外时间,每次 总期限不超过 超过八年。
(a) 经理:	
组织内的人员 主要管理 组织,或下属部门 或组织的下属部门 组织,监督和 控制其他人的工作 监督的,发生 管理人员,拥有 招聘和解雇或 建议招聘,解雇或 其他人事行动(例如	

AANZFTA – Annex 4 (Singapore) 2 AANZFTA – 附件4(新加坡) 2

Entry in the following category only	Duration of stay
as promotion or leave authorisation), and exercise discretionary authority over day-to-day operations. Does not include first-line supervisors, unless the employees supervised are professionals, nor does it include employees who primarily perform tasks necessary for the provision of the service.	
(b) Executives:	
Persons within the organisation who primarily direct the management of the organisation, exercise wide latitude in decision-making, and receive only general supervision or direction from higher-level executives, the board of directors, or stockholders of the business. Executives would not directly perform tasks related to the actual provision of the service or services of the organisation.	
(c) Specialists:	
Persons within an organisation who possess knowledge at an advanced level of expertise and who possess proprietary knowledge of the organisation's service, research equipment, techniques, or management. (Specialists may include, but are not limited to, members of licensed professions).	

在以下类别中入境	停留期限
only	
作为晋升或休假 授权),并行使 自由裁量权 日常运营。Does 不包括一线 主管,除非被监督的员工 是专业人士 不包括员工,也不包括 被监督的员工 是要执行任务 提供所必需的 服务。	
(b) 高管:	
组织内的人员 主要管理 管理 组织,拥有广泛的 自由裁广泛的 自由裁管理人员的 监督或指导来自 高级管理人员, 监督管理人员, 。 高管不会员, 高管不实的 高等是, 。 高管行与, 服务会, 。 高管行与, 。 高管, 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。	
(c) 专家: 组织内的个人 拥有知识 在高级专业知识水平上并 拥有专有知识 该组织的知识 服务,研究设备, 技术,或管理。 (专家可以包括,但不 限于,持牌职业的 成员)。	

AANZFTA – Annex 4 (Singapore) 3 AANZFTA – 附件4(新加坡) 3

3. Notwithstanding the commitments set out above, Singapore remains unbound with respect to National Treatment and ships' crews.

3. 尽管规定了上述承诺, 新加坡在国民待遇和船员方面仍为未绑定。

AANZFTA – Annex 4 (Singapore) 4 AANZFTA – 附件4(新加坡)

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

THAILAND'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

泰国关于自然人流动承诺的时间表

THAILAND'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
I. HORIZONTAL COMMITM	I. HORIZONTAL COMMITMENTS			
ALL SECTORS INCLUDED IN THIS SCHEDULE				
	The obligations of Thailand under this Agreement with respect to permanent Residents of the other Parties: Unbound	Unbound, except as provided in the MA column		
	Thailand reaffirms its rights and obligations regarding permanent residents as set out in its schedule of specific commitments in GATS. Nevertheless, where Parties exercise such rights, they shall not exercise through this Agreement.	Others : Unbound		
	Unless otherwise specified at the sector- specific level, temporary movement of natural persons is unbound except in the following categories:			

MITMENTS

Treatment	Additional Commitments
led in the	

or services listed in the 1991 Central Product in document MTN.GNS/W/120 dated 10 July 1991.

Note:
 The scope and classification of sub-sectors contained in this schedule, unless otherwise specified, corresponds to the explanatory notes for services listed in the 1991 Central Product Classification (CPC) of the United Nations Statistical Office, while the ordering is based on the Services Sectoral Classification List set out in document MTN.GNS/W/120 dated 10 July 1991.
 The use of "**" indicates that the service specified constitutes only a part of the total range of activities covered by the CPC concordance.

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	I. Business Visitors (BV) (a) Service sellers: Representatives of a service supplier who enter and stay in Thailand temporarily without receiving remuneration from within Thailand for the sale of goods or services or entering into agreement for such sale for that services supplier. (b) Persons responsible for establishing a commercial presence: Representatives of a service supplier who enter and stay in Thailand temporarily for the purposes of: participating in business meetings or contacts, visiting of business establishments or other similar activities, entering with a purpose to establish a commercial presence of a service supplier in Thailand when the service supplier has no commercial presence in Thailand. Condition: Representatives of such service suppliers or employees of such juridical person will not be engaged in making direct sales to the general public or in supplying services themselves.		
	commercial presence: Representatives of a service supplier who enter and stay in Thailand temporarily for the purposes of: - participating in business meetings or contacts, - visiting of business establishments or other similar activities, - entering with a purpose to establish a commercial presence of a service supplier in Thailand when the service supplier has no commercial presence in Thailand. Condition: Representatives of such service suppliers or employees of such juridical person will not be engaged in making direct sales to the general		

Treatment	Additional Commitments

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Duration of stay: Temporary stay will be permitted and a work permit granted, when applied for, for an initial period of not more than 90 days.		
	Representative of category (b) may be extended for a further period of not more than one year from the arrival date, provided that the criteria stipulated by the Immigration Bureau and the Department of Employment have been satisfied.		
	II. Intra-Corporate Transferees (ICT)		
	Employees of a company established in the territory of a Party who are transferred temporarily for the supply of a service through commercial presence in Thailand.		
	The employees refer to Executives, Managers, or Specialists as defined below.		
	Executive is defined as:		
	A person within an organization who primarily directs the management of the organization, exercises wide latitude in decision-making, and receives only general supervision or direction from higher-level executives, (the board of directors, or shareholders of the		

Treatment	Additional Commitmen

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	business). An executive would not directly perform tasks related to the actual provision of a service or services of the organization.		
	Manager is defined as:		
	A person within an organization who primarily directs the organization, or a department or sub-division of the organization; supervises and controls the work of other supervisory, professional or managerial employees; has the authority to hire and fire or recommend hiring, firing, or other personnel actions (such as promotion or leave authorization); and exercises discretionary authority over day-to-day operations. Does not include first-line supervisors, unless the employees supervised are professionals, nor does it include employees who primarily perform tasks necessary for the provision of the service.		
	Specialist is defined as: A person within an organization who possesses knowledge at an advanced level of continued expertise essential to the establishment provision of the service and/or possesses proprietary knowledge of the organization's services, research equipment, techniques, or management.		

Treatment	Additional Commitments

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Condition: Such employees must have been employed by the company concerned outside Thailand for a period of not less than one year immediately preceding the date of his or her application for admission; have satisfied the criteria stipulated by the Immigration Bureau and hold a Non-Immigration visa; and have satisfied the criteria for management needs¹ stipulated by the Department of Employment. Duration of stay: Temporary stay will be permitted and a work permit granted, when applied for, for a one year period, and may be extended for a further three terms of not more than one year each subject to verification of ongoing employment with original employer and compliance with relevant Thai laws and regulations.		

Treatment	Additional Commitments

¹ In considering managerial needs, the following facts shall be taken into consideration by the relevant authority, namely: (1) size of fully paid-up capital; (2) employment creation; (3) extent of foreign investment; (4) export promotion; (5) transfer of technology; (6) special needs of the management.

aid-up capital; (2) employment creation;

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		Acquisition and usage of land: according to the Land Code of Thailand, foreign nationals or domestic companies which are deemed foreigners are not allowed to purchase or own land in Thailand. However, they may lease land and own buildings. Foreigners are also allowed to own part of condominium units under the laws and regulations governing the ownership of condominiums.	Acquisition and usage of land: Unbound, except as provided in the MA column	
II.	SECTOR SPECIFIC COM	MMITMENTS		
1. A.	BUSINESS SERVICES Professional Services			
(e)	Engineering services (CPC 86721 to 86727 +86729)	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitments
and: led in the	
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
В.	Computer and Related Services			
(a)	Consultancy services related to the installation of computer hardware (CPC 84100)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(b)	Software implementation services (CPC 84210+84220 +84230+84240+84250)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(c)	Data processing services (excluding those provided over public telecommunications network) (CPC 84310+ 84320 +84330+84390)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(d)	Data base services (excluding those provided over public telecommunications network) (CPC 84400)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(e)	Other computer services: software training services for staff of clients (part of CPC 84900)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitment
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
E.	Rental/Leasing Services without Operators			
(d)	Rental and leasing services concerning agricultural machinery, construction machinery, office machinery, other machinery and equipment without operator (CPC 83106-83109)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
F.	Other Business Services			
(a)	Advertising services (CPC 87110+87120 +87190)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(b)	Market research and public opinion polling services (CPC 86401 to 86402)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(c)	General management consulting services (CPC 86501)	(a) As indicated in the horizontal section (b) Unbound for legal and auditing consultants	Unbound, except as provided in the horizontal section	

Additional Commitmen

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(e)	Technical testing and analysis services (CPC 86761+86769) Services incidental to	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	agriculture:			
	Consultancy services on agricultural extension: - soil preparation - seed production - plant protection - harvesting - grading - packing - storaging	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Soil analysis laboratory	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Soil survey and land use Planning	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Cover crop seed multiplication	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitmen
led in the	

,	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(f)	Services incidental to forestry: Forestry consultant services	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(g)	Services incidental to fishing:			
	International trading, exporting products services (broker)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Quality analysis services	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Canning process analysis services	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Technical services - Consulting - Research on marketing - Quality control	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(h)	Services incidental to mining at oil and gas fields	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	
(m)	Related scientific and technical consulting services (CPC 8675**) Oil and gas exploration	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitmen
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(n)	Maintenance and repair services of office machinery and equipment including computers (CPC 84500)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(t)	Other			
	Translation and interpretation services (CPC 87905)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
2.	COMMUNICATION SERVICES			
C.	Telecommunications Services			
(a) (b) (c) (d)	Public local, domestic long distance and international services: Voice telephone services Telex services Telegraph services Facsimile services	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitments
led in the	
led in the	
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(j)	Data base access services (part of CPC 7523)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(n)	On-line information and/or data processing services (part of CPC 843)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(o)	Other			
	Telecommunications equipment sales services (part of CPC 75420)	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	
	Telecommunications consulting services (CPC 75440)	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	
	Videotext (part of CPC 75299)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Teleconference (part of CPC 75292)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Domestic leased circuits (part of CPC 75299)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
D.	Audiovisual Services			

Treatment	Additional Commitments
led in the	
led in the	
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(a)	Film/video production and distribution services excluding promotion or advertising services (CPC 96112+96113)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(c)	Radio/television services only for production of radio/TV programmes (CPC 96131+96132)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
3.	CONSTRUCTION AND RELATED ENGINEERING SERVICES			
A.	Construction Work for Buildings (CPC 512)	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	
B.	Construction Work for Civil Engineering (CPC 513)	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	
C.	Installation Work (CPC 516)	(a) As indicated in the horizontal section (b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitment
led in the	
led in the	
led in the	
led in the	
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
5.	EDUCATIONAL SERVICES			
Α.	Primary education services (CPC 921**)	Foreign natural persons may enter Thailand to supply education services provided that:	Unbound	
В.	International and national school education services (CPC 9219) Secondary education services (CPC 922**) International and national school education services (CPC 9221+9222) Technical and vocational education services (CPC 9223+9224)	 (a) the natural persons are invited or employed by education institutions duly established and registered in Thailand; and (b) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension. Others: As indicated in the horizontal section 		
C.	Higher education	Foreign natural persons may enter Thailand to	Unbound	

Treatment	Additional Commitment

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	Treatment	Additional Commitmen
Sector or Sub-sector services (CPC 92300) D. Adult education services (CPC 924**) Professional and/or Short Courses Education Services E. Other education services (CPC 929**) Foreign language tuition services	supply education services provided that: (a) the natural persons are invited or employed by education institutions duly established and registered in Thailand; and (b) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension. Others: As indicated in the horizontal section	Limitations on National Treatment	Additional Commitments	Treatment	Additional Commitmen
6. ENVIRONMENTAL					

Sector or Sub-sector		Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Α.	SERVICES Sewage services			
	Environmental Consultancy on Sewage System, Refuse Disposal, Hazardous Waste Management, Air Pollution and Noise Management, Sanitation and Other Environmental Management Services (CPC 9401)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Environmental Protection and Environmental Abatement Services (CPC 9401)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Sewage Services (including industrial waste water treatment system) (CPC 9401)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
B.	Refuse Disposal Services (including	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitments
led in the	
led in the	
led in the	
led in the	

Sector or Sub-sector		Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	hazardous waste management and incinerator) (CPC 9402)			
C.	Sanitation and Similar Services (CPC 9403)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
D.	<u>Other</u>			
	Cleaning services of exhaust gases (including industrial emission abatement) (CPC 9404)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Noise abatement services (CPC 9405)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Nature and landscape protection services (CPC 9406)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Other environmental protection services (CPC 9409)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	

7. FINANCIAL SERVICES

Treatment	Additional Commitment
led in the	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	Treatment	Additional Commitments
 With regard to the scope of operation and types of financial services that can be provided, each type of financial institution will be permitted to operate the sector or sub-sector of banking and other financial services only to the extent that their respective governing legislation permit them to do so. All commitments in this sector are subject to horizontal commitments in Thailand's AANZFTA schedule of Movement of Natural Persons Commitments. 					al institution will be permitted ve governing legislation rement of Natural Persons
A. Insurance including Reinsurance and retrocession					
(a) Life insurance services (CPC 81211)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	Unbound, except as provided in the horizontal section		led in the	
(b) Non-life insurance services (CPC 8129)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	Unbound, except as provided in the horizontal section		led in the	
(d) Services auxiliary to insurance (excluding pension funding					

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Insurance broking and agency services (CPC 81401) (Brokers shall not induce, advise or do any acts so as to cause any person to enter into insurance contracts with insurers abroad, except for reinsurance contracts)	(a) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner. (b) Unbound for individual broker and agent.	Unbound, except as provided in the horizontal section	
Insurance consultancy services excluding pension consulting services (CPC 81402)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	Unbound, except as provided in the horizontal section	
Average and loss adjustment services (CPC 81403)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	Unbound, except as provided in the horizontal section	
Actuarial Services (CPC 81404)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	Unbound, except as provided in the horizontal section	
Services auxiliary to financial intermediation other than to insurance			

Treatment	Additional Commitments
led in the	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
and pension funding services			
Credit card services (CPC 81133) (Mobilizing funds from the public is prohibited, unless licensed under a financial law)	As indicated in the horizontal section.	Unbound, except as provided in the horizontal section	
Financial consultancy services (CPC 81332)	As indicated in the horizontal section.	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitments
led in the	
led in the	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
B. Banking and Other			
Financial Services			
Acceptance of deposits and	Locally incorporated banks:	Unbound, except as provided in the	
other repayable funds from	At least there is for other of the Province of the	horizontal section	
the public	At least three-fourths of the directors must be of Thai nationality. The Minister of Finance		
Lending of all types,	upon recommendation of the Bank of Thailand		
including consumer credit,	may allow more foreign nationals than		
mortgage credit, factoring	specified above subject to the terms and		
and financing of commercial transactions	conditions as stated in 3(c), II (ii), section B- Banking and Other Financial Services,		
i anddiono	Thailand's Schedule of Specific Services		
Financial leasing	Commitments.		
Payment and money	Finance companies and credit foncier		
transmission services	companies:		
including credit, charge and debit cards, travellers	At least three-fourths of the directors must be		
cheques and bankers drafts	of Thai nationality. The Minister of Finance		
	upon recommendation of the Bank of Thailand		
Guarantees and	may allow more foreign nationals than		
Commitments	specified above subject to the terms and conditions as stated in 3(e), III (ii), section B-		
Trading for own account, or	Banking and Other Financial Services,		
for account of customers in	Thailand's Schedule of Specific Services		
the following:	Commitments.		
(a) money market	Limitations on the number of foreign		
instruments	personnel for finance companies:		
(b) foreign exchange(c) exchange rate and	(a) two persons for a representative		

Treatment	Additional Commitmen
led in the	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
interest rate instruments (d) transferable securities	office; (b) Maximum of four directors permitted for finance companies;		
Participation in issues of all kinds of securities, including underwriting and placement as agents (whether publicly	Securities companies Securities brokerage, securities dealing, investment advisory service and securities underwriting:		
or privately) and provision of services related to such issues	At least one-half of the directors of a locally incorporated securities firm must be Thai national.		
Asset management as follows: - cash or portfolio	Limitations on the number of foreign personnel for securities companies: two persons for a representative office.		
management - collective investment	Asset management companies: During the first five years after the licence has		
management - custodian and depository services	been granted, at least three-fourths of the directors must be Thai national.		
Advisory, intermediation and other auxiliary financial	After five years, at least one-half of the directors must be Thai national.		
services	Limitations on the number of foreign personnel for management companies: two		
Provision and transfer of financial information, and	persons for a representative office.		
financial data processing and related software	Foreign bank offices: Limitations on the number of foreign personnel per foreign bank office:		

Treatment	Additional Commitments

	Sector or Sub-sector Limitations on Market Access		Limitations on National Treatment	Additional Commitments
		 (a) two persons for banks operating as representative office; (b) six persons for each full-licensed branch; (c) four persons for each BIBF branch; (d) two persons for each PIBF branch; (e) eight persons for banks operating as full-licensed and BIBF branch; 		
9.	TOURISM AND TRAVEL RELATED SERVICES			
A.	Hotel and Restaurants			
	Hotel Lodging Services (CPC 64110)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Camping and caravan site Services (CPC 64195)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Restaurant Services (CPC 64210)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Catering Services (CPC 64230)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
B.	Travel Agency and Tour Operator Services			

Treatment	Additional Commitmen
led in the	
led in the	
led in the	
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Travel Agency and Tour Operator Services (CPC 74710)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
D.	Other			
	Hotel management services	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
10.	RECREATIONAL, CULTURAL AND SPORTING SERVICES			
D.	Sporting Services and other recreational services			
	Sporting Services (excluding other sporting services specified in CPC 96419) (CPC 96411 + 96412 + 96413)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Other recreational services (CPC 9649**) Recreation Park and Beach Services	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	

,	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
11.	TRANSPORT SERVICES			
A. (a)	Maritime Transport Services Passenger transportation (CPC 7211 less cabotage transport: as defined below - 3.1)	(a) Ships' crews: Unbound (b) Other personnel: As indicated in the horizontal section	(a) Unbound (b) Unbound, except as provided in the horizontal section	The following services at the port provided by the government or government enterprise are made available, to international maritime transport suppliers on reasonable and non-
(b)	Freight transportation (CPC 7212 less cabotage transport: as defined below - 3.1)	(a) Ships' crews: Unbound (b) Other personnel: As indicated in the horizontal section	(a) Unbound (b) Unbound, except as provided in the horizontal section	discriminatory terms and conditions: 1. Pilotage ² 2. Towing and tug assistance
(e)	International towing (CPC 7214)	(a) Ships' crews: Unbound (b) Other personnel: As indicated in the horizontal section	(a) Unbound (b) Unbound, except as provided in the horizontal section	 Provisioning, fuelling and watering Garbage collecting and ballast waste disposal Port captain's service Navigation aids Shore-based operational services essential to ship operations, water and electrical supplies Emergency repair facilities Anchorage, berth and berthing services

316

² A Thai captain of a Thai ship which sails regularly in certain compulsory pilotage area may be permitted to pilot the ship in the area.

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(f)	Supporting Services for maritime transport (CPC 745**) Shore reception facilities (collection of waste/oily water from ships)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Port captain's services attached to specific foreign vessels	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Marine surveys and classification societies for the purpose of providing accurate documentation and certification of vessels	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Freight forwarding services	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
C.	Air Transport Services			
(d)	Aircraft repair and maintenance services (CPC 8868)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitments
led in the	
led in the	
led in the	
led in the	
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(e)	Supporting services for air transport (CPC 746**) Selling and marketing of air transport services	As indicated in the horizontal section	Unbound	
E.	Rail Transport Services			
(d)	Maintenance and repair of rail transport equipment (CPC 8868)	(a) As indicated in the horizontal section(b) Unbound for civil engineer	Unbound, except as provided in the horizontal section	
(e)	Supporting Services for rail transport services (CPC 743**)			
	Passenger and freight car cleaning services	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
	Security services at railway station	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitments
led in the	
led in the	
led in the	

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
F.	Road Transport Services Other non- scheduled passenger transportation			
(b)	Freight transportation only for frozen or refrigerated goods, bulk liquids or gases and containerized freight (CPC 71231 to 71233)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(c)	Rental services of passenger cars with operator (CPC 71222)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
(c)	Rental services of buses and coaches with operator (CPC 71223)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	
H.	Services Auxiliary to All Modes of Transport			
(b)	Storage and warehousing services (CPC 742)	As indicated in the horizontal section	Unbound, except as provided in the horizontal section	

Treatment	Additional Commitments
led in the	

Reference Paper

NOTE TO THE SCHEDULE

1. Where road, rail, inland waterways and related auxiliary services are not otherwise fully covered in this schedule, a multimodal transport operator shall have the ability to rent or lease trucks, railway carriages or barges, and related equipment, for the purpose of inland forwarding of cargoes, or have access to and use of these forms of multimodal activities on reasonable and non-discriminatory terms and conditions for the purpose of carrying out multimodal transport operations.

2. "Reasonable and non-discriminatory terms and conditions" means, for the purpose of multimodal transport operations, the ability of multimodal transport operator to arrange for the conveyance of its merchandise on a timely basis, including priority over other merchandise which enter the port at a later date.

Definitions:

3.1 "cabotage": for the purpose of this schedule, means the transportation or towage of passengers or goods, between a port or place located in Thai waters and another port or place located in Thai waters.

3.2 "Other forms of commercial presence for the supply of international maritime transport services": for the purpose of this schedule, means the ability for international maritime transport service suppliers of other members to undertake locally the following:

(a) Marketing and sales of maritime transport services through direct contact with customers, from quotation to invoicing, these services being those operated or offered by the service supplier itself;

(b) The procurement, on their own account of any transport and related services, necessary for the supply of the integrated service;

The preparation of documentation concerning transport documents, customer documents, or other document related to the origin and character of the goods transported;

(d) Setting up of any business arrangements (including participation in the stock of a company) and the appointment of personnel recruited locally with any locally established shipping agency: As indicated in the horizontal section.

3.3 "Multimodal transport operator" means the person on whose behalf the bill of lading/multimodal transport document, or any other document evidencing a contract of multimodal carriage of goods, is issued and who is responsible for the carriage of goods pursuant to the contract of carriage.

nis schedule, a multimodal transport the purpose of inland forwarding of natory terms and conditions for the

transport operations, the ability of ing priority over other merchandise

or goods, between a port or place

for the purpose of this schedule, the following:

iotation to invoicing, these services

oly of the integrated service; document related to the origin and

appointment of personnel recruited

transport document, or any other carriage of goods pursuant to the

30

3.4 "Freight forwarding services" means the activity consisting of organizing and monitoring shipment operations on behalf of shippers, through the procurement of transport and related services, preparation of documentation and provision of business information.

t operations on behalf of shippers, siness information.

31

Agreement Establishing the ASEAN-Australia-New Zealand Free Trade Area

建立东盟-澳大利亚-新西兰自由贸易区的协定

VIET NAM'S SCHEDULE OF MOVEMENT OF NATURAL PERSONS COMMITMENTS

越南关于自然人流动承诺的时间表

AANZFTA – Annex 4 (Viet Nam)

AANZFTA – 附件4(越南)

Mode of delivery: (4) Presence o	f natural person			
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
I. HORIZONTAL COMMITME	NTS			
Access) of the Chapter 8 (Trade		ons), and under Article 3 (National Treatment a service supplier of one Party through pagories of persons set out below.		
2. In accordance with Articles 3, 4 and 8 (National Treatment, Market Access and Schedules of Specific Commitments) of the Chapter 8 (Trade in Services), for the categories of persons set out in this Schedule, Viet Nam specifies below terms, conditions, limitations or qualifications in relation to the supply of a service by a service supplier of a Party through the presence of natural persons of a Party in the territory of Viet Nam.				
permanent residents of another or residents of the other Parties sha	country as it does to the nationals of that all be limited to its obligations under the C	ies which enable it to accord substantially country, the obligations of Viet Nam with GATS, as specified in its Protocol of Acce Viet Nam, shall be limited to their obligation	respect to the permanent ssion to the WTO, and the	
ALL SECTORS INCLUDED IN THIS SCHEDULE (4) Unbound, except measures relating to entry and temporary stay of natural persons who fall in one of the following categories: (a) Intra-corporate transferees				

Additional Commitments ment) and Article 4 (Market presence of natural persons mitments) of the Chapter 8 s, conditions, limitations or al persons of a Party in the by the same treatment to the th respect to the permanent session to the WTO, and the ions under the GATS.

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	enterprise which has established a		
	commercial presence in the territory		
	of Viet Nam, temporarily moving as		
	intra-corporate transferees to that		
	commercial presence and who have		
	been previously employed by the		
	foreign enterprise for at least one		
	year, shall be granted entry and a		
	stay permit for an initial period of		
	three years which may be extended		
	subject to the term of operation of		
	those entities in Viet Nam. At least		
	20% of the total number of managers,		
	executives and specialists shall be		
	Vietnamese nationals. However, a		
	minimum of 3 non-Vietnamese		
	managers, executives and specialists		
	shall be permitted per enterprise.		
	Managers and executives are those		
	who primarily direct the management		
	of the foreign enterprises which have		
	established commercial presence in		
	Viet Nam, receiving only general		
	supervision or direction from the		
	board of directors or stockholders of		
	the business or their equivalent,		
	including directing the establishment		

Add Com	dition mitme	itional nitments	

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
	or a department or subdivision of the			
	establishment, supervising and			
	controlling the work of other			
	supervisory, professional or			
	managerial employees, having the			
	authority personally to hire and fire or			
	recommend hiring, firing or other			
	personnel actions, and who do not directly perform tasks concerning the			
	actual supply of the services of the			
	establishment.			
	establishinent.			
	Specialists are natural persons			
	working within an organization who			
	possess knowledge at an advanced			
	level of expertise and with knowledge			
	of the organization's services,			
	research equipment, techniques or			
	management. In assessing such			
	knowledge, account will be taken not			
	only of knowledge specific to the			
	commercial presence, but also of			
	whether the person has a high level of			
	skills or qualification referring to a			
	type of work or trade requiring specific			
	technical knowledge. Specialists may			
	include, but are not limited to,			
	members of licensed professions.			

1	Additional
	Commitments
+	Commitments

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
	(b) Other personnel Managers, executives and specialists, as defined in (a) above, who cannot be substituted by Vietnamese and who are employed outside Viet Nam's territory by a foreign enterprise which has established a commercial presence in the territory of Viet Nam with a view to participating in the foreign enterprise's activities in Viet Nam, shall be granted entry and a stay permit in conformity with the term of the concerned employment contract or for an initial period of three years whichever is shorter, which may be extended subject to the employment contract between them and the commercial presence. (c) Service sales persons Persons not based in the territory of Viet Nam and receiving no remuneration from a source located			

	Additional Commitments
-	

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	representing a service provider for the purpose of negotiating for the sale of the services of that provider where: (i) such sales are not directly made to the general public; and (ii) the salesperson is not directly engaged in supplying the service. The stay of these salespersons is limited to a 90-day period.		
	(d) Persons responsible for setting up a commercial presence Managers and executives (as defined in (a) above) within a juridical person, who are responsible for the setting up, in Viet Nam, of a commercial presence of a service		
	provider of a Party when (i) these people are not engaged in making direct sales or supplying services; and (ii) the service provider has its principal place of business in the territory of a Party other than Viet Nam and has no other commercial presence in Viet Nam. The stay of these persons is limited to a 90-day period.		

	Additional Commitments
-	
-	

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
	(e) Contractual service suppliers (CSS)			
	Natural persons who are employees			
	of a foreign enterprise having no			
	commercial presence in Viet Nam			
	may enter and stay in Viet Nam for a			
	period of 90 days or for the duration			
	of the contract, whichever is less			
	provided that the following conditions			
	and requirements shall be applied:			
	- The foreign enterprise has			
	obtained a service contract from a			
	Vietnamese enterprise engaged in			
	business operation in Viet Nam. The			
	competent authority of Viet Nam must			
	be able to establish the necessary			
	procedures to guarantee the bona			
	fide character of the contract.			
	- These persons must			
	possess: (a) a university degree or a			
	technical qualification document demonstrating knowledge of an			
	equivalent level; (b) professional			
	qualifications where this is required to			
	exercise an activity in the sector			
	concerned pursuant to the laws and			

	Additional
	Commitments
+	Commitments

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
	regulations of Viet Nam; and (c) at least 5 years of professional experience in the sector. - The number of these persons covered by the service contract shall not be larger than necessary to fulfil the contract, as it may be decided by the laws and regulations and requirement of Viet Nam. - These persons have been employed by the foreign enterprise having no commercial presence in Viet Nam for a period of no less than 2 years and have met the requirements prescribed for "specialist" above. The entry of these persons is allowed for computer and related services (CP 841-845, 849) and engineering services (CPC 8672).			

Additional Commitmen	ts
Commitment	

Мо	Mode of delivery: (4) Presence of natural person							
Sectors and sub-sectors			imitations on Market Access	Lir	nitations on National Treatment	Additional Commitments		
II.	II. SECTOR-SPECIFIC COMMITMENTS							
1.	1. BUSINESS SERVICES							
A.	Professional Services							
(a)	Legal services (CPC 861, excluding: - participation in legal proceedings in the capacity of defenders or representatives of their clients before the courts of Viet Nam; - legal documentation and certification services of the laws of Viet Nam)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.			
(b)	Accounting and auditing and bookkeeping services (CPC 862)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.			
(c)	Taxation services (CPC 863)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.			
(d)	Architectural services (CPC 8671)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.			
(e)	Engineering services (CPC 8672)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.			

	Additional Commitments	_
_		
		_
+		_
\perp		
+		_

;	Sectors and sub-sectors		ors and sub-sectors Limitations on Market Access		mitations on National Treatment	Additional Commitments
(f)	Integrated engineering services (CPC 8673)					
(g)	Urban planning and urban landscape architectural services (CPC 8674)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(i)	Veterinary services (CPC 932) ¹	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
B.	Computer and Related Ser	vices	(CPC 841-845, CPC 849)			
		(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
C.	Research and Developmer	nt Ser	vices	_		
(a)	R&D services on natural sciences (CPC 851)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
E.	Rental/Leasing Services w	ithou	t Operators			
(b)	Relating to aircraft (CPC 83104)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(d)	Relating to other machinery and equipment (CPC 83109)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
F.	Other Business Services					
(a)	Advertising services (CPC 871, excluding	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	The advertising for wine and spirits shall be

¹ Excluding keeping micro-organism strain for veterinary.

Additional Commitments The advertising for wines and spirits shall be

10

Sectors and sub-sectors		ors and sub-sectors Limitations on Market Access		Limitations on National Treatment		Additional Commitments
	advertising for cigarettes)					subject to State regulations, which are applied on a non- discriminatory basis.
(b)	Market research services (CPC 864, excluding 86402)		Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(c)	Management consultant services (CPC 865)		Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(d)	Services related to management consulting - CPC 866, except CPC 86602 - Arbitration and conciliation services for commercial disputes between businesses		Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(e)	(CPC 86602**) Technical testing and analysis services (CPC 8676, excluding conformity testing of transport vehicles and certification of transport vehicles)		Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	

Additional
Commitments
subject to State
regulations, which are
applied on a non-
discriminatory basis.

Sectors and sub-sectors		rs and sub-sectors Limitations on Market Access		Lir	mitations on National Treatment	Additional Commitments
(f)	Services incidental to agriculture, hunting and forestry (CPC 881) ²	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
h)	Services incidental to mining	(CPC	2 883)			
2.	The commitments specified h	hereu		the ri	ghts of the Government of Viet Nam	to set out the necessary
			ulate the oil and gas related activition gations of Viet Nam under the GAT		rried out within the territory or jurisdic	ction of Viet Nam in full
					Unbound, except as indicated in the horizontal section.	ction of Viet Nam in full
(i)		d obli	gations of Viet Nam under the GATS Unbound, except as indicated in	3.	Unbound, except as indicated in	ction of Viet Nam in full

Additional Commitments nt, materials and chemicals, n to set out the necessary iction of Viet Nam in full

> nd wild, rare and precious animals plant, animal genetic resource in mmitment. ulations of Viet Nam.

> > 12

² Excluding services relating to investigation, evaluation and exploitation for natural forest including exploitation of woods and wild, rare and precious animals hunting and trapping, aerial photographing, aerial seed planting and aerial chemicals spraying and dusting, micro-bial plant, animal genetic resource in agriculture. For the avoidance of ambiguity, animal husbandry and the improvement of breeding stock are included in this commitment.

The supply of services related to prospecting, surveying, exploration and exploitation is subject to the applicable laws and regulations of Viet Nam.

Мо	Mode of delivery: (4) Presence of natural person						
;	Sectors and sub-sectors	s and sub-sectors Limitations on Market Access		Lir	nitations on National Treatment	Additional Commitments	
(n)	Maintenance and repair of equipment (not including maritime vessels, aircraft or other transport equipment) (CPC 633)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.		
2.	COMMUNICATION SERVIC	ES					
i.e. coll deli	courier Services (CPC 7512**) xpress delivery services ⁴ , services consisting of ection, sorting, transport and very, whether for domestic foreign destination, of: Written communication ⁵ , on any kind of physical medium, including: - Hybrid mail service; - Direct mail. Except for the handling of items of written	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	Services and services suppliers of any other Party shall be accorded treatment no less favourable than the treatment accorded to the Vietnamese Post Office or its subsidiaries for its competitive activities.	

Express delivery services may include, in addition to greater speed and reliability, value added elements such as collection from point of origin, personal delivery to addressee, tracing and tracking, possibility of changing the destination and address in transit, confirmation of receipt.
 Written communication includes letters, postcards, hand writings, or printed matters such as books, newspapers, periodicals, magazines, or commercial

⁶ Books, catalogues are included hereunder.

Additional Commitments

Services and services suppliers of any other Party shall be accorded treatment no less favourable than the treatment accorded to the Vietnamese Post Office or its subsidiaries for its competitive activities.

m point of origin, personal delivery dicals, magazines, or commercial

13

documents such as bills and invoices, etc.

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
communication the price of which is less than: - 10 times the tariff for the handling of a standard domestic letter in the first weight level for domestic shipments; - US\$9 for international shipments; provided that the gross weight of these items is less than 2,000 grams.) Parcels ⁶ and other goods. Handling of non-addressed ems.			

C. Telecommunication Services

Commitments hereunder are made in accordance with "Notes for Scheduling Basic Telecom Services Commitments" (S/GBT/W/2/REV.1) and "Market Access Limitations on Spectrum Availability" (S/GBT/W/3). For the purpose of these commitments, a "non-facilities based service supplier" means a service supplier which does not own transmission capacity but contracts for such capacity including submarine cable capacity, including on a long-term basis, from a facilities-based supplier. A non facilities-based supplier is not otherwise excluded from owning telecommunications equipment within their premises and permitted public service provision points (POP).

Basic telecommunication	(4) Unbound, except as indicated in	(4) Unbound, except as indicated in	Viet Nam undertakes the
<u>services</u>	the horizontal section.	the horizontal section.	obligations in Annex on
(a) Voice telephone services			Telecommunication under

Additional Commitments

its" (S/GBT/W/2/REV.1) and i-facilities based service ding submarine cable wise excluded from owning

Viet Nam undertakes the obligations in Annex on Telecommunication under

14

;	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(CPC 7521)			Chapter 8.
(b)	Packet-switched data transmission services (CPC 7523**)			For consortium submarine cable links where Viet Nam is member, foreign service
(c)	Circuit-switched data transmission services (CPC 7523**)			suppliers shall be permitted to control fully-owned submarine cable transmission capacity
(d)	Telex services (CPC 7523**)			(e.g. IRU or consortium ownership) terminating at a licensed cable landing
(e)	Telegraph services (CPC 7523**)			station in Viet Nam, and to provide such capacity to international facilities-
(f)	Facsimile services (CPC 7521** + 7529**)			based service suppliers licensed in Viet Nam. As of 11 January 2011,
(g)	Private leased circuit services (CPC 7522** + 7523**)			foreign service suppliers shall be permitted to provide such capacity to international VPN and IXP service suppliers licensed in Viet Nam.

Additional Commitments

Chapter 8.

For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fullyowned submarine cable transmission capacity (e.g. IRU or consortium ownership) terminating at a licensed cable landing station in Viet Nam, and to provide such capacity to international facilitiesbased service suppliers licensed in Viet Nam. As of 11 January 2011, foreign service suppliers shall be permitted to provide such capacity to international VPN and IXP service suppliers licensed in Viet Nam.

15

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(o*) Other services			
Videoconference services (CPC 75292) Video Transmission services, excluding broadcasting ⁷ Radio based services ncludes: + Mobile telephone (terrestrial and satellite) + Mobile data			
(terrestrial and satellite) + Paging + PCS + Trunking Internet Exchange Service (IXP) ⁸			
Basic telecommunication services:	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	Viet Nam undertakes the obligations in Annex on
(o*) Other services	tile Holizofital Section.	the honzontal section.	Telecommunication un Chapter 8.

Broadcasting is defined as the uninterrupted chain of transmission required for the distribution of TV and radio programme signals to the general public, but does not cover contribution links between operators.
 Services providing internet access service (IAS) suppliers with connection between them and to the international Internet backbone.

Additional Commitments Viet Nam undertakes the obligations in Annex on Telecommunication under Chapter 8.

signals to the general public, but done.

16

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Virtual Private Network (VPN) ⁹			For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully owned submarine cable transmission capacity (e.g. IRU or consortium ownership) terminating a licensed cable landing station in Viet Nam, and to provide such capacity to international facilities based service suppliers licensed in Viet Nam. As of 11 January 2011, foreign service suppliers

⁹ Services, provided on commercial terms, establishing and managing a private network over public (shared) networks for the purpose of carrying out, on a non-profit basis, voice and data telecommunications between members of a closed user group defined prior to the creation of the VPN. Such group may include a corporate group or organization, or a group of legal entities with an established relationship affiliated through the pursuit of a common interest. Initial members of a closed user group using VPN service must be listed in a dialling or routing plan approved by the Competent Authority and subject to its oversight. VPN service suppliers shall notify to the Competent Authority changes of membership at least two working weeks prior to actually commencing commercial service and can commence commercial service provided that no objection from the Competent Authority is issued during these two weeks. Members are not allowed to resell VPN services to unaffiliated third parties. Virtual private networks are not allowed to carry/transfer traffic of/between unaffiliated third parties. VPN services can be offered by licensed foreign-invested service suppliers bundled with Internet access service and value-added services from (h) to (n).

Additional Commitments

For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fullyowned submarine cable transmission capacity (e.g. IRU or consortium ownership) terminating at a licensed cable landing station in Viet Nam, and to provide such capacity to international facilitiesbased service suppliers licensed in Viet Nam. As of 11 January 2011, foreign service suppliers

purpose of carrying out, on a none VPN. Such group may include a common interest. Initial members and subject to its oversight. VPN y commencing commercial service weeks. Members are not allowed een unaffiliated third parties. VPN services from (h) to (n).

17

Sectors and sub-sectors	ors and sub-sectors Limitations on Market Access Limitations on National Treatmen		Additional Commitments
			shall be permitted to provide such capacity to international VPN and IXP service suppliers licensed in Viet Nam.
Value-added services	(4) Unbound, except as indicated in	(4) Unbound, except as indicated in	Viet Nam undertakes the
(h) Electronic mail (CPC 7523 **)	the horizontal section.	the horizontal section.	obligations in Annex on Telecommunication under Chapter 8.
(i) Voice mail (CPC 7523 **)			
(j) On-line information and database retrieval (CPC 7523**)			
(k) Electronic data interchange (EDI) (CPC 7523**)			
(I) Enhance/value-added facsimile services, incl store and forward, store and retrieve (CPC 7523**)			
(m) Code and protocol conversion			

1	Additional
1	Commitments
1	shall be permitted to
1	provide such capacity to
1	international VPN and
1	IXP service suppliers
4	licensed in Viet Nam.
-	Viet Nam undertakes the
-	obligations in Annex on
-	Telecommunication unde
1	Chapter 8.
1	
1	
1	
1	
1	
-	
-	
-	
-	
-	
1	
1	
1	
-	
- 1	

•	Sectors and sub-sectors	rs and sub-sectors Limitations on Market Access		nitations on National Treatment	Additional Commitments
(n)	On-line information and data processing (incl. transaction processing) (CPC 843**)				
Val	ue added services	(4) Unbound, except as indicated in	(4)	Unbound, except as indicated in	Viet Nam undertakes the
(o)	Other	the horizontal section.		the horizontal section	obligations in Annex on Telecommunication under Chapter 8.
-	Internet Access Services				Chapter 6.
D.	Audiovisual Services				•
	h regard to motion picture pro	duction, distribution and projection servic	es, al	films must have their content cens	ored by Viet Nam's
(a)	Motion picture production (CPC 96112, excl. video tape)	(4) Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
_	Motion picture distribution (CPC 96113, excl. video	(4) Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	

¹⁰ Services providing internet access to the end users.

Additional Commitments Viet Nam undertakes the obligations in Annex on Telecommunication under Chapter 8. ored by Viet Nam's

19

Sectors and sub-sectors		s and sub-sectors Limitations on Market Access		nitations on National Treatment	Additional Commitments
 Motion picture projective (CPC 9612 		Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
e) Sound recording	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
CONSTRUCTION	AND RELATE	D ENGINEERING SERVICES			
. General construction for building (CPC 512)	on work (4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
General construction for civil engineering (CPC 513)					
. Installation and ass work (CPC 514, 5					
. Building completion finishing work (CPC 517)	n and				
. Other (CPC 511, 515, 51	8)				

Additional Commitments

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
4. DISTRIBUTION SERVICES					
<u>leasures applicable to all sub-s</u>	ectors in Distribution Services:				
igarettes and cigars, books, ne roducts and drugs ¹¹ , explosives	wspapers and magazines, video records s, processed oil and crude oil, rice, cane a	on whatever medium, precious metals and sand beet sugar are excluded from the comm	stones, pharmaceutica		
Commission agents' services (CPC 621, 61111, 6113, 6121)	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.			
. Wholesale trade services (CPC 622, 61111, 6113, 6121)					
 Retailing services (CPC 631 + 632, 61112, 6113, 6121)¹² 					
. Franchising services (CPC 8929)	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.			

Only in technical, natural sciences and technology, business administration and business studies, economics, accounting, international law

and language training fields.

Additional Commitments nd stones, pharmaceutical nmitments. ounting, international law

tablet, capsule or powdered form. al commission agents away from a Iditional sales by other contracted

21

¹¹ For the purposes of this schedule "pharmaceuticals and drugs" do not include non-pharmaceutical nutritional supplements in tablet, capsule or powdered form.

For transparency purposes, this commitment includes multi-level sales by properly trained and certified Vietnamese individual commission agents away from a fixed location for which remuneration is received both for the sales effort and for sales support services that result in additional sales by other contracted distributors.

5	Sectors and sub-sectors	Limitations on Market Access	Lin	nitations on National Treatment	Additional Commitments
bus eng stuc scie	iness administration, manag ineering, environment, survey dies, life sciences, manufactu ence, services, culinary and ho	(C), (D), (E) below, the following additional tement, computer science, constructional tement, community services, land any ing, mathematics, medical science, meaning, mathematics, we dispitality, transport, veterinary science, very science, (C), (D), and (E) below: The education of the control of the con	on, in nd ma edicine isual a	formation systems, dental service rine resources, animal husbandry, lab, multi-field education, nursing, pharand performing arts.	s, economics, education, anguage studies, law, lega armacy, physical sciences,
	Training.	bz), (c), (b), and (c) below. The educa		ontent must be approved by viet in	anns willistry of Education
B.	Secondary education services (CPC 922), excluding B1, B2	(4) Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
B1.	Higher secondary education services (CPC 9222) only for students who have completed 9 years of general education as specified by Vietnamese relevant laws and regulations	(4) Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	

Additional Commitments Iture, architecture, building, es, economics, education, language studies, law, legal narmacy, physical sciences, Nam's Ministry of Education

Mode of delivery: (4) Presence of Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
secondary education services (CPC 9223), only for students who have completed 9 years of general education as specified by Vietnamese relevant laws and regulations	the horizontal section.	the horizontal section.	
C. Higher education services (CPC 923)	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	After the entry into force of the AANZFTA Agreement, if Viet Nam and all other ASEAN Member States enter into any agreement on trade in services between ASEAN, as a region, and a non-Party and in such future agreement on trade in services Viet Nam accords treatment in mode 1 in higher education services (CPC 923) to that non-Party which go beyond the level of treatment she has made under AANZFTA,

C		itional itment	s
of Agreel and Memb any ag in s ASEAI a non- future trade Nam a mode educa 923) which	the ment, all or er Star greem ervice N, as -Party agrin star coord 1 tion s to the go be	if Viether Antes entonent on es be a region and in reemen es treatr	NZFTA t Nam ASEAN ter into a trade etween on, and a such t on s Viet ment in higher (CPC n-Party ie level

Mod	de of delivery: (4) Presence o	of natu	ıral person			
	Sectors and sub-sectors		imitations on Market Access	Lin	nitations on National Treatment	Additional Commitments
						Viet Nam shall extend to the services or service suppliers of Australia and New Zealand treatment no less favourable than that Viet Nam accords to like services or service- suppliers of that non- Party.
D.	Adult education (CPC 924)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
E.	Other education services (CPC 929, including foreign language training)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
6.	ENVIRONMENTAL SERVICE Access to certain geographic		s may be restricted for national sec	urity	reasons ¹³ .	
A.	Sewage Services (CPC 9401)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	Foreign companies are allowed to do business

¹³ For greater transparency, this commitment allows the maintenance or adoption of limitations or restrictions for national security reasons that would be justified under Article XIV and Article XIV bis of the GATS.

Additional Commitments

Viet Nam shall extend to the services or service suppliers of Australia and New Zealand treatment no less favourable than that Viet Nam accords to like services or service-suppliers of that non-Party.

Foreign companies are

rity reasons that would be justified

24

allowed to do business

;	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
				activities in Viet Nam in the form of build-operate transfer (BOT) and build transfer-operate (BTO).	
B.	Refuse disposal services (CPC 9402) 14	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	Foreign companies are allowed to do business activities in Viet Nam in the form of build-operate transfer (BOT) and build-transfer-operate (BTO).	
D. -	Other services Cleaning services of exhaust gases (CPC 94040) and noise abatement services (CPC 94050)	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.		
-	Environmental impact assessment services (CPC 94090*)	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.		

¹⁴ Import of refuse is forbidden by law. Treatment and disposal of hazardous waste is regulated by Law.

Additional Commitments activities in Viet Nam in the form of build-operate-transfer (BOT) and buildtransfer-operate (BTO). Foreign companies are allowed to do business activities in Viet Nam in the form of build-operate-transfer (BOT) and buildtransfer-operate (BTO).

Sectors and sub-sectors		Limitations on Market Access	Limitations on National Treatment	Additional Commitments
7.	FINANCIAL SERVICES			
۹.	Insurance and Insurance- Related Services	(4) Unbound, except as indicated i the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
ì.	Direct insurance			
	(a) Life insurance, excl. health insurance services(b) Non-life insurance services			
١.	Reinsurance and retrocession			
Э.	Insurance intermediation (such as brokerage and agency)			
d.	Services auxiliary to insurance (such as consultancy, actuarial, risk assessment and claim settlement)			

Commitments with respect to banking and other financial services are undertaken in accordance with relevant laws and regulations

Commitments laws and regulations

26

Additional

Sectors and sub-sectors	Limitations on Market Access	on Market Access Limitations on National Treatment		
	authorities of Viet Nam to ensure the cons and Annex on Financial Services under	sistency with Article VI of the GATS and Pa Chapter 8.	ara 2 (a) of the GATS	
As a general rule and on a n institutional and juridical form		ing and other financial services or product	s is subject to relevant	
(a) Acceptance of deposits and other repayable funds from the public	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.		
(b) Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transaction				
(c) Financial leasing				
(d) All payment and money transmission services, including credit, charge and debit cards, travellers' cheques and bankers drafts				
(e) Guarantees and commitments				
f) Trading for own account or				

Additional Commitments Para 2 (a) of the GATS cts is subject to relevant

Mode of delivery: (4) Presence of natural person					
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:					
 Money market instrument (including cheques, bills, certificates of deposits); Foreign exchange; Exchange rate and interest rate instrument incl products such as swaps, forward rate agreements; Bullion. 					
(i) Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial, depository and trust services					
(j) Settlement and clearing					

	Additional Commitments
-	Communicates

of delivery: (4) Presence of tors and sub-sectors	Limitations on Market Access	Linde Constant	Additional
rvices for financial		Limitations on National Treatment	Additional Commitments
erives for financial sets, including securities, erivative products, and her negotiable struments			
ovision and transfer of ancial information, and ancial data processing of related software by appliers of other financial ervices			
dvisory, intermediation and other auxiliary financial ervices on all activities ted in subparagraphs om (a) to (k), including edit reference and ealysis, investment and ertfolio research and lvice, advice on equisitions and on exporate restructuring and rategy			
•	(4) Unbound, except as indicated in	(4) Unbound, except as indicated in	
tion en	visory, intermediation I other auxiliary financial vices on all activities ed in subparagraphs in (a) to (k), including dit reference and alysis, investment and tfolio research and vice, advice on juisitions and on porate restructuring and	visory, intermediation I other auxiliary financial vices on all activities ed in subparagraphs in (a) to (k), including dit reference and elysis, investment and tfolio research and vice, advice on equisitions and on porate restructuring and itegy	visory, intermediation I other auxiliary financial vices on all activities ed in subparagraphs in (a) to (k), including dit reference and elysis, investment and tfolio research and vice, advice on equisitions and on porate restructuring and itegy

	Additional Commitments
+	Communicates
1	

29

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following: - Derivative products incl. futures and options; - Transferable securities; - Other negotiable instruments and financial assets, excluding bullion.			
g) Participation in issues of all kinds of securities incl. under-writing and placement as an agent (publicly or privately), provision of services related to such issues			
Asset management, such as portfolio management, all forms of collective investment management, pension fund management, custodial depository and trust services			

1	A -1-1141			
	Additional Commitments			
+	Communicine			

30

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Settlement and clearing services for securities, derivative products, and other securities-related instruments			
Provision and transfer of financial information, and related software by suppliers of securities services			
Advisory, intermediation and other auxiliary securities-related excluding (f), including investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy (for other services under (I), refer to (I) under banking sector)			

Additional	
Commitments	

	de of delivery: (4) Presence o		•	l		Additional	
,	Sectors and sub-sectors	Limitations on Market Access		Lir	nitations on National Treatment	Commitments	
8.							
A.	Hospital services (CPC 9311)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.		
B.	Medical and dental						
ser	vices						
_	(CPC 9312)	<u> </u>					
9.	TOURISM AND TRAVEL RE	1		1			
A. incl	Hotel and restaurant uding	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.		
-	Lodging services (CPC 64110)						
-	Catering food (CPC 642) and drink services (CPC 643)						
B.	Travel agencies and tour operator services (CPC 7471)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.		
10.	RECREATIONAL, CULTUR	AL A	ND SPORTING SERVICES				
A.	Entertainment services (including theatre, live bands and circus services) (CPC 9619)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.		
D.	Other	(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in		

Additional Commitments

;	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
- 11.	Electronic games business (CPC 964**) TRANSPORT SERVICES	the horizontal section.	the horizontal section.		
A. (a) (b)	Maritime Transport Services Passenger transportation less cabotage (CPC 7211) Freight transportation less cabotage (CPC 7212)	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	The following services at the port are made available to international maritime transport suppliers on reasonable and non-discriminatory terms and conditions: 1. Pilotage; 2. Towing and tug assistance; 3. Provisioning, fuelling and watering 4. Garbage collecting and ballast waster disposal; 5. Port Captain's/Harbour Master's services; 6. Navigation aids; 7. Shore-based operational services	

s
.5

The following services at the port are made available to international maritime transport suppliers on reasonable and non-discriminatory terms and conditions:

- Pilotage;
- 2. Towing and tug assistance;
- Provisioning, fuelling and watering
- and watering
 4. Garbage collecting and ballast waste disposal;
- 5. Port Captain's/Harbour Master's services;
- 6. Navigation aids;
- 7. Shore-based operational services essential to ship

33

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
			operations, including communications, water and electrical supplies; 8. Emergency repair facilities; 9. Anchorage, berth and berthing services; 10. Access to maritime agency services. ¹⁵
 Maritime Auxiliary Services Container handling services (CPC 7411)¹⁶ 	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
- Customs Clearance Services ¹⁷	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	

With respect to the access to and use of maritime agency services mentioned in the Additional Commitments column, where road, rail, inland waterways, coastal and inland shipping, and related auxiliary services are not otherwise fully covered in the schedule, a multimodal transport operator shall have the ability to access Vietnamese maritime agency services suppliers to rent, hire or charter trucks, railway carriages, or barges and related equipment, for the purpose of onward forwarding of international cargoes carried by sea.

Additional Commitments operations, including communications, water and electrical supplies; 8. Emergency repair facilities; 9. Anchorage, berth and berthing services; 10. Access to maritime agency services. 15

there road, rail, inland waterways, sport operator shall have the ability ated equipment, for the purpose of

on behalf of another party customs provider or a usual complement of

34

¹⁶ Public utility concession or licensing procedures may apply in case of occupation of the public domain.

¹⁷ "Customs clearance services" (alternatively "customs house brokers' services") means activities consisting in carrying out on behalf of another party customs formalities concerning import, export or through transport of cargoes, whether this service is the main activity of the service provider or a usual complement of its main activity.

Sectors and sub-sectors		Limitations on Market Access	Limitations on National Treatment	Additional Commitments
-	Container Station and Depot Services ¹⁸	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
B.	Internal Waterways Transport	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
(a)	Passenger transport (CPC 7221)			
(b)	Freight transport (CPC 7222)			
C.	Air Transport Services	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
(a)	Sales and marketing air products services	and nonestinal document	and not income and a section in	
(b)	Computer reservation services	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
(c)	Maintenance and repair of aircraft (CPC 8868**)	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
E .	Rail Transport Services	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
(a)	Passenger transportation			

¹⁸ "Container station and depot services" means activities consisting in storing containers, whether in port areas or inland, with a view to their stuffing/stripping, repairing and making them available for shipments.

Additional Commitments

th a view to their stuffing/stripping,

35

Sectors and sub-sectors		Limitations on Market Access		Limitations on National Treatment		Additional Commitments
	(CPC 7111)					
(b)	Freight transportation (CPC 7112)					
F.	Road Transport Services	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(a)	Passenger transportation (CPC 7121+7122)					
(b)	Freight transportation (CPC 7123)					
H.	Services Auxiliary to all Modes of Transport	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(a)	Container handling services, except services provided at airports (part of CPC 7411)					
(b)	Storage and warehouse services (CPC 742)	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(c)	Freight transport agency					

Additional Commitments

¹⁹ Including freight forwarding services. These services mean the activities consisting of organizing and monitoring shipment operations on behalf of shippers, through the acquisition of transport and related services, preparation of documentation and provision of business information.

t operations on behalf of shippers,

Mode of delivery: (4) Presence of natural person						
Sectors and sub-sectors		Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
	services (CPC 748) ¹⁹					
(d)	Other (part of CPC 749) ²⁰	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.			

²⁰ Include the following activities: bill auditing; freight brokerage services; freight inspection, weighing and sampling services; freight receiving and acceptance services; transportation document preparation services. These services are provided on behalf of cargo owners.

; freight receiving and acceptance

Additional Commitments

rizontal section.