# Annex III Non-Conforming Measures of Chile with Respect to Financial Services

## **Introductory Note for the Schedule of Chile**

- 1. The Schedule of Chile to Annex III sets out:
  - (a) in the headnotes, the limitations or clarifications to the commitments of Chile with respect to the obligations described in Sections I and II;
  - (b) in Section I, pursuant to article 12.9(1) (Non-Conforming Measures), the existing measures of Chile that are not subject to some or all of the obligations imposed by:
    - (i) Article 12.2 (National Treatment);
    - (ii) Article 12.4 (Market Access for Financial Institutions);
    - (iii) Article 12.5 (Cross-Border Trade);
    - (iv) Article 12.8 (Senior Management and Boards of Directors); or
    - (v) Annex 12.9, Section A (Right of Establishment with Respect to Certain Financial Services); and
  - (c) in Section II, pursuant to article 12.9(2) (Non-Conforming Measures), the existing and future measures of Chile that are not subject to some or all of the obligations imposed by:
    - (i) Article 12.2 (National Treatment);
    - (ii) Article 12.3 (Most-Favored-Nation Treatment);
    - (iii) Article 12.4 (Market Access for Financial Institutions);
    - (iv) Article 12.5 (Cross-Border Trade);
    - (v) Article 12.8 (Senior Management and Boards of Directors); or
    - (vi) Annex 12.9, Section A (Right of Establishment with Respect to Certain Financial Services).
- 2. Each entry in Section I as described in paragraph 1(b) sets out the following elements:
  - (a) **Sector** to which the non-conforming measure applies;

- (b) **Subsector** of the financial services sector to which the non-conforming measure applies;
- (c) **Obligations Concerned** specifies the obligation(s) referred to in paragraph 1(b) that, pursuant to Article 12.9, do not apply to the listed measures;
- (d) **Measures** identifies the laws, regulations, or other measures for which the entry is made. A measure cited in the **Measures** element:
  - (i) means the measure as amended, continued, or renewed as of the date of entry into force of this Agreement, and
  - (ii) includes any subordinate measure adopted or maintained under the authority of and consistent with the measure;
- (e) **Description** provides a general, non-binding description of the **Measures**.
- 3. Each entry in Section II as described in paragraph 1(c) above sets out the following elements:
  - (a) **Sector** to which the non-conforming measure applies or will apply;
  - (b) **Subsector** of the financial services sector to which the non-conforming measure applies or will apply;
  - (c) **Obligations Concerned** specifies the obligation(s) referred to in paragraph 1(c) that, pursuant to Article 12.9(2), do not or will not apply to the listed measures;
  - (d) **Measures**, as applicable, identifies the laws, regulations, or other measures for which the entry is made. A measure cited in the **Measures** element:
    - (i) means the measure as amended, continued, or renewed as of the date of entry into force of this Agreement, and
    - (ii) includes any subordinate measure adopted or maintained under the authority of and consistent with the measure;
  - (e) **Description** provides a general, non-binding description of the **Measures**.
- 4. In accordance with Article 12.9(1)(a) and 12.9(2), the articles of this Agreement specified in the Obligations Concerned element of an entry do not apply to the law, regulations, or other measure identified in the Measure or in the Description element of that entry.

## Headnotes

- 1. Commitments in the financial services sector under this Agreement are undertaken subject to the limitations and conditions set forth in these headnotes and the schedule below.
- 2. Juridical persons supplying financial services and constituted under the laws of Chile are subject to non-discriminatory limitations on juridical form.<sup>1</sup>
- 3. Article 12.9(1)(c) (Non-Conforming Measures) shall not apply to non-conforming measures relating to Article 12.4 (Market Access for Financial Institutions) and Annex 12.9 Section A (Right of Establishment with Respect to Certain Financial Services).

<sup>&</sup>lt;sup>1</sup> For example, partnerships (sociedades de personas) are generally not acceptable juridical forms for financial institutions in Chile. This headnote is not in and of itself intended to affect, or otherwise limit, a choice by a financial institution of the other Party between branches or subsidiaries.

# Section I **Banking and Other Financial Services (Excluding Insurance)**

Financial Services

Subsector:	Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

Sector:

*Decreto con Fuerza de Ley N° 3*, Official Gazette of **Measures:** 

December 19, 1997, Ley General de Bancos, Title II,

Articles 27, 32, and 34.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de Sociedades Anónimas, Title XI, Articles 121 and following.

**Description:** Banking institutions must be established as corporations

(sociedades anónimas) or as branches, under Chilean law, in conformity with the Ley General de Bancos and with Ley

 $N^{\circ}$  18.046, related to the establishment of a foreign

corporation agency.

The capital and the reserves that foreign banks assign to their branches, must be effectively transferred and converted into domestic currency in conformity with any of the systems authorized by Law or by the Banco Central de

Chile.

The increases of capital or reserves that do not come from capitalization of other reserves, will have the same

treatment as the initial capital and reserves.

In the transactions between a branch and its main office abroad, both will be considered as independent entities.

No foreign bank will be able to invoke rights derived from its nationality regarding transactions that its branch may

carry out in Chile.

Sector:	Financial Services

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Decreto con Fuerza de Ley  $N^{\circ}$  3, Official Gazette of

December 19, 1997, Ley General de Bancos, Title II,

Article 33.

**Description:** The authorization given by the *Superintendente de Bancos e* 

*Instituciones Financieras* to representative offices is subject to revocation if its maintenance is found to be inconvenient,

as expressed in the Ley General de Bancos.<sup>2</sup>

<sup>&</sup>lt;sup>2</sup> This non conforming measure is not intended to limit any remedies that the investor affected by the revocation of the authorization may have under Chilean law to challenge the measure.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Decreto con Fuerza de Ley N° 3, Official Gazette of

December 19, 1997, Ley General de Bancos, Title XIV,

Article 112.

**Description:** Financial companies (sociedades financieras) must be

established as corporations (*sociedades anónimas*) under Chilean law, in conformity with the *Ley General de Bancos*.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley  $N^{\circ}$  18.840, Official Gazette of October 10, 1989, Ley

Orgánica Constitucional del Banco Central de Chile, Title

III, Article 41.

**Description:** Only banks, juridical persons, stockbrokers and securities

agents, all of which must be established in Chile as legal entities, can operate in the Formal Exchange Market.

Juridical persons, stockbrokers and securities agents require

prior authorization from the Banco Central de Chile to

operate in the Formal Exchange Market.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned**: Right of Establishment

Senior Management and Boards of Directors

**Measures:** Ley N° 18.045, Official Gazette of October 22, 1981, Ley de

Mercado de Valores, Titles VI and VII, Articles 24, 26 and

27.

**Description:** Legal entities performing the activities of stockbroker and

securities agent must be established under Chilean law.

The directors, administrators, managers or legal

representatives of these legal entities, must be Chileans or

foreigners with a residence permit.

Sector: Financial Services

Subsector: Banking and Other Financial Services

Obligations Concerned: Right of Establishment

**Measures:** Decreto Ley N° 1.328, Official Gazette of December 19, 1979, Ley de Fondos Mutuos, Title I, Articles 3, 6 and 7.

*Ley N° 18.046*, Official Gazette of October 22, 1981, *Ley de Sociedades Anónimas*, Title XIII, Articles 126 to 132.

Ley N° 18.045, Official Gazette of October 22, 1981, Ley de Mercado de Valores, Title XXVII, articles 220 to 238.

**Description:** The management of mutual funds can be performed only by

mutual fund management companies and general fund management companies established as special purpose corporations (sociedades anónimas especiales) under

Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley  $N^{\circ}$  18.815, Official Gazette of July 29, 1989, Ley de

Fondos de Inversión, Title I and II, articles 3, 6 and 7.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de

Sociedades Anónimas, Title XIII, articles 126 to 132.

*Ley N° 18.045*, Official Gazette of October 22, 1981, *Ley de Mercado de Valores*, Title XXVIII, articles 220 to 238.

**Description:** The management of investment funds can be performed

only by investment fund management companies and general fund management companies, established as special purpose corporations (sociedades anónimas especiales)

under Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Description:** 

**National Treatment** 

**Measures:** Ley  $N^{\circ}$  18.657, Official Gazette of September 29, 1987, Ley

de Fondos de Inversión de Capital Extranjero, Titles I and

II, Articles 12, 14 and 18.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de

Sociedades Anónimas, Title XIII, Articles 126 to 132.

Ley N° 18.045, Official Gazette of October 22, 1981, Ley de Mercado de Valores, Title XXVII, Articles 220 to 238.

The management of foreign capital investment funds (FICE) can be performed only by foreign capital investment fund management companies, investment fund management companies and general fund management companies, established as special purpose corporations (*sociedades anónimas especiales*) under Chilean law. However, the administration of foreign capital investment funds created by foreign institutional investors can be managed through a

legal representative with domicile in Chile.

The capital of a foreign capital investment fund may not be remitted abroad until five years from the date in which the

contribution was made.

Sector: Financial Services

Subsector: Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley  $N^{\circ}$  19.281, Official Gazette of December 27, 1993, Ley

de Administradoras de Fondos para la Vivienda, Title VI,

Article 55.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de

Sociedades Anónimas, Title XIII, Articles 126 to 132.

Ley  $N^{\circ}$  18.045, Official Gazette of October 22, 1981, Ley de

Mercado de Valores, Title XXVII, Articles 220 to 238.

**Description:** The management of housing funds can be performed only

by housing fund management companies and general fund management companies, established as special purpose corporations (*sociedades anónimas especiales*) under

Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley N° 18.876, Official Gazette of December 21, 1989, Ley

de Depósito y Custodia de Valores, Titles I and II, Articles

1 and 18.

Ley  $N^{\circ}$  18.046, Official Gazette of October 22, 1981, Ley de Sociedades Anónimas, Title XIII, Articles 126 to 132.

**Description:** Securities deposit and custody agencies must be established

as special purpose corporations (sociedades anónimas

especiales) under Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley N° 18.045, Official Gazette of October 22, 1981, Ley de

Mercado de Valores, Title XVIII, Articles 132 and 133.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de

Sociedades Anónimas, Title XIII, Articles 126 to 132.

**Description:** The activity of securitization can be performed only by

special purpose corporations (sociedades anónimas

especiales) established under Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley N° 18.045, Official Gazette of October 22, 1981, Ley de

Mercado de Valores, Title VII, Articles 38, 40 and 41.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de

Sociedades Anónimas, Title XIII, Articles 126 to 132.

**Description:** Stock exchanges must be established as special purpose

corporations (sociedades anónimas especiales) under

Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley N° 18.045, Official Gazette of October 22, 1981, Ley de

Mercado de Valores, Title XIX, Article 155.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de

Sociedades Anónimas, Title XIII, Articles 126 to 132.

**Description:** Clearing houses of futures, options and other contracts of

similar nature that the *Superintendencia de Valores y Seguros* may authorize, must be established as special purpose corporations (*sociedades anónimas especiales*)

under Chilean law.

Only stock exchanges established in Chile and stock brokers

who are members of those exchanges can be shareholders of

clearing houses.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley N° 18.045, Official Gazette of October 22, 1981, Ley de

Mercado de Valores, Title XIV, Articles 71 and 72.

**Description:** The activity of credit risk rating and analysis can be

performed only by partnerships (sociedades de personas)

established under Chilean law.

Not less than 60 percent of the partnership's capital must be

held by the principal partners.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley  $N^{\circ}$  19.220, Official Gazette of May 31, 1993, Ley de

Bolsa de Productos Agropecuarios, Title I, Articles 1, 2 and

3.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de

Sociedades Anónimas, Title XIII, Articles 126 to 132.

**Description:** Cattle and agricultural commodities exchanges must be

established as special purpose corporations (sociedades

anónimas especiales) under Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley  $N^{\circ}$  19.220, Official Gazette of May 31, 1993, Ley de

Bolsa de Productos Agropecuarios, Title IV, Articles 24, 25

and 26.

Ley N° 18.046, Official Gazette of October 22, 1981, Ley de

Sociedades Anónimas, Title XIII, Articles 126 to 132.

**Description:** Clearing houses of futures and options on cattle and

agricultural commodities must be established as special purpose corporations (sociedades anónimas especiales)

under Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

Measures: Ley  $N^{\circ}$  19.220, Official Gazette of May 31, 1993, Ley de

Bolsa de Productos Agropecuarios, Title II, Articles 6, 7, 8,

9, 10 and 11.

**Description** Legal entities performing the activity of cattle and

agricultural commodities broker must be established under

Chilean law.

**Financial Services Sector:** 

Banking and Other Financial Services **Subsector:** 

**Obligations Concerned:** Right of Establishment

*Decreto con Fuerza de Ley N° 251*, Official Gazette of May 22, 1931, *Ley de Seguros*, Title V, Article 88. **Measures:** 

**Description** Mortgage Loans Management Agencies must be established

as corporations (sociedades anónimas) under Chilean law.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** Right of Establishment

**Measures:** Ley  $N^{\circ}$  19.491, Official Gazette of January 29, 1997,

Administradoras de Recursos Financieros de Terceros Destinados a la Adquisición de Bienes, Articles 1 and 2.

**Description:** Companies managing collective plans for the acquisition of

certain goods, must be established as special purpose corporations (sociedades anónimas especiales) under

Chilean law.

**Financial Services Sector:** 

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** National Treatment

Ley  $N^{\circ}$  18.045, Official Gazette of October 22, 1981, Ley de Mercado de Valores, Titles VI and VII, Articles 24 and 26. **Measures:** 

**Description:** Natural persons performing the activity of stockbroker and

securities agent in Chile must be Chileans or foreigners with

a residence permit.

# **Section I Insurance and Insurance-related Services**

Sector: Financial Services

**Subsector:** Insurance and Insurance-related Services

**Obligations Concerned:** Senior Management and Board of Directors

**Measures:** Decreto con Fuerza de Ley N° 251, Official Gazette of May

22, 1931, Ley de Seguros, Title III, Article 58.

Decreto Supremo N° 863 de 1989 del Ministerio de

Hacienda, Official Gazette of April 5, 1990, Reglamento de los Auxiliares del Comercio de Seguros, Title I, Article 2,

letter c).

**Description:** Administrators and legal representatives of legal entities

performing the activity of insurance brokerage must be

Chileans or foreigners with a residence permit.

**Subsector:** Insurance and Insurance-related Services

**Obligations Concerned:** National Treatment

**Measures:** Decreto con Fuerza de Ley N° 251, Official Gazette of May

22, 1931, Ley de Seguros, Title I, Article 16.

**Description:** Reinsurance brokerage can be performed by foreign

reinsurance brokers. These brokers shall be juridical

persons, demonstrate that the entity is legally established in its country of origin and authorized to intermediate risks

ceded from abroad, and provide the date that such

authorization was granted. Such entities shall designate a representative in Chile to represent them with broad powers. The representative may be subject to summons and must

have residence in Chile.

**Subsector:** Insurance and Insurance-related Services

**Obligations Concerned:** Market Access

Senior Management and Board of Directors

Measures: Decreto con Fuerza de Ley 251, Official Gazette of May 22,

1931, Ley de Seguros, Title III, Article 62.

**Description:** Legal entities performing the activity of claim settlement

must be organized under Chilean law. The administrators and legal representatives of these legal entities must be

Chileans or foreigners with a residence permit.

**Subsector:** Insurance and Insurance-related Services

**Obligations Concerned:** National Treatment

**Measures:** Decreto con Fuerza de Ley N° 251, Official Gazette of May

22, 1931, Ley de Seguros, Title I, Article 20.

**Description:** In the case of the types of insurance covered in *Decreto Ley* 

3.500, involving the cession of reinsurance to foreign reinsurers, the deduction for reinsurance can not exceed 40 percent of the total of the technical reserves associated with

those types of insurance or a higher percentage if set by the

Superintendencia de Valores y Seguros.

**Subsector:** Insurance and Insurance-related Services

**Obligations Concerned:** National Treatment

**Measures:** Decreto con Fuerza de Ley N° 251, Official Gazette of May

22, 1931, Ley de Seguros, Title I, Articles 58 and 62.

Decreto Supremo N° 863 de 1989 del Ministerio de

Hacienda, Official Gazette of April 5, 1990, Reglamento de los Auxiliares del Comercio de Seguros, Title I, Article 2,

letter c).

**Description:** Natural persons performing the activity of insurance

brokerage and claim settlement must be Chileans or

foreigners with a residence permit.

# **Section II**

Subsector:	All Subsectors
<b>Obligations Concerned:</b>	Right of Establishment Market Access
Description:	Chile reserves the right to adopt measures that restrict or require specific types of juridical form or establishment, such as subsidiaries, with respect to financial conglomerates, including the entities forming part of it.

Financial Services

**Sector:** 

Sector: Financial Services

Subsector: All Subsectors

**Obligations Concerned:** Cross Border Trade

Measure: Ley 18.840, Official Gazette of October 10, 1989, Ley

Orgánica Constitucional del Banco Central de Chile, Title

III.

**Description:** The purchase of financial services, by persons located in the

territory of Chile and its nationals wherever located, from financial services suppliers of the United States shall be subject to the exchange rate regulations adopted or maintained by the *Banco Central de Chile* in accordance

with its Organic Law (Ley 18.840).

**Subsector:** All Subsectors

**Obligations Concerned:** National Treatment

Senior Management and Board of Directors

**Description:** In the transfer or disposal of any interest in stock or asset

held in an existing state enterprise or governmental entity, Chile reserves the right to prohibit or impose limitations on the ownership of said interest or asset, and on the right of foreign investors or their investment to control any State company created thereby or investments made by the same. In connection with any such transfer or disposal, Chile may adopt or maintain any measure related to the nationality of senior management and member of the Board of Directors.

A **State company** shall mean any company owned or controlled by Chile by means of an interest share in the ownership thereof, and it shall include any company created after the effective date of this Agreement for the sole purpose of selling or disposing of its interest share in the capital or assets of an existing state enterprise governmental entity.

**Subsector:** Banking and Other Financial Services

**Obligations Concerned:** National Treatment

**Measure:** Decreto Ley N° 2.079, Official Gazette of January 18, 1978, Ley

Orgánica del Banco del Estado de Chile.

Decreto Ley N° 1.263, Official Gazette of November 28, 1975, Decreto Ley Orgánico de Administración Financiera del Estado,

Article 6.

**Description:** Chile may grant advantages or exclusive rights to *Banco del Estado* 

de Chile, a Chilean state owned bank, including but not limited to the following: the management of the Chilean government financial resources is made only through deposits in the Cuenta Única Fiscal and in its subsidiary accounts, all of which must be kept at Banco

del Estado de Chile.

**Subsector:** Insurance and Insurance-related Services

**Obligations Concerned:** Market Access

**Description:** Chile reserves the right to adopt or maintain any measure

with respect to Article 12.4 (Market Access), except for the insurance services scheduled below and under the terms,

limitations and conditions specified therein.

## **Subsector**

### **Limitation on Market Access**

## **Insurance and reinsurance services:**

- 1.- In Chile, the insurance business is divided into two groups: the first group comprises companies that ensure goods and property against the risk of loss or damage, while the second comprises those that provide insurance or guarantee, within or at the end of a certain term, a capital sum, a paid-up policy or an income for the insured or his beneficiaries. The same insurance company may not be constituted in such a way as to cover both categories of risk.
- 2.- Credit insurance companies, even though classified in the first group, must be established as corporations with the sole purpose of covering this type of risk, i.e. loss of or damage to the property of the insured as a result of the non-payment of a money debt or loan, being also permitted to cover guarantee and fidelity risks.
- 3.- The Chilean insurance schedule does not include insurance related to the social security system.

### **Insurance:**

Sale of direct life insurance (does not include insurance related to the social security system) (CPC 81211)

Sale of direct general insurance (CPC 8129, except 81299) (excluding social security institutions (*ISAPRES*) i.e. legal persons set up for the purpose of providing health benefits to persons who opt to become members and financed through the statutory contribution of a percentage of taxable income fixed by law or a higher amount, as the case may be. It also excludes the National Health Fund (*FONASA*), a public

Insurance services can be provided only by insurance corporations established in Chile for the exclusive purpose of developing this line of business, either direct life insurance or direct general insurance. In the case of general credit insurance (CPC 81296), they must be established as insurance corporations with the exclusive purpose of covering this type of risk. Insurance corporations can be legally constituted only in accordance with the provisions of the law on corporations. Insurance may be taken out directly or through insurance brokers who, to engage in that activity, must be enrolled in the Register maintained by the

service financed by the government and the statutory contribution of a percentage of taxable income fixed by law, which is jointly responsible for paying benefits under the optional health scheme which persons not members of an <i>ISAPRE</i> may join).	Superintendencia de Valores y Seguros (SVS) and must satisfy the requirements of the law.
Insurance brokers (CPC 81401)	Must be enrolled in the Register maintained by the SVS and fulfill the requirements established by the SVS. Only legal persons legally constituted in Chile for this specific purpose may provide this service.
Reinsurance and retrocession (Including reinsurance brokers)	Reinsurance services are provided by reinsurance corporations established in Chile in accordance with the provisions of the law on corporations and authorized by the SVS. Corporations may also provide reinsurance services as a complement to their insurance business if their articles of association so allow.  Reinsurance services may also be provided by foreign reinsurers and foreign reinsurance brokers enrolled in the Register maintained by the SVS.

**Subsector:** Insurance and Insurance-related Services

**Obligations Concerned:** Cross-border Trade

**Measures:** Decreto con Fuerza de Ley N° 251, Official Gazette of May

22, 1931, Ley de Seguros, Title I, Article 4.

**Description:** All types of insurance that Chilean law makes or may make

compulsory, and all insurance related to social security, cannot be contracted outside Chile. This reservation shall not apply to the types of insurance included in Chile's commitments listed in paragraph 3(a)(i) and 3(a)(ii) of

Annex 12.5.

**Subsector:** Social Services

**Obligations Concerned:** National Treatment

Most Favored Nation Treatment

Market Access Cross-border Trade

Senior Management and Board of Directors

Right of Establishment

**Description:** Chile reserves the right to adopt or maintain any measure

with respect to the provision of public law enforcement and correctional services, and the following services to the

extent that they are social services established or maintained for reasons of public interest: income security or insurance,

social security or insurance, social welfare, public education, public training, health care and child care.

# Annex III Non-Conforming Measures of the United States with Respect to Financial Services

## **Introductory Note for the Schedule of the United States**

Relating to Banking and Other Non-Insurance Financial Services

- 1. The Schedule of the United States to Annex III with respect to banking and other non-insurance financial services sets out:
  - (a) in Section A, the headnotes that limit or clarify the commitments of the United States with respect to the obligations described in subparagraph (b)(i)-(iv), and
  - (b) in Section B, pursuant to Article 12.9 (Non-Conforming Measures), the existing measures of the United States that are not subject to some or all of the obligations imposed by:
    - (i) Article 12.2 (National Treatment);
    - (ii) Article 12.3 (Most-Favored-Nation Treatment);
    - (iii) Article 12.8 (Senior Management and Boards of Directors); or
    - (iv) Annex 12.9, Section A (Right of Establishment with Respect to Certain Financial Services).
- 2. Each entry in Section B as described in paragraph 1(b) sets out the following elements:
  - (a) **Description of Non-Conforming Measures** sets out the non-conforming aspects of the entry and the subsector, financial institution, or activities covered by the entry;
  - (b) **Measures** identifies the laws, regulations, or other measures for which the entry is made. A measure cited in the **Measures** element:
    - (i) means the measure as amended, continued, or renewed as of the date of entry into force of this Agreement, and
    - (ii) includes any subordinate measure adopted or maintained under the authority of and consistent with the measure;

(c) **Obligations Concerned** specifies the obligation(s) referred to in paragraph 1(b) that, pursuant to Article 12.9, do not apply to the listed measure(s);

#### Relating to Insurance

- 3. The Schedule of the United States to Annex III with respect to insurance sets out:
  - (a) headnotes that limit or clarify the commitments of the United States with respect to the obligations described in subparagraph (b)(i)-(v), and
  - (b) pursuant to Article 12.9 (Non-Conforming Measures), a schedule of existing measures of the United States that do not conform to some or all of the obligations imposed by:
    - (i) Article 12.2 (National Treatment);
    - (ii) Article 12.3 (Most-Favored-National Treatment);
    - (iii) Article 12.4 (Market Access for Financial Institutions);
    - (iv) Article 12.5 (Cross-Border Trade); or
    - (v) Article 12.8 (Senior Management and Boards of Directors).
- 4. Each entry in the schedule of non-conforming measures described in paragraph 3(b) sets out the following elements:
  - (a) **Obligations Concerned** specifies the obligation(s) referred to in paragraph 3(b) that, pursuant to Article 12.9, do not apply to the listed measure(s);
  - (b) **Level of Government** indicates the level of government maintaining the listed measure(s);
  - (c) **Measures** identifies the laws, regulations, or other measures for which the entry is made. A measure cited in the **Measures** element:
    - (i) means the measure as amended, continued, or renewed as of the date of entry into force of this Agreement, and
    - (ii) includes any subordinate measure adopted or maintained under the authority of and consistent with the measure;
  - (d) **Description** provides a general, nonbinding description of the **Measures**.

## Common Provision

5. In accordance with Article 12.9(1)(a) (Non-Conforming Measures), the articles of this Agreement specified in the **Obligations Concerned** element of an entry do not apply to the law, regulation, or other measure identified in the **Measures** element or in the **Description of Non-Conforming Measures** element of that entry.

# Annex III Schedule of the United States with Respect to Banking and Other Financial Services (Excluding Insurance)

#### Section A - Headnotes

- 1. Commitments in these subsectors under this Agreement are undertaken subject to the limitations and conditions set forth in these headnotes and in Section B below.
- 2. National treatment commitments in these subsectors are subject to the following limitations: National treatment will be provided based upon the foreign bank's "home state" in the United States, as that term is defined under the International Banking Act, where that Act is applicable. A domestic bank subsidiary of a foreign firm will have its own "home state," and national treatment will be provided based upon the subsidiary's home state, as determined under applicable law.<sup>1</sup>
- 3. To clarify the U.S. commitment with respect to Annex 12.9 (Specific Commitments), Section A (Right of Establishment with Respect to Certain Financial Services), juridical persons supplying banking or other financial services (excluding insurance) and constituted under the laws of the United States are subject to non-discriminatory limitations on juridical form.<sup>2</sup>
- 4. The United States undertakes no commitment with respect to any existing non-conforming measures maintained at a regional level.
- 5. Article 12.9(1)(c) (Non-Conforming Measures) shall not apply to non-conforming measures relating to Annex 12.9, Section A (Right of Establishment with Respect to Certain Financial Services).

<sup>&</sup>lt;sup>1</sup> Foreign banking organizations are generally subject to geographic and other limitations in the United States on a national treatment basis. Where such limitations do not conform to national treatment, they have been scheduled as right of establishment restrictions. For purposes of illustration, under this approach, the following situation does not accord national treatment and would therefore be scheduled as a limitation: a foreign bank from a particular home state is accorded less favorable treatment than that accorded to a domestic bank from that state with respect to expansion by branching.

<sup>&</sup>lt;sup>2</sup> For example, partnerships and sole proprietorships are generally not acceptable juridical forms for depository financial institutions in the United States. This headnote is not itself intended to affect, or otherwise limit, a choice by a financial institution of the other Party between branches or subsidiaries.

# Section B - List of Non-Conforming Measures

# **Obligations Concerned**

Description of Non-Conforming Measures	National Treatment (Article 12.2)	Most Favored Nation Treatment (Article 12.3)	Right of Establishment (Annex 12.9 – Specific Commitments)	Senior Management & Board of Directors (Article 12.8)
All directors of a national bank must be U.S. citizens, except that the Comptroller of the Currency may waive the citizenship requirement for not more than a minority of the total number of directors.  Measures: 12 U.S.C. 72			X	X
Foreign ownership of Edge corporations is limited to foreign banks and U.S. subsidiaries of foreign banks, while domestic non-bank firms may own such corporations.  Measures: 12 U.S.C. 619	X		X	
Federal and state law do not permit a credit union, savings bank, or savings association (both of the latter two entities may be also called thrift institutions) in the United States to be provided through branches of corporations organized under a foreign country's law.  Measures: 12 U.S.C. 1463 et seq. & 12 U.S.C. 1751 et seq.	X		X	

In order to accept or maintain domestic retail deposits of less than \$100,000, a foreign bank must			
establish an insured banking subsidiary. This requirement does not apply to a foreign bank branch that			
was engaged in insured deposit-taking activities on December 19, 1991.		X	
Measures: 12 U.S.C. 3104(d)		Λ	
Foreign banks are required to register as investment advisers under the Investment Advisers Act of 1940			
to engage in securities advisory and investment management services in the United States, while			
domestic banks (or a separately identifiable department or division of the bank) are exempt from			
registration unless they advise registered investment companies. The registration requirement involves			
record maintenance, inspections, submission of reports and payment of a fee.			
Measures: 15 U.S.C. 80b-2, 80b-3	X	X	
Foreign banks cannot be members of the Federal Reserve System, and thus may not vote for directors of			
a Federal Reserve Bank. Foreign-owned bank subsidiaries are not subject to this measure.			
Measures: 12 U.S.C. 221, 302, 321	X		
The United States undertakes no commitment with respect to Annex 12.9, Section A, in relation to the			
expansion, via the establishment of a branch or the acquisition of one or more branches of a bank			
without acquisition of the entire bank, by a foreign bank into another state from its "home state," as that			
term is defined under applicable law. Except as specifically set forth elsewhere in this schedule, such			
expansion shall be provided on a national treatment basis in accordance with headnote 2.			
Measures: 12 U.S.C. 36(g); 12 U.S.C. 1828(d)(4); 12 U.S.C. 1831u(a)(4)		X	
Interstate expansion by a foreign bank through the establishment of branches by merger with a bank			
located outside the "home state," as that term is defined under applicable law, of a foreign bank shall be			
provided on a national treatment basis in accordance with headnote 2, except as specifically set forth		v	
elsewhere in this schedule.		X	
Measures: 12 U.S.C. 1831u			
Establishment of a federal branch or agency by a foreign bank is not available in the following states that			
may prohibit establishment of a branch or agency by a foreign bank:			
• Branches and agencies may be prohibited in Alabama, Kansas, North Dakota, and Wyoming.			
• Branches, but not agencies, may be prohibited in Delaware, Florida, Georgia, Idaho, Louisiana,			
Mississippi, Missouri, Oklahoma, and West Virginia.			
Measures: 12 U.S.C. 3102(a)(1); 12 U.S.C. 3103(a)			
Certain restrictions on fiduciary powers apply to federal agencies.			

Measures: 12 U.S.C. 3102(d)	X		X	
The authority to act as a sole trustee of an indenture for a bond offering in the United States is subject to				
a reciprocity test.		X	X	
Measures: 15 U.S.C. 77jjj(a)(1)				
Designation as a primary dealer in U.S. government debt securities is conditioned on reciprocity.				
Measures: 22 U.S.C. 5341-5342		X	X	
A broker-dealer registered under U.S. law that has its principal place of business in Canada may				
maintain its required reserves in a bank in Canada subject to the supervision of Canada.		<b>3</b> 7		
Measures: 15 U.S.C. 780(c)		X		
The United States may grant advantages, including but not limited to the following, to one or more of				
the Government-Sponsored Enterprises (GSEs) listed below:				
<ul> <li>Capital, reserves and income of the GSE are exempt from certain taxation.</li> </ul>				
• Securities issued by the GSE are exempt from registration and periodic reporting requirements under				
federal securities laws.				
• The U.S. Treasury may, in its discretion, purchase obligations issued by the GSE.				
Measures: 12 U.S.C. 1421 et seq. (Federal Home Loan Banks); 12 U.S.C. 1451 et seq. (Federal				
Home Loan Mortgage Corporation; 12 U.S.C. 1717 et seq. (Federal National Mortgage				
Association); 12 U.S.C. 2011 et seq. (Farm Credit Banks); 12 U.S.C. 2279aa-1 et seq. (Federal				
Agricultural Mortgage Corporation); 20 U.S.C. 1087-2 et seq. (Student Loan Marketing				
Association)	X			

## Annex III Schedule of the United States with Respect to Insurance

#### Headnotes

- 1. Commitments in this sector under this Agreement are undertaken subject to the limitations and conditions set forth in these headnotes and the schedule below.
- 2. National treatment commitments in the insurance sector are subject to the following limitation: national treatment with respect to insurance financial institutions will be provided according to a non-U.S. insurance financial institution's state of domicile, where applicable, in the United States. State of domicile is defined by individual states, and is generally the state in which an insurer either is incorporated, is organized or maintains its principal office in the United States.
- 3. Market access commitments in the insurance sector are subject to the following limitation: Article 12.9(1)(c) shall not apply to non-conforming measures relating to Article 12.4.

**Sector:** Insurance

National Treatment **Obligations Concerned:** 

Cross-Border Trade

**Level of Government:** Central

31 U.S.C. § 9304 **Measures:** 

Branches of foreign insurance companies are not permitted to provide surety bonds for U.S. Government contracts. **Description:** 

**Sector:** Insurance

**Obligations Concerned:** National Treatment

Cross-Border Trade

**Level of Government:** Central

**Measures:** 46 C.F.R. § 249.9

**Description:** When more than 50 percent of the value of a maritime vessel is

insured by a non-U.S. insurer and the hull of such vessel was built under federally guaranteed mortgage funds, the insured must

demonstrate that the risk was substantially first offered in the U.S.

market.

**Sector:** Insurance

**Obligations Concerned:** Market Access

**Level of Government:** All

**Measures:** 

The United States reserves the right to adopt or maintain any measure that is not inconsistent with the United States' obligations **Description:** 

under Article XVI of the GATS.

**Sector:** Insurance

**Obligations Concerned: National Treatment** 

Most-Favored-Nation Treatment

Cross-Border Trade

Senior Management and Boards of Directors

Regional **Level of Government:** 

All existing non-conforming measures of all U.S. states, the District of Columbia, and Puerto Rico. **Measures:** 

**Description:**